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Figures 2008



## Table of Contents

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| <b>Preliminary Results Announcement</b>                           | <b>Page</b> |
|-------------------------------------------------------------------|-------------|
| Key Information                                                   | 2           |
| Performance Highlights                                            | 3           |
| Group Chief Executive's Review                                    | 4           |
| Group Finance Director's Review                                   | 7           |
| Consolidated Income Statement                                     | 11          |
| Consolidated Balance Sheet                                        | 12          |
| Condensed Consolidated Statement of Recognised Income and Expense | 14          |
| Condensed Consolidated Cash Flow Statement                        | 15          |
| Results by Business                                               |             |
| – UK Retail Banking                                               | 16          |
| – Barclays Commercial Bank                                        | 18          |
| – Barclaycard                                                     | 20          |
| – Global Retail & Commercial Banking - Western Europe             | 22          |
| – Global Retail & Commercial Banking - Emerging Markets           | 24          |
| – Global Retail & Commercial Banking - Absa                       | 26          |
| – Barclays Capital                                                | 28          |
| – Barclays Global Investors                                       | 30          |
| – Barclays Wealth                                                 | 32          |
| – Head Office Functions and Other Operations                      | 34          |
| Risk Management                                                   | 37          |
| – Analysis of Total Assets                                        | 38          |
| – Barclays Capital Credit Market Exposures                        | 40          |
| – Credit Risk                                                     | 59          |
| – Market Risk                                                     | 76          |
| – Liquidity Risk                                                  | 77          |
| Capital & Performance Management                                  | 79          |
| Accounting Policies                                               | 89          |
| Notes                                                             | 90          |
| Other Information                                                 | 116         |
| Glossary of Terms                                                 | 119         |
| Index                                                             | 120         |

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The Listing Rules of the UK Listing Authority (LR 9.7A.1) require that preliminary unaudited statements of annual results must be agreed with the listed company's auditors prior to publication, even though an audit opinion has not yet been issued. In addition, the Listing Rules require such statements to give details of the nature of any likely modification that may be contained in the auditors' report to be included with the annual report and accounts. Barclays PLC confirms that it has agreed this preliminary statement of annual results with PricewaterhouseCoopers LLP and that the Board of Directors has not been made aware of any likely modification to the auditors' report required to be included with the annual report and accounts for the year ended 31st December 2008.

The information in this announcement, which was approved by the Board of Directors on 8th February 2009, does not comprise statutory accounts for the years ended 31st December 2008 or 31st December 2007, within the meaning of Section 240 of the Companies Act 1985 (the 'Act'). Statutory accounts for the year ended 31st December 2008, which also include certain information required for the Joint Annual Report on Form 20-F of Barclays PLC and Barclays Bank PLC to the US Securities and Exchange Commission (SEC), will be delivered to the Registrar of Companies in accordance with Section 242 of the Act. Statutory accounts for the year ended 31st December 2007 have been delivered to the Registrar of Companies and the Group's auditors have reported on those accounts and have given an unqualified report which does not contain a statement under Section 237(2) or (3) of the Act. The 2008 Annual Review and Summary Financial Statements will be posted to shareholders together with the Group's full Annual Report for those shareholders who request it.

#### **Forward-looking statements**

This document contains certain forward-looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934, as amended, and Section 27A of the US Securities Act of 1933, as amended, with respect to certain of the Group's plans and its current goals and expectations relating to its future financial condition and performance. Barclays cautions readers that no forward-looking statement is a guarantee of future performance and that actual results could differ materially from those contained in the forward-looking statements. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements sometimes use words such as "may", "will", "seek", "continue", "aim", "anticipate", "target", "expect", "estimate", "intend", "plan", "goal", "believe" or other words of similar meaning. Examples of forward-looking statements include, among others, statements regarding the Group's future financial position, income growth, assets, impairment charges, business strategy, capital ratios, leverage, payment of dividends, projected levels of growth in the banking and financial markets, projected costs, estimates of capital expenditures, and plans and objectives for future operations and other statements that are not historical fact. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, including, but not limited to, UK domestic and global economic and business conditions, the effects of continued volatility in credit markets, market related risks such as changes in interest rates and exchange rates, effects of changes in valuation of credit market exposures, changes in valuation of issued notes, the policies and actions of governmental and regulatory authorities, changes in legislation, the further development of standards and interpretations under International Financial Reporting Standards (IFRS) applicable to past, current and future periods, evolving practices with regard to the interpretation and application of standards under IFRS, progress in the integration of the Lehman Brothers North American businesses into the Group's business and the quantification of the benefits resulting from such acquisition, the outcome of pending and future litigation, the success of future acquisitions and other strategic transactions and the impact of competition – a number of which factors are beyond the Group's control. As a result, the Group's actual future results may differ materially from the plans, goals, and expectations set forth in the Group's forward-looking statements.

Any forward-looking statements made herein speak only as of the date they are made. Except as required by the UK Financial Services Authority FSA, the London Stock Exchange or applicable law, Barclays expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained in this announcement to reflect any change in Barclays expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based. The reader should, however, consult any additional disclosures that Barclays has made or may make in documents it has filed or may file with the SEC.

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## Key Information

| Group Results                                       | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m | % Change |
|-----------------------------------------------------|------------------------------|------------------------------|----------|
| Total income net of insurance claims                | 23,115                       | 23,000                       | 1        |
| Impairment charges and other credit provisions      | (5,419)                      | (2,795)                      | 94       |
| Operating expenses                                  | (14,366)                     | (13,199)                     | 9        |
| Gains on acquisitions                               | 2,406                        | -                            |          |
| Profit before tax                                   | 6,077                        | 7,076                        | (14)     |
| Profit after tax                                    | 5,287                        | 5,095                        | 4        |
| Profit attributable to equity holders of the parent | 4,382                        | 4,417                        | (1)      |
| Economic profit                                     | 1,760                        | 2,290                        | (23)     |
| Basic earnings per share                            | 59.3p                        | 68.9p                        | (14)     |
| Diluted earnings per ordinary share                 | 57.5p                        | 66.7p                        | (14)     |
| Dividend per share                                  | 11.5p                        | 34.0p                        | (66)     |

## Performance Ratios

|                                        |       |       |
|----------------------------------------|-------|-------|
| Return on average shareholders' equity | 16.5% | 20.3% |
| Cost:income ratio                      | 62%   | 57%   |
| Cost:net income ratio                  | 81%   | 65%   |

## Profit Before Tax by Business<sup>1</sup>

|                           | £m    | £m    | % Change |
|---------------------------|-------|-------|----------|
| UK Retail Banking         | 1,369 | 1,275 | 7        |
| Barclays Commercial Bank  | 1,266 | 1,357 | (7)      |
| Barclaycard               | 789   | 603   | 31       |
| GRCB - Western Europe     | 257   | 196   | 31       |
| GRCB - Emerging Markets   | 134   | 100   | 34       |
| GRCB - Absa               | 552   | 597   | (8)      |
| Barclays Capital          | 1,302 | 2,335 | (44)     |
| Barclays Global Investors | 595   | 734   | (19)     |
| Barclays Wealth           | 671   | 307   | 119      |

| Capital and Balance Sheet  | Pro Forma <sup>2</sup><br>31.12.08 | As at<br>31.12.08 | As at<br>31.12.07 |
|----------------------------|------------------------------------|-------------------|-------------------|
| Equity Tier 1 ratio        | 6.7%                               | 5.8%              | 5.1%              |
| Tier 1 ratio               | 9.7%                               | 8.6%              | 7.6%              |
| Risk asset ratio           | 14.4%                              | 13.6%             | 11.2%             |
| Net asset value per share  | 332p                               | 437p              | 353p              |
| Total shareholders' equity |                                    | £47.4bn           | £32.5bn           |
| Total assets               |                                    | £2,053bn          | £1,227bn          |
| Risk weighted assets       |                                    | £433bn            | £354bn            |
| Adjusted gross leverage    | 24x                                | 28x               | 33x               |

<sup>1</sup> Summary excludes Head Office functions and other operations.

<sup>2</sup> Reflects conversion of Mandatorily Convertible Notes and inclusion of all innovative instruments in Tier 1 capital.

## Performance Highlights

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*"In a very difficult economic environment in 2008, Barclays has steered a course that has enabled us to be solidly profitable despite strong headwinds. We are well positioned to maintain Barclays competitive strengths through the undoubted challenges that will come in 2009 and beyond."*

### Marcus Agius, Chairman

*"We thank our customers and clients for the business they directed to Barclays in 2008. High levels of activity on their behalf have enabled us to report substantial profit generation in difficult conditions. We benefited from a number of gains on acquisitions and disposals. These contributed to headline profit, and to capital, but the main driver of our results was a solid operating profit performance and record income generation. We commit to reducing the size of our balance sheet over time, and we will maintain our capital ratios at levels that are well ahead of regulatory requirements. We intend to recommence dividend payments during the second half of 2009."*

### John Varley, Chief Executive

- Group profit before tax was £6,077m, down 14% on 2007. Profit included:
  - Gains on acquisitions of £2,406m, including £2,262m relating to Lehman Brothers North American business
  - Profit on disposal of the closed life assurance book of £326m
  - Gains on Visa IPO and sales of shares in MasterCard of £291m
  - Gross credit market losses and impairment of £8,053m
  - Gains on own credit of £1,663m
- Global Retail and Commercial Banking profit before tax increased 6% to £4,367m
  - UK lending increased to both retail and corporate customers
  - Strengthened international presence in Barclaycard, Western Europe and Emerging Markets
- Investment Banking and Investment Management profit before tax was £2,568m, down 24% reflecting significant gains on acquisition and disposal and the impact of credit market dislocation
  - Barclays Capital's strategy of diversification by geography and business accelerated through the acquisition of Lehman Brothers North American business
  - There were strong net new asset flows into Barclays Wealth and Barclays Global Investors despite declines in equity markets
- Group balance sheet growth driven by over £900bn derivative gross-up, growth in loans and advances of £124bn and impact of foreign exchange rates on non-Sterling assets
- Risk weighted assets increased 22% (£79bn) to £433bn reflecting:
  - the significant depreciation in Sterling relative to both the US Dollar and the Euro
  - procyclicality: macroeconomic indicators generally, and corporate credit conditions specifically, deteriorated towards the end of 2008 leading to ratings declines
- Capital ratios were strengthened through the raising of £13.6bn of Tier 1 capital. The year-end pro forma Tier 1 capital ratio was 9.7% and the pro forma Equity Tier 1 ratio was 6.7%
- Barclays targets reduced adjusted gross leverage and capital ratios significantly ahead of regulatory requirements

## Group Chief Executive's Review

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I reported in our interim results that the conditions in the market in the preceding twelve months were as difficult as any that we had experienced in many years. In the six months since, we have seen the bankruptcy of Lehman Brothers, substantial action taken by the UK and other governments, and a progressive deterioration in the consensus expectations for global economic prospects. The environment has been extraordinarily challenging for nearly two years, and remains so.

We have managed Barclays carefully through this period. We have remained solidly profitable. Although the 2008 profit before tax of £6.1bn includes several individually significant and one-off items, our performance during the year has mainly been driven by ongoing business. Where we have had the opportunity to generate non-recurring profits, we have done so, including a gain on the acquisition of Lehman Brothers North American business, a gain on the acquisition of the Goldfish credit card business in the UK, gains on selling the UK Closed Life Fund and from the Visa IPO and sale of MasterCard shares. These items, combined with record income generation across the Group, have enabled us to absorb substantial writedowns on our credit market assets and still post substantial profits.

But our shareholders have suffered a lot. Although we cannot control the price at which our shares trade in the market, we greatly regret the fact that the total return on our shares during 2008 has been heavily negative, and we acknowledge with regret, also, our decision not to recommend the payment of a final dividend for 2008, which is one of the consequences of the increased capital requirements introduced by the UK Financial Services Authority in October.

These facts have influenced significantly our compensation decisions in respect of 2008. This has resulted in the incentive payments across Barclays being significantly lower in 2008 than in 2007; in the application of high differentiation in incentive pools, based both on business and individual performance; and in our delivering a significant proportion of compensation for the most senior individuals across Barclays over multiple years. Executive Directors will receive no bonuses for 2008. For 2009 and beyond, we are reviewing our compensation policies and practices to ensure that they evolve appropriately. Our endeavour as we do this is to maximise the alignment between these and the interests of our owners, as well as to ensure that our compensation policies and practices are appropriately benchmarked to changing best practice in the industry.

Our priorities in 2008 were (and remain): **to stay close to customers and clients; to manage our risks; and to progress strategy.**

### 2008 Priorities

Our approach of staying close to **customers and clients** is shown in the number of customers we serve in Global Retail and Commercial Banking, which has increased from 39 million to 48 million; in the increase in our lending volumes, particularly in UK mortgages, where our net lending mortgage market share was 36%, and in the Group as a whole where our loans and advances increased 32% to £510bn; and in sharply increased activity levels in Barclays Capital in interest rates, currency products and commodities.

**Managing our risks** through the unfolding crisis has been a significant focus through the year. In this results announcement we have set out extensive details on the nature and quality of our loans and advances, as well as further detail on our credit market assets. We have worked hard to reduce these during the year. £9.4bn of our exposures were sold or redeemed<sup>1</sup> and, in addition, we have announced a total of £8.1bn in gross writedowns of these assets. Managing these exposures will continue to be a priority in 2009. We are confident of the valuations of these assets at the year end: whilst we expect there will be further charges as we work down these assets, we also expect that gross writedowns in 2009 will be lower than the levels of 2008.

In **progressing strategy** in 2008, we have announced a number of acquisitions – Lehman Brothers North American business, Goldfish in the UK, Expobank in Russia, Akita Bank in Indonesia – and we also launched or expanded banking platforms in Pakistan and India. These steps will, we believe, have a significant collective impact in the future. We have also, of course, raised large amounts of new equity and other capital, increasing our shareholders' equity by almost 50% during the year.

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<sup>1</sup> Includes redemption of £3.1bn leveraged finance exposure in January 2009

## Group Chief Executive's Review

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As we look forward to 2009 it is clear that the economic and business environment will remain very difficult, and the quality of our assets and risk management capability will again be tested. The scale of our market presence in the geographies where we do business means that we will not avoid the consequences of severe downturn. Although we have been careful over recent years to avoid inappropriate risk concentration in our major loan books in retail and commercial banking, our plans for 2009 assume that impairment will continue to be at a high level.

### 2009 Strategic Framework

Our framework for moving the strategy forward in 2009 has the following features:

1. **Responsible corporate citizenship.** Governments in the UK and elsewhere have taken significant steps to address the impacts of the financial crisis and recession, and we must work with the authorities and, of course, with our customers, to deal with the crisis in a way which is consistent with our obligations to shareholders.
2. We have committed to recommencing **dividend** payments during the second half of 2009. Thereafter, and as previously announced, dividend payments will be made on a quarterly basis. We will set out our dividend policy at the Annual General Meeting in April.
3. We must ensure that our **capital position** is robust and our **balance sheet** well-managed. We set out today in the Group Finance Director's Review our approach to managing leverage in the balance sheet, and our expectations for capital ratios. For 2009, returns will rank ahead of growth.
4. To create good returns this time, we must preserve **strategic and operational choice**. As conditions remain very difficult in 2009, we expect that there will be considerable value at stake for our shareholders in decisions that we take relating to resource utilisation, capital allocation and risk management. Our objective over time is to ensure that the cost of the capital we raised last November is covered many times over by the benefits of pursuing our strategy.
5. We must deliver **solid profitability** notwithstanding the global downturn. Our diversified income streams have served us well in recent years and have enabled us to absorb substantial costs from the financial crisis. We expect them to continue to do so.
6. We will seek to manage **the composition of our profits, and capital allocation**, to ensure that we optimise returns from our universal banking business model. What does this mean? It is clear to us that in the future there will be more capital in the banking system, and less leverage, particularly in capital markets businesses. This will be true at Barclays too, and will govern our approach to capital allocation and expected returns. We expect to see balance sheet utilisation by Barclays Capital fall over time, which will help us to deliver strengthening returns. We believe that the businesses that we have built from the integration of Lehman Brothers North American businesses and Barclays Capital will help in this regard, since the capital intensity of the advisory businesses in M&A and of the flow businesses in fixed income, currencies, equities and credit will be lower, once we have managed down our credit market exposures.

### Goals

We set out last year our goals for economic profit for 2008 through 2011. Those were based on, amongst other things, the then regulatory capital requirements for the business and the then cost of equity. The regulatory capital requirements were significantly increased last year by the UK Financial Services Authority. The observed cost of equity has also increased. It is right, therefore, that we revisit our goals, to ensure that they are properly aligned with our new return and balance sheet objectives, and with the interests of our owners. We intend to publish revised goals in due course that reflect the changes to the environment in the past two years.

### 2009 Trading

Customer and client activity levels were high in the first month of 2009, and we have had a good start to the year. In particular the operating performance of Barclays Capital, benefiting from the now complete integration of the Lehman Brothers North American businesses, was extremely strong. The trends that lie behind the strong operating performance in Global Retail and Commercial Banking in 2008 were again observable in its performance in January.

## Group Chief Executive's Review

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### Conclusion

I end this review by recording the Board's appreciation of the dedication and hard work of our 150,000 people. We are doing more business with more customers and clients than at any time in our history, and have generated substantial profits. That we have been able to do this reflects the continuing focus of Barclays employees on delivering high quality service to clients and customers despite the difficult conditions of the year.

**John Varley, Group Chief Executive**

### Group Performance

Barclays delivered profit before tax of £6,077m in 2008, a decline of 14% on 2007. The results included the following significant items:

- gains on acquisition of £2,406m, including £2,262m gain on acquisition of Lehman Brothers North American business
- profit on disposal of Barclays Closed UK Life assurance business of £326m
- gains on Visa IPO and sales of shares in MasterCard of £291m, distributed widely across the Group
- gross credit market losses and impairment of £8,053m, or £4,957m net of related income and hedges of £1,433m and gains on own credit of £1,663m

Profit after tax increased 4% to £5,287m. This reflected an effective tax rate of 13% (2007: 28%) primarily due to the gain on the acquisition of Lehman Brothers North American businesses of £2,262m, in part being offset by carried forward US tax losses attributable to Barclays businesses. Earnings per share were 59.3p (2007: 68.9p), a decline of 14% from 2007, reflecting the impact of share issuance during 2008 on the weighted average number of shares in issue.

Income grew 1% to £23,115m. Income in Global Retail and Commercial Banking increased 17% and was particularly strong in businesses outside of the UK to which we have directed significant resource. Income in Investment Banking and Investment Management was down 19%. Barclays Capital was affected by very challenging market conditions in 2008, with income falling by £1,888m (27%) on 2007, reflecting gross losses of £6,290m relating to credit market assets, partially offset by gains of £1,663m on the fair valuation of notes issued by Barclays Capital due to widening of credit spreads and £1,433m in related income and hedges. Excluding credit market related losses, gains on own credit and related income and hedges, income in Barclays Capital increased 6%.

Impairment charges and other credit provisions of £5,419m increased 94% on the prior year. Impairment charges included £1,763m arising from US sub-prime mortgages and other credit market exposures. Other wholesale impairment charges increased significantly as corporate credit conditions turned sharply worse. In Barclays Capital increased charges also arose in prime services, corporate lending and private equity. In Barclays Commercial Bank, increased impairment charges reflected the UK economy moving into recession. In the UK there was a moderate increase in impairment in UK Retail Banking as a result of book growth and a deteriorating economic environment. UK mortgage impairment charges remained low. There was a lower charge in UK cards as net flows into delinquency and arrears levels reduced. Significant impairment growth in our Global Retail and Commercial Banking businesses outside the UK reflected very strong book growth in recent years, and maturation of those portfolios, together with deteriorating credit conditions and rising delinquency rates in the US, South Africa and Spain.

Operating expenses increased 9% to £14,366m. We continued to invest in our distribution network in the Global Retail and Commercial Banking businesses. Expenses fell in Barclays Capital due to lower performance related costs. Expenses in Barclays Global Investors included selective support of liquidity products of £263m (2007: £80m). Group gains from property disposals were £148m (2007: £267m). Head Office reflects £101m due to the cost of the contribution to the UK Financial Services Compensation Scheme. Underlying cost growth was well controlled. The Group cost:income ratio deteriorated by five percentage points to 62%.

### Business Performance – Global Retail and Commercial Banking

**UK Retail Banking** profit before tax grew 7% to £1,369m. Income grew 4% to £4,482m, reflecting strong growth in Home Finance and minimal settlements on overdraft fees. Loans and advances grew 15% driven by a market share of net new mortgage lending of 36%. Operating expenses showed a modest increase of 2% reflecting active management of the cost base and reduced gains from the sale of property. The cost:income ratio improved one percentage point. Impairment charges increased 8% reflecting strong growth in assets and a deteriorating economic environment.

**Barclays Commercial Bank** profit before tax decreased 7% to £1,266m. Income growth of 7% principally reflected increased sales of treasury products. Loans and advances to customers increased 14% to £80.5bn. Costs increased 14% driven by lower gains on the sale of property, further investment in new payments capability, and growth in the operating lease business. Impairment charges increased 42% as the deteriorating economic environment caused higher delinquency and lower recovery rates on corporate credit.

## Group Finance Director's Review

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**Barclaycard** profit before tax increased 31% to £789m, including £260m from Barclaycard International. Income growth of 27% reflected strong growth in Barclaycard International, the income related to Goldfish since acquisition, and gains relating to the Visa IPO and the sale of MasterCard shares. Costs increased 30% reflecting continued international growth, increased marketing expenditure and the impact of Goldfish. Impairment charges increased 33% reflecting growth in charges in the international businesses and the acquisition of Goldfish, partly offset by lower impairment in the other UK businesses.

**Global Retail and Commercial Banking - Western Europe** profit before tax grew 31% to £257m. Income grew 53%, driven by very strong growth in deposits, mortgages and commercial lending across the expanded franchise, as well as gains of £82m relating to the Visa IPO and the sale of MasterCard shares. Costs increased 38% reflecting the expansion of the network by 347 distribution points to 1,145 and continued strategic investment in the Premier and core retail businesses. Impairment charges increased £220m to £296m, largely driven by deteriorating trends in Spain which led to losses in property-related commercial banking exposures and credit cards.

**Global Retail and Commercial Banking - Emerging Markets** profit before tax increased 34% to £134m. Income increased 91%, driven by retail expansion in India, entry into new markets in Russia and Pakistan and strong performances in Africa, as well as gains of £82m relating to the Visa IPO and sale of MasterCard shares. Operating expense growth of 82% reflected continued investment in business infrastructure, distribution and new markets. Distribution points increased 286 to 836. Impairment charges increased £127m to £166m reflecting asset growth, and increased wholesale impairment in Africa.

**Global Retail and Commercial Banking - Absa** profit before tax decreased 8% to £552m. Income growth of 10% was driven by higher fees and commissions, balance sheet growth as well as a gain relating to the Visa IPO. Operating expenses increased 3%, well below the rate of inflation, reflecting investment in new distribution points, which increased 176 to 1,177, offset by good cost control. This led to a four percentage point improvement in the cost:income ratio to 59%. Impairment charges rose £201m to £347m, mainly due to prolonged high interest rates and inflation rates and increased customer indebtedness resulting in higher delinquency levels in the retail portfolios.

### Business Performance – Investment Banking and Investment Management

**Barclays Capital** profit before tax was £1,302m in a very challenging market, down 44%, and included a gain on the acquisition of Lehman Brothers North American businesses of £2,262m. Net income of £2,808m was down 55% as the impact of market dislocation continued and included gross losses of £8,053m, partially offset by related income and hedges of £1,433m and gains of £1,663m from the general widening of credit spreads on issued notes by Barclays Capital. There were record performances in interest rate products, currency products, emerging markets, prime services and commodities. Equities, credit products, mortgages and asset backed securities and private equity were significantly impacted by market dislocation and recorded lower income than in 2007. Operating expenses, after absorbing Lehman Brothers North American businesses, were 5% lower than in 2007 due to lower performance related pay.

**Barclays Global Investors** profit before tax decreased 19% to £595m. Income fell 4% to £1,844m due to lower incentive fees. Operating expenses increased 5% and included charges of £263m (2007: £80m) related to selective support of liquidity products. Total assets under management were US\$1,495bn, reflecting net new assets of US\$99bn, negative market moves of US\$553bn and adverse exchange rate movements of US\$130bn.

**Barclays Wealth** profit before tax grew 119% to £671m, including a £326m profit on disposal of the closed life business, which contributed profit before tax of £104m before disposal. Income growth of 3% to £1,324m reflected strong growth in customer deposits and lending, partially offset by the impact of lower equity markets on fee income. Operating expenses decreased 4% reflecting strong cost control. Total client assets increased 10% (£12.6bn) to £145.1bn, with net new asset inflows and the acquisition of Lehman Brothers North American businesses offsetting the impact of negative market movements and the sale of the closed life business.

### Business Performance – Head Office Functions and Other Operations

**Head Office Functions and Other Operations** loss before tax increased £430m to £858m. The increased loss reflects within income an increase in costs in central funding activity due to money market dislocation in particular LIBOR resets and fair value movements on hedging derivatives. Costs reflect the £101m cost of Barclays contribution to the UK Financial Services Compensation scheme, increased fees paid to Barclays Capital for debt and equity raising and increased costs related to an internal review of Barclays compliance with US economic sanctions.

### Balance Sheet and Capital Management

#### Shareholders' Equity

We increased shareholders' equity, excluding minority interests, nearly 57% from £23bn at the end of 2007 to £37bn at the end of 2008. The main drivers for this were: equity issuances in July and September of £5.0bn; equity impact of issuing Mandatorily Convertible Notes and Warrants of £4.4bn; and after tax profits of £5.3bn. Other reserves increased £1.6bn and we paid dividends of £2.3bn.

#### Capital Management

At 31st December 2008, on a Basel II basis our equity Tier 1 ratio was 6.7% and our Tier 1 ratio was 9.7%, both stated on a pro forma basis to reflect conversion into ordinary shares of the Mandatorily Convertible Notes and inclusion of all innovative Tier 1 capital. Our capital ratios reflect a 22% increase in risk weighted assets to £433bn during the year. This was driven by the combined impacts on risk weighted assets of the weakening of Sterling and the pro-cyclical effects of the International Basel Accord as well as lending growth in 2008. Our capital ratios reflect this risk weighted asset growth and benefited from the significant increases in our capital over the course of 2008. The pro forma ratios significantly exceed the minimum levels established by the UK Financial Services Authority.

On 19th January 2009 the UK Government announced, amongst other measures, an asset protection scheme under which banks may insure certain assets on their balance sheet. We are working with the Tripartite Authorities (Her Majesty's Treasury, Bank of England, UK Financial Services Authority) to determine the terms on which, and the extent to which, we would wish to participate in the scheme. The procuring of such insurance could have the effect of reducing risk weighted assets. The UK Financial Services Authority also announced on 19th January 2009 a programme of work to reduce significantly the requirement for additional capital raising from the pro-cyclical effects of the International Basel Accord.

We expect a single digit percentage rate of risk weighted asset growth in 2009.

We expect to maintain our equity Tier 1 ratio and Tier 1 ratio at levels which significantly exceed the minimum requirements of the UK Financial Services Authority for the duration of the current period of financial and economic stress.

#### Balance Sheet

Our total assets increased £826bn to £2,053bn in 2008. Of this increase, £737bn was attributable to an increase in derivative assets and £124bn was attributable to increased loans and advances. All other assets declined by £35bn.

Volatility in reference rates and yield curves used for pricing have led to significantly higher values for derivative assets and liabilities. Limited netting is permitted under IFRS, even for receivables and payables with the same counterparty where there are contractually agreed netting arrangements. Derivative assets and liabilities would be £917bn (2007: £215bn) lower than reported under IFRS if netting were permitted for assets and liabilities with the same counterparty or for which we hold cash collateral.

Our assets and liabilities also include amounts held under investment contracts with third parties of a further £69bn as at 31st December 2008 (31st December 2007: £93bn). These constitute asset management products offered to institutional pension funds which are required to be recognised as financial instruments. Changes in value in these assets are entirely to the account of the beneficial owner of the asset.

Excluding these items, settlement balances, goodwill and intangible assets, our adjusted total tangible assets were £1,026bn at 31st December 2008 (31st December 2007: £888bn). On this basis we define adjusted gross leverage, being the multiple of adjusted total tangible assets over total qualifying Tier 1 capital. At 31st December 2008 adjusted gross leverage was 28x (31st December 2007: 33x).

On a pro forma basis, our adjusted gross leverage would be 24x. We expect adjusted gross leverage to improve further over time.

### Foreign Currency Translation

Assets and risk weighted assets were affected by the decline in value of Sterling relative to other currencies during 2008, particularly in the last two months of the year. Over the course of the year, Sterling depreciated by 37% relative to the US Dollar and 31% relative to the Euro. We estimate that currency movements contributed £60bn to risk weighted assets.

Our hedging strategy in respect of net investments in foreign currencies is designed to mitigate against the impact of such movements on our capital ratios. In this regard, our equity and Tier 1 capital ratios are hedged to approximately 75%, 30% and 100% of the movements in US Dollar, Euro and South African Rand respectively against Sterling.

The currency translation reserve increased by £3.1bn year on year. This reflected foreign exchange movements in foreign currency net investments which are largely economically hedged through preference share capital (denominated in US Dollars and Euros) that is not revalued for accounting purposes.

### Outlook

We expect 2009 to be another challenging year with continuing downturns or recessions in many of the economies in which we are represented. In 2008 our profits were reduced by the impacts of substantial gross credit market losses. In 2009, we expect the impact of such credit market losses to be lower. Whilst we are confident in the relative quality of our major books of assets, we also expect the recessionary environments in the UK, Spain, South Africa and the US to increase the loan loss rates on our loans and advances. Our planning assumption for 2009 reflects an increase in impairment charges as a percentage of loans and advances to a range of 130-150bps.

Official interest rates in the UK and elsewhere have reduced significantly in response to the emerging recession. This will have the impact of substantially reducing the spread generated on our retail and commercial banking liabilities, particularly in the UK. We expect this to endure while interest rates are low. The impact on Barclays will be reduced to an extent by our interest rate hedges, which we expect to mitigate around two thirds of the impact. As well as interest rate reduction, governments in the UK and elsewhere have taken significant measures to assist borrowers and lenders. We expect the combined impact of these measures and the lower interest rate environment to be positive for the economy in time.

**Chris Lucas, Group Finance Director**

## Consolidated Income Statement

|                                                                   | Notes <sup>1</sup> | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|-------------------------------------------------------------------|--------------------|------------------------------|------------------------------|
| Interest income                                                   |                    | 28,010                       | 25,308                       |
| Interest expense                                                  |                    | (16,541)                     | (15,698)                     |
| <b>Net interest income</b>                                        | <b>1</b>           | <b>11,469</b>                | <b>9,610</b>                 |
| Fee and commission income                                         |                    | 9,489                        | 8,678                        |
| Fee and commission expense                                        |                    | (1,082)                      | (970)                        |
| <b>Net fee and commission income</b>                              | <b>2</b>           | <b>8,407</b>                 | <b>7,708</b>                 |
| Net trading income                                                |                    | 1,329                        | 3,759                        |
| Net investment income                                             |                    | 680                          | 1,216                        |
| <b>Principal transactions</b>                                     | <b>3</b>           | <b>2,009</b>                 | <b>4,975</b>                 |
| Net premiums from insurance contracts                             | 4                  | 1,090                        | 1,011                        |
| Other income                                                      | 5                  | 377                          | 188                          |
| <b>Total income</b>                                               |                    | <b>23,352</b>                | <b>23,492</b>                |
| Net claims and benefits incurred on insurance contracts           | 6                  | (237)                        | (492)                        |
| <b>Total income net of insurance claims</b>                       |                    | <b>23,115</b>                | <b>23,000</b>                |
| Impairment charges and other credit provisions                    | 7                  | (5,419)                      | (2,795)                      |
| <b>Net income</b>                                                 |                    | <b>17,696</b>                | <b>20,205</b>                |
| Staff costs                                                       | 8                  | (7,779)                      | (8,405)                      |
| Administration and general expenses                               |                    | (5,666)                      | (4,141)                      |
| Depreciation of property, plant and equipment                     |                    | (630)                        | (467)                        |
| Amortisation of intangible assets                                 |                    | (291)                        | (186)                        |
| <b>Operating expenses</b>                                         | <b>8</b>           | <b>(14,366)</b>              | <b>(13,199)</b>              |
| Share of post-tax results of associates and joint ventures        | 9                  | 14                           | 42                           |
| Profit on disposal of subsidiaries, associates and joint ventures | 10                 | 327                          | 28                           |
| Gains on acquisitions                                             | 11                 | 2,406                        | -                            |
| <b>Profit before tax</b>                                          |                    | <b>6,077</b>                 | <b>7,076</b>                 |
| Tax                                                               | 12                 | (790)                        | (1,981)                      |
| <b>Profit after tax</b>                                           |                    | <b>5,287</b>                 | <b>5,095</b>                 |
| <b>Attributable To</b>                                            |                    |                              |                              |
| Minority interests                                                | 13                 | 905                          | 678                          |
| Equity holders of the parent                                      | 14                 | 4,382                        | 4,417                        |
|                                                                   |                    | <b>5,287</b>                 | <b>5,095</b>                 |
| <b>Earnings per Share</b>                                         |                    |                              |                              |
| Basic earnings per ordinary share                                 | 14                 | 59.3p                        | 68.9p                        |
| Diluted earnings per ordinary share                               | 14                 | 57.5p                        | 66.7p                        |
| <b>Dividend per Ordinary Share</b>                                |                    |                              |                              |
| Interim dividend                                                  | 15                 | 11.5p                        | 11.5p                        |
| Final dividend                                                    | 15                 | -                            | 22.5p                        |
| <b>Total dividend</b>                                             |                    | <b>11.5p</b>                 | <b>34.0p</b>                 |

<sup>1</sup> Notes start on page 90

## Consolidated Balance Sheet

| Assets                                                                          | Notes <sup>1</sup> | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m |
|---------------------------------------------------------------------------------|--------------------|-------------------------|-------------------------|
| Cash and balances at central banks                                              |                    | 30,019                  | 5,801                   |
| Items in the course of collection from other banks                              |                    | 1,695                   | 1,836                   |
| Trading portfolio assets                                                        |                    | 185,637                 | 193,691                 |
| <b>Financial assets designated at fair value:</b>                               |                    |                         |                         |
| – held on own account                                                           |                    | 54,542                  | 56,629                  |
| – held in respect of linked liabilities to customers under investment contracts |                    | 66,657                  | 90,851                  |
| Derivative financial instruments                                                | 16                 | 984,802                 | 248,088                 |
| Loans and advances to banks                                                     | 19, 21             | 47,707                  | 40,120                  |
| Loans and advances to customers                                                 | 20, 21             | 461,815                 | 345,398                 |
| Available for sale financial investments                                        |                    | 64,976                  | 43,072                  |
| Reverse repurchase agreements and cash collateral on securities borrowed        |                    | 130,354                 | 183,075                 |
| Other assets                                                                    |                    | 6,302                   | 5,150                   |
| Current tax assets                                                              |                    | 389                     | 518                     |
| Investments in associates and joint ventures                                    |                    | 341                     | 377                     |
| Goodwill                                                                        |                    | 7,625                   | 7,014                   |
| Intangible assets                                                               |                    | 2,777                   | 1,282                   |
| Property, plant and equipment                                                   |                    | 4,674                   | 2,996                   |
| Deferred tax assets                                                             |                    | 2,668                   | 1,463                   |
| <b>Total assets</b>                                                             |                    | <b>2,052,980</b>        | <b>1,227,361</b>        |

<sup>1</sup> Notes start on page 90

## Consolidated Balance Sheet

| Liabilities                                                       | Notes <sup>1</sup> | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m |
|-------------------------------------------------------------------|--------------------|-------------------------|-------------------------|
| Deposits from banks                                               |                    | 114,910                 | 90,546                  |
| Items in the course of collection due to other banks              |                    | 1,635                   | 1,792                   |
| Customer accounts                                                 |                    | 335,505                 | 294,987                 |
| Trading portfolio liabilities                                     |                    | 59,474                  | 65,402                  |
| Financial liabilities designated at fair value                    |                    | 76,892                  | 74,489                  |
| Liabilities to customers under investment contracts               |                    | 69,183                  | 92,639                  |
| Derivative financial instruments                                  | 16                 | 968,072                 | 248,288                 |
| Debt securities in issue                                          |                    | 149,567                 | 120,228                 |
| Repurchase agreements and cash collateral on securities lent      |                    | 182,285                 | 169,429                 |
| Other liabilities                                                 |                    | 12,640                  | 10,499                  |
| Current tax liabilities                                           |                    | 1,216                   | 1,311                   |
| Insurance contract liabilities, including unit-linked liabilities |                    | 2,152                   | 3,903                   |
| Subordinated liabilities                                          |                    | 29,842                  | 18,150                  |
| Deferred tax liabilities                                          |                    | 304                     | 855                     |
| Provisions                                                        | 22                 | 535                     | 830                     |
| Retirement benefit liabilities                                    | 23                 | 1,357                   | 1,537                   |
| <b>Total liabilities</b>                                          |                    | <b>2,005,569</b>        | <b>1,194,885</b>        |
| <b>Shareholders' Equity</b>                                       |                    |                         |                         |
| Called up share capital                                           | 24                 | 2,093                   | 1,651                   |
| Share premium account                                             | 24                 | 4,045                   | 56                      |
| Other reserves                                                    |                    | 2,793                   | 874                     |
| Other equity                                                      |                    | 3,652                   | -                       |
| Retained earnings                                                 |                    | 24,208                  | 20,970                  |
| Less: treasury shares                                             |                    | (173)                   | (260)                   |
| <b>Shareholders' equity excluding minority interests</b>          |                    | <b>36,618</b>           | <b>23,291</b>           |
| Minority interests                                                |                    | 10,793                  | 9,185                   |
| <b>Total shareholders' equity</b>                                 | 25                 | <b>47,411</b>           | <b>32,476</b>           |
| <b>Total liabilities and shareholders' equity</b>                 |                    | <b>2,052,980</b>        | <b>1,227,361</b>        |

<sup>1</sup> Notes start on page 90

## Condensed Consolidated Statement of Recognised Income and Expense

| Consolidated Statement of Recognised Income and Expense | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|---------------------------------------------------------|------------------------------|------------------------------|
| Net movements in available for sale reserve             | (1,570)                      | 2                            |
| Net movements in cash flow hedging reserve              | 376                          | 359                          |
| Net movements in currency translation reserve           | 2,407                        | 54                           |
| Tax                                                     | 841                          | 54                           |
| Other movements                                         | (5)                          | 22                           |
| <b>Amounts included directly in equity</b>              | <b>2,049</b>                 | <b>491</b>                   |
| Profit after tax                                        | 5,287                        | 5,095                        |
| <b>Total recognised income and expense</b>              | <b>7,336</b>                 | <b>5,586</b>                 |
| <b>Attributable To</b>                                  |                              |                              |
| Equity holders of the parent                            | 6,213                        | 4,854                        |
| Minority interests                                      | 1,123                        | 732                          |
|                                                         | <b>7,336</b>                 | <b>5,586</b>                 |

An analysis of the statement of recognised income and expense is provided in note 26 on page 111.

## Condensed Consolidated Cash Flow Statement

### Reconciliation of Profit Before Tax to Net Cash Flows from Operating Activities

|                                                       | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|-------------------------------------------------------|------------------------------|------------------------------|
| Profit before tax                                     | 6,077                        | 7,076                        |
| Adjustment for non-cash items                         | 4,852                        | 2,152                        |
| Changes in operating assets and liabilities           | 24,518                       | (18,392)                     |
| Tax paid                                              | (1,731)                      | (1,583)                      |
| <b>Net cash from operating activities</b>             | <b>33,716</b>                | <b>(10,747)</b>              |
| Net cash from investing activities                    | (8,755)                      | 10,064                       |
| Net cash from financing activities                    | 12,272                       | 3,358                        |
| Effect of exchange rates on cash and cash equivalents | (5,801)                      | (550)                        |
| <b>Net increase in cash and cash equivalents</b>      | <b>31,432</b>                | <b>2,125</b>                 |
| Cash and cash equivalents at beginning of period      | 33,077                       | 30,952                       |
| <b>Cash and cash equivalents at end of period</b>     | <b>64,509</b>                | <b>33,077</b>                |

## Results by Business

### UK Retail Banking

| Income Statement Information                                   | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|----------------------------------------------------------------|------------------------------|------------------------------|
| Net interest income                                            | 2,996                        | 2,858                        |
| Net fee and commission income                                  | 1,299                        | 1,183                        |
| Net premiums from insurance contracts                          | 205                          | 252                          |
| Other income                                                   | 17                           | 47                           |
| <b>Total income</b>                                            | <b>4,517</b>                 | <b>4,340</b>                 |
| Net claims and benefits incurred under insurance contracts     | (35)                         | (43)                         |
| <b>Total income net of insurance claims</b>                    | <b>4,482</b>                 | <b>4,297</b>                 |
| Impairment charges and other credit provisions                 | (602)                        | (559)                        |
| <b>Net income</b>                                              | <b>3,880</b>                 | <b>3,738</b>                 |
| Operating expenses excluding amortisation of intangible assets | (2,499)                      | (2,461)                      |
| Amortisation of intangible assets                              | (20)                         | (9)                          |
| <b>Operating expenses</b>                                      | <b>(2,519)</b>               | <b>(2,470)</b>               |
| Share of post-tax results of associates and joint ventures     | 8                            | 7                            |
| <b>Profit before tax</b>                                       | <b>1,369</b>                 | <b>1,275</b>                 |
| <b>Balance Sheet Information</b>                               |                              |                              |
| Loans and advances to customers                                | £94.4bn                      | £82.0bn                      |
| Customer accounts                                              | £89.6bn                      | £87.1bn                      |
| Total assets                                                   | £101.4bn                     | £88.5bn                      |
| <b>Performance Ratios</b>                                      |                              |                              |
| Return on average economic capital <sup>1</sup>                | 27%                          | 28%                          |
| Cost:income ratio <sup>1</sup>                                 | 56%                          | 57%                          |
| Cost:net income ratio <sup>1</sup>                             | 65%                          | 66%                          |
| <b>Other Financial Measures</b>                                |                              |                              |
| Risk tendency <sup>1,2</sup>                                   | £520m                        | £470m                        |
| Economic profit <sup>1</sup>                                   | £633m                        | £617m                        |
| Risk weighted assets                                           | £30.5bn                      | £31.5bn                      |
| <b>Key Facts</b>                                               |                              |                              |
| Number of UK current accounts                                  | 11.7m                        | 11.3m                        |
| Number of UK savings accounts                                  | 12.0m                        | 11.1m                        |
| Number of UK mortgage accounts                                 | 816,000                      | 754,000                      |
| Number of Local Business customers                             | 660,000                      | 643,000                      |
| Number of branches                                             | 1,724                        | 1,733                        |
| Number of ATMs                                                 | 3,455                        | 3,325                        |

<sup>1</sup> Defined on page 119.

<sup>2</sup> Further information on risk tendency is included on page 74.

## Results by Business

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### UK Retail Banking

UK Retail Banking profit before tax increased 7% (£94m) to £1,369m (2007: £1,275m) through solid income growth and continued good control of impairment and costs. The launch of new products and propositions supported a significant increase in customer accounts, with Current Accounts increasing 4% (0.4m) to 11.7m (2007: 11.3m), Savings Accounts increasing 8% (0.9m) to 12.0m (2007: 11.1m) and Mortgage Accounts increasing 8% (62,000) to 816,000 (2007: 754,000).

Income grew 4% (£185m) to £4,482m (2007: £4,297m) reflecting strong growth in Home Finance and solid growth in Consumer Lending and Local Business, partially offset by reduced income from Personal Customer Savings Accounts due to the impact of the reductions in the UK base rates in the second half of 2008.

Net interest income increased 5% (£138m) to £2,996m (2007: £2,858m) driven by strong growth in loans and advances. Total average customer deposit balances increased 5% to £85.9bn (2007: £81.8bn), reflecting solid growth in Personal Customer and Local Business balances. The average liabilities margin declined to 2.01% (2007: 2.15%) reflecting the reductions in UK base rates in the second half of 2008.

Mortgage balances grew 18%, driven by increased share of new lending and higher levels of balance retention. Mortgage balances were £82.3bn at the end of the period (31st December 2007: £69.8bn), a market share of 7% (2007: 6%). Gross advances were stable at £22.9bn, with redemptions of £10.4bn (2007: £15.0bn). Net new lending was £12.5bn (2007: £8.0bn), a market share<sup>1</sup> of 36% (2007: 8%). The average loan to value ratio of the mortgage book (including buy-to-let) on a current valuation basis was 40% (2007: 34%). The average loan to value ratio of new mortgage lending was 47% (2007: 49%). The assets margin increased to 1.25% (2007: 1.20%) reflecting increased returns from mortgages.

Net fee and commission income increased 10% (£116m) to £1,299m (2007: £1,183m) reflecting £116m settlements on overdraft fees in 2007. Excluding this, net fees and commissions were stable.

Impairment charges increased 8% (£43m) to £602m (2007: £559m), reflecting growth in customer assets of 15% and the impact of the current economic environment. Mortgage impairment charges were £24m (2007: release of £3m). Impairment charges within Consumer Lending increased 3%.

Operating expenses increased 2% (£49m) to £2,519m (2007: £2,470m) reflecting reduced gains from the sale of property of £75m (2007: £193m). Continued strong and active management of expense lines, including back office consolidation and process efficiencies, funded increased investment in product development and distribution channels.

The cost:income ratio improved one percentage point to 56% (2007: 57%).

Total assets increased 15% to £101.4bn (31st December 2007: £88.5bn) driven by growth in mortgage balances. Risk weighted assets decreased 3% to £30.5bn (31st December 2007: £31.5bn) as lending growth mainly in high quality, low risk mortgages was more than offset in capital terms by active risk management.

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<sup>1</sup> Excludes Housing Associations

## Results by Business

### Barclays Commercial Bank

| Income Statement Information                                             | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|--------------------------------------------------------------------------|------------------------------|------------------------------|
| Net interest income                                                      | 1,757                        | 1,747                        |
| Net fee and commission income                                            | 861                          | 750                          |
| Net trading income                                                       | 3                            | 9                            |
| Net investment income                                                    | 19                           | 47                           |
| <b>Principal transactions</b>                                            | <b>22</b>                    | <b>56</b>                    |
| Other income                                                             | 105                          | 11                           |
| <b>Total income</b>                                                      | <b>2,745</b>                 | <b>2,564</b>                 |
| Impairment charges and other credit provisions                           | (414)                        | (292)                        |
| <b>Net income</b>                                                        | <b>2,331</b>                 | <b>2,272</b>                 |
| Operating expenses excluding amortisation of intangible assets           | (1,048)                      | (924)                        |
| Amortisation of intangible assets                                        | (15)                         | (5)                          |
| <b>Operating expenses</b>                                                | <b>(1,063)</b>               | <b>(929)</b>                 |
| Share of post-tax results of associates and joint ventures               | (2)                          | -                            |
| Profit on disposal of subsidiaries, associates and joint ventures        | -                            | 14                           |
| <b>Profit before tax</b>                                                 | <b>1,266</b>                 | <b>1,357</b>                 |
| <b>Balance Sheet Information</b>                                         |                              |                              |
| Loans and advances to customers                                          | £67.5bn                      | £63.7bn                      |
| Loans and advances to customers including those designated at fair value | £80.5bn                      | £70.7bn                      |
| Customer accounts                                                        | £60.6bn                      | £60.8bn                      |
| Total assets                                                             | £84.0bn                      | £74.6bn                      |
| <b>Performance Ratios</b>                                                |                              |                              |
| Return on average economic capital <sup>1</sup>                          | 26%                          | 30%                          |
| Cost:income ratio <sup>1</sup>                                           | 39%                          | 36%                          |
| Cost:net income ratio <sup>1</sup>                                       | 46%                          | 41%                          |
| <b>Other Financial Measures</b>                                          |                              |                              |
| Risk tendency <sup>1,2</sup>                                             | £400m                        | £305m                        |
| Economic profit <sup>1</sup>                                             | £544m                        | £635m                        |
| Risk weighted assets                                                     | £63.1bn                      | £57.0bn                      |
| <b>Key Fact</b>                                                          |                              |                              |
| Total number of customers                                                | 81,200                       | 83,800                       |

<sup>1</sup> Defined on page 119.

<sup>2</sup> Further information on risk tendency is included on page 74.

## Results by Business

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### Barclays Commercial Bank

Barclays Commercial Bank profit before tax decreased 7% (£91m) to £1,266m (2007: £1,357m) reflecting a resilient performance in challenging market conditions. The impact of growth in net fee and commission income and continued strong growth in customer lending was offset by increased impairment charges and higher operating expenses.

Income increased 7% (£181m) to £2,745m (2007: £2,564m).

Net interest income improved 1% (£10m) to £1,757m (2007: £1,747m). There was strong growth in average customer assets, particularly term loans, which increased 14% to £61.7bn (2007: £53.9bn) reflecting the continued commitment to lend to viable businesses. The assets margin decreased 25 basis points to 1.55% (2007: 1.80%) due, in part, to a continued focus on lower risk term lending. Average customer accounts grew 3% to £47.6bn (2007: £46.4bn), and the deposit margin declined slightly to 1.47% (2007: 1.49%) partly reflecting the reductions in UK base rates in the second half of 2008.

Non-interest income increased to 36% of total income (2007: 32%) partly reflecting continued focus on cross sales and efficient balance sheet utilisation. Net fee and commission income increased 15% (£111m) to £861m (2007: £750m) due to increased income from foreign exchange, derivative sales and debt fee income.

Income from principal transactions fell to £22m (2007: £56m) due to lower equity realisations.

Other income of £105m (2007: £11m) included a £39m gain arising from the restructuring of Barclays interest in a third party finance operation. This gain was offset by a broadly similar tax charge. Other income also included £29m (2007: £7m) rental income from operating leases.

Impairment charges increased 42% (£122m) to £414m (2007: £292m) primarily reflecting higher impairment losses in Larger Business, particularly in the final quarter as the UK corporate credit environment deteriorated. Impairment as a percentage of period-end loans and advances to customers and banks increased to 0.60% (2007: 0.45%).

Operating expenses increased 14% (£134m) to £1,063m (2007: £929m) reflecting lower gains on the sale of property of £10m (2007: £40m), investment in a new payments capability (2008: £69m, 2007: £42m), growth in the operating lease business (2008: £31m, 2007: £7m) and investment in risk and operations infrastructure, sales force capability and product specialists.

Total assets grew 13% to £84.0bn (31st December 2007: £74.6bn) driven by higher loans and advances. Risk weighted assets increased 11% to £63.1bn (31st December 2007: £57.0bn). This was slightly lower than asset growth, reflecting a relative increase in lower risk portfolios.

## Results by Business

### Barclaycard

| Income Statement Information                                   | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|----------------------------------------------------------------|------------------------------|------------------------------|
| Net interest income                                            | 1,786                        | 1,374                        |
| Net fee and commission income                                  | 1,299                        | 1,143                        |
| Net trading income                                             | 2                            | -                            |
| Net investment income                                          | 80                           | 11                           |
| <b>Principal transactions</b>                                  | <b>82</b>                    | <b>11</b>                    |
| Net premiums from insurance contracts                          | 44                           | 40                           |
| Other income/(loss)                                            | 19                           | (25)                         |
| <b>Total income</b>                                            | <b>3,230</b>                 | <b>2,543</b>                 |
| Net claims and benefits incurred under insurance contracts     | (11)                         | (13)                         |
| <b>Total income net of insurance claims</b>                    | <b>3,219</b>                 | <b>2,530</b>                 |
| Impairment charges and other credit provisions                 | (1,097)                      | (827)                        |
| <b>Net income</b>                                              | <b>2,122</b>                 | <b>1,703</b>                 |
| Operating expenses excluding amortisation of intangible assets | (1,361)                      | (1,057)                      |
| Amortisation of intangible assets                              | (61)                         | (36)                         |
| <b>Operating expenses</b>                                      | <b>(1,422)</b>               | <b>(1,093)</b>               |
| Share of post-tax results of associates and joint ventures     | (3)                          | (7)                          |
| Gain on acquisition                                            | 92                           | -                            |
| <b>Profit before tax</b>                                       | <b>789</b>                   | <b>603</b>                   |
| <b>Balance Sheet Information</b>                               |                              |                              |
| Loans and advances to customers                                | £27.4bn                      | £19.7bn                      |
| Total assets                                                   | £30.9bn                      | £22.1bn                      |
| <b>Performance Ratios</b>                                      |                              |                              |
| Return on average economic capital <sup>1</sup>                | 23%                          | 20%                          |
| Cost:income ratio <sup>1</sup>                                 | 44%                          | 43%                          |
| Cost:net income ratio <sup>1</sup>                             | 67%                          | 64%                          |
| <b>Other Financial Measures</b>                                |                              |                              |
| Risk tendency <sup>1,2</sup>                                   | £1,475m                      | £955m                        |
| Economic profit <sup>1</sup>                                   | £335m                        | £213m                        |
| Risk weighted assets                                           | £27.3bn                      | £20.2bn                      |
| <b>Key Facts</b>                                               |                              |                              |
| Number of Barclaycard UK customers                             | 11.7m                        | 10.1m                        |
| UK credit cards - average outstanding balances                 | £9.9bn                       | £8.4bn                       |
| UK credit cards - average extended credit balances             | £8.0bn                       | £6.9bn                       |
| Number of Barclaycard International customers                  | 11.6m                        | 7.7m                         |
| International - average outstanding balances                   | £6.5bn                       | £4.1bn                       |
| International - average extended credit balances               | £5.2bn                       | £3.3bn                       |
| Secured lending - average outstanding loans                    | £4.7bn                       | £4.3bn                       |
| Number of retailer relationships                               | 89,000                       | 93,000                       |

<sup>1</sup> Defined on page 119.

<sup>2</sup> Further information on risk tendency is included on page 74.

## Results by Business

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### Barclaycard

Barclaycard profit before tax increased 31% (£186m) to £789m (2007: £603m) driven by strong international income growth and lower UK impairment charges. 2008 profit included £40m from the acquisition of, and contribution from, Goldfish, Discover's UK credit card business, acquired on 31st March 2008. The scale of the UK and international businesses increased substantially with total customer numbers up 31% to 23.3m.

Income increased 27% (£689m) to £3,219m (2007: £2,530m) reflecting strong growth in Barclaycard International and £156m from the inclusion of Goldfish, partially offset by a decline in FirstPlus following its closure to new business.

Net interest income increased 30% (£412m) to £1,786m (2007: £1,374m) driven by 58% growth in international average extended credit card balances to £5.2bn. The margin increased to 6.92% (2007: 6.51%) due to a change in the product mix with an increased weighting to card lending, following the decision to stop writing new business in FirstPlus.

Net fee and commission income increased 14% (£156m) to £1,299m (2007: £1,143m) driven by growth in Barclaycard International.

Investment income increased £69m to £80m (2007: £11m) reflecting a £64m gain from the Visa IPO and a £16m gain from the sale of shares in MasterCard.

Other income increased £44m to £19m (2007: £25m loss) reflecting a gain from a portfolio sale in the US. 2007 results reflected a £27m loss on disposal of part of the Monument card portfolio.

Impairment charges increased 33% (£270m) to £1,097m (2007: £827m) reflecting £252m growth in charges in the international businesses and £68m from the inclusion of Goldfish. These factors were partially offset by £50m lower impairment in the other UK businesses with reduced flows into delinquency and lower levels of arrears.

Operating expenses increased 30% (£329m) to £1,422m (2007: £1,093m) reflecting continued international growth and increased marketing investment. Operating expenses reflected Goldfish expenses of £140m, including restructuring costs of £64m.

The acquisition of Goldfish resulted in a gain on acquisition of £92m.

Barclaycard International maintained its strong growth momentum, delivering a 71% (£108m) increase in profit before tax to £260m (2007: £152m). Barclaycard US profit before tax was US\$249m which exceeded delivery of the financial plan of US\$150m set out at the time of acquisition. Strong balance sheet growth in Barclaycard US included US\$1.9bn of credit card receivables acquired from FIA Card Services in August 2008, furthering the existing partnership agreement with US Airways. The acquisition of a majority stake in Woolworths Financial Services in October 2008, added 1.6 million customers to the existing Absa credit card business in South Africa. The Entercard joint venture with Swedbank continued to build presence in Norway, Sweden and Denmark.

Total assets increased 40% to £30.9bn (31st December 2007: £22.1bn) reflecting increases in International assets, the acquisition of Goldfish and the appreciation of the Euro and US Dollar against Sterling. Risk weighted assets increased 35% to £27.3bn (31st December 2007: £20.2bn), driven by acquisitions, the redemption of securitisation deals and exposure growth predominantly in the US.

## Results by Business

### Global Retail and Commercial Banking - Western Europe

| Income Statement Information                                      | Year Ended<br>31.12.08 | Year Ended<br>31.12.07 |
|-------------------------------------------------------------------|------------------------|------------------------|
|                                                                   | £m                     | £m                     |
| Net interest income                                               | 856                    | 527                    |
| Net fee and commission income                                     | 383                    | 322                    |
| Net trading income                                                | 4                      | 13                     |
| Net investment income                                             | 161                    | 93                     |
| <b>Principal transactions</b>                                     | <b>165</b>             | <b>106</b>             |
| Net premiums from insurance contracts                             | 352                    | 145                    |
| Other income                                                      | 39                     | 7                      |
| <b>Total income</b>                                               | <b>1,795</b>           | <b>1,107</b>           |
| Net claims and benefits incurred under insurance contracts        | (365)                  | (170)                  |
| <b>Total income net of insurance claims</b>                       | <b>1,430</b>           | <b>937</b>             |
| Impairment charges and other credit provisions                    | (296)                  | (76)                   |
| <b>Net income</b>                                                 | <b>1,134</b>           | <b>861</b>             |
| Operating expenses excluding amortisation of intangible assets    | (915)                  | (665)                  |
| Amortisation of intangible assets                                 | (14)                   | (8)                    |
| <b>Operating expenses</b>                                         | <b>(929)</b>           | <b>(673)</b>           |
| Profit on disposal of subsidiaries, associates and joint ventures | -                      | 8                      |
| Gain on acquisition                                               | 52                     | -                      |
| <b>Profit before tax</b>                                          | <b>257</b>             | <b>196</b>             |
| <b>Balance Sheet Information</b>                                  |                        |                        |
| Loans and advances to customers                                   | £53.5bn                | £35.0bn                |
| Customer accounts                                                 | £15.3bn                | £9.4bn                 |
| Total assets                                                      | £64.7bn                | £43.7bn                |
| <b>Performance Ratios</b>                                         |                        |                        |
| Return on average economic capital <sup>1</sup>                   | 19%                    | 11%                    |
| Cost:income ratio <sup>1</sup>                                    | 65%                    | 72%                    |
| Cost:net income ratio <sup>1</sup>                                | 82%                    | 78%                    |
| <b>Other Financial Measures</b>                                   |                        |                        |
| Risk tendency <sup>1,2</sup>                                      | £270m                  | £135m                  |
| Economic profit <sup>1,3</sup>                                    | £164m                  | £16m                   |
| Risk weighted assets                                              | £36.5bn                | £25.0bn                |
| <b>Key Facts</b>                                                  |                        |                        |
| Number of customers                                               | 2.1m                   | 1.8m                   |
| Number of branches                                                | 961                    | 752                    |
| Number of sales centres                                           | 184                    | 46                     |
| <b>Number of distribution points</b>                              | <b>1,145</b>           | <b>798</b>             |

<sup>1</sup> Defined on page 119.

<sup>2</sup> Further information on risk tendency is included on page 74.

<sup>3</sup> 2008 includes £139m release of a deferred tax liability.

### Global Retail and Commercial Banking - Western Europe

Global Retail and Commercial Banking - Western Europe profit before tax grew 31% (£61m) to £257m (2007: £196m), despite challenging market conditions in Spain and accelerated investment in the expansion of the franchise. Distribution points increased 347 to 1,145 (2007: 798), including 149 in Italy. Strong income growth including gains of £82m from the Visa IPO and the sale of shares in MasterCard was partially offset by increased impairment and higher operating costs. Profit before tax was favourably impacted by the 16% appreciation in the average value of the Euro against Sterling.

Income increased 53% (£493m) to £1,430m (2007: £937m) reflecting growth in both net interest income and net fee and commission income.

Net interest income increased 62% (£329m) to £856m (2007: £527m) driven by a 63% increase in customer liabilities to £15.3bn (2007: £9.4bn) and a 53% increase in customer assets to £53.5bn (2007: £35.0bn).

Net fee and commission income increased 19% (£61m) to £383m (2007: £322m). Increased fees in retail and in the life insurance businesses were offset by lower market-related investment revenue.

Principal transactions grew £59m to £165m (2007: £106m) including gains from the Visa IPO (£65m) and the sale of shares in MasterCard (£17m) which enabled Western Europe to invest in the expansion of the business.

Impairment charges increased £220m to £296m (2007: £76m). This increase was principally due to higher charges in Spanish commercial property (£82m) and deterioration of the Spanish credit card portfolio (£66m) as a consequence of the rapid slowdown in the Spanish economy.

Operating expenses increased 38% (£256m) to £929m (2007: £673m) reflecting the rapid expansion of the retail distribution network and the strengthening of the Premier segment. Operating expenses also included £55m (2007: £22m) gains from the sale of property.

Gain on acquisition of £52m (2007: nil) arose from the purchase of the Italian residential mortgage business of Macquarie Bank Limited in November 2008.

Total assets grew 48% to £64.7bn (31st December 2007: £43.7bn) reflecting growth in retail mortgages, unsecured lending, commercial lending and a 31% appreciation over the year in the value of the Euro against Sterling. Risk weighted assets increased 46% to £36.5bn (31st December 2007: £25.0bn), primarily reflecting underlying lending growth and the appreciation of the Euro.

## Results by Business

### Global Retail and Commercial Banking - Emerging Markets

| Income Statement Information                                   | Year Ended<br>31.12.08 | Year Ended<br>31.12.07 |
|----------------------------------------------------------------|------------------------|------------------------|
|                                                                | £m                     | £m                     |
| Net interest income                                            | 616                    | 319                    |
| Net fee and commission income                                  | 223                    | 140                    |
| Net trading income                                             | 78                     | 56                     |
| Net investment income                                          | 91                     | 16                     |
| <b>Principal transactions</b>                                  | <b>169</b>             | <b>72</b>              |
| Other income                                                   | 11                     | 2                      |
| <b>Total income</b>                                            | <b>1,019</b>           | <b>533</b>             |
| Impairment charges and other credit provisions                 | (166)                  | (39)                   |
| <b>Net income</b>                                              | <b>853</b>             | <b>494</b>             |
| Operating expenses excluding amortisation of intangible assets | (711)                  | (391)                  |
| Amortisation of intangible assets                              | (8)                    | (4)                    |
| <b>Operating expenses</b>                                      | <b>(719)</b>           | <b>(395)</b>           |
| Share of post-tax results of associates and joint ventures     | -                      | 1                      |
| <b>Profit before tax</b>                                       | <b>134</b>             | <b>100</b>             |
| <b>Balance Sheet Information</b>                               |                        |                        |
| Loans and advances to customers                                | £10.1bn                | £5.1bn                 |
| Customer accounts                                              | £9.6bn                 | £6.2bn                 |
| Total assets                                                   | £14.7bn                | £9.2bn                 |
| <b>Performance Ratios</b>                                      |                        |                        |
| Return on average economic capital <sup>1</sup>                | 9%                     | 15%                    |
| Cost:income ratio <sup>1</sup>                                 | 71%                    | 74%                    |
| Cost:net income ratio <sup>1</sup>                             | 84%                    | 80%                    |
| <b>Other Financial Measures</b>                                |                        |                        |
| Risk tendency <sup>1,2</sup>                                   | £350m                  | £140m                  |
| Economic (loss)/profit <sup>1</sup>                            | (£11m)                 | £26m                   |
| Risk weighted assets                                           | £15.1bn                | £10.5bn                |
| <b>Key Facts</b>                                               |                        |                        |
| Number of customers                                            | 4.2m                   | 2.0m                   |
| Number of branches                                             | 536                    | 425                    |
| Number of sales centres                                        | 300                    | 125                    |
| <b>Number of distribution points</b>                           | <b>836</b>             | <b>550</b>             |

<sup>1</sup> Defined on page 119.

<sup>2</sup> Further information on risk tendency is included on page 74.

### Global Retail and Commercial Banking - Emerging Markets

Global Retail and Commercial Banking – Emerging Markets profit before tax increased 34% (£34m) to £134m (2007: £100m). Very strong income growth, including £82m from the Visa IPO and the sale of shares in MasterCard, absorbed the increased investment across existing and new markets and higher impairment charges. The number of distribution points increased 286 to 836 (2007: 550). New market entries in 2008 comprised the acquisition of Expobank in Russia, the launch of a new business in Pakistan and the announced acquisition of Bank Akita in Indonesia.

Income increased 91% (£486m) to £1,019m (2007: £533m) reflecting growth in lending, deposit taking and fee-driven transactional revenues.

Net interest income increased 93% (£297m) to £616m (2007: £319m), loans and advances to customers increased 98% to £10.1bn (2007: £5.1bn). The assets margin decreased 167 basis points to 4.95% (2007: 6.62%) reflecting higher funding costs, partially offset by improvement in the product mix. Customer accounts increased 55% to £9.6bn (2007: £6.2bn). The deposit margin improved 142 basis points to 2.17% (2007: 0.75%) driven by a change in the product mix and a higher return from funding the assets.

Net fee and commission income increased 59% (£83m) to £223m (2007: £140m) primarily driven by very strong growth in commercial banking and treasury fee income.

Principal transactions increased £97m to £169m (2007: £72m) reflecting higher foreign exchange income, a gain of £68m relating to the Visa IPO and a gain of £14m from the sale of shares in MasterCard.

Impairment charges increased £127m to £166m (2007: £39m) reflecting higher assets and delinquencies, particularly in India and increased wholesale impairment in Africa.

Operating expenses increased 82% (£324m) to £719m (2007: £395m) reflecting continued investment in new markets and expansion of the business in existing markets, with investment in infrastructure and the rollout of global platforms.

Total assets grew 60% to £14.7bn (31st December 2007: £9.2bn) reflecting increases in retail and commercial lending combined with the impact of Sterling depreciation. Risk weighted assets increased 44% to £15.1bn (31st December 2007: £10.5bn), reflecting portfolio growth.

## Results by Business

### Global Retail and Commercial Banking - Absa

| Income Statement Information                                      | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|-------------------------------------------------------------------|------------------------------|------------------------------|
| Net interest income                                               | 1,104                        | 1,055                        |
| Net fee and commission income                                     | 762                          | 684                          |
| Net trading income                                                | 6                            | -                            |
| Net investment income                                             | 105                          | 70                           |
| <b>Principal transactions</b>                                     | <b>111</b>                   | <b>70</b>                    |
| Net premiums from insurance contracts                             | 234                          | 227                          |
| Other income                                                      | 113                          | 77                           |
| <b>Total income</b>                                               | <b>2,324</b>                 | <b>2,113</b>                 |
| Net claims and benefits incurred under insurance contracts        | (126)                        | (114)                        |
| <b>Total income net of insurance claims</b>                       | <b>2,198</b>                 | <b>1,999</b>                 |
| Impairment charges and other credit provisions                    | (347)                        | (146)                        |
| <b>Net income</b>                                                 | <b>1,851</b>                 | <b>1,853</b>                 |
| Operating expenses excluding amortisation of intangible assets    | (1,255)                      | (1,212)                      |
| Amortisation of intangible assets                                 | (50)                         | (55)                         |
| <b>Operating expenses</b>                                         | <b>(1,305)</b>               | <b>(1,267)</b>               |
| Share of post-tax results of associates and joint ventures        | 5                            | 6                            |
| Profit on disposal of subsidiaries, associates and joint ventures | 1                            | 5                            |
| <b>Profit before tax</b>                                          | <b>552</b>                   | <b>597</b>                   |
| <b>Balance Sheet Information</b>                                  |                              |                              |
| Loans and advances to customers                                   | £32.7bn                      | £29.9bn                      |
| Customer accounts                                                 | £17.0bn                      | £13.0bn                      |
| Total assets                                                      | £40.4bn                      | £36.4bn                      |
| <b>Performance Ratios</b>                                         |                              |                              |
| Return on average economic capital <sup>1</sup>                   | 20%                          | 20%                          |
| Cost:income ratio <sup>1</sup>                                    | 59%                          | 63%                          |
| Cost:net income ratio <sup>1</sup>                                | 71%                          | 68%                          |
| <b>Other Financial Measures</b>                                   |                              |                              |
| Risk tendency <sup>1,2</sup>                                      | £255m                        | £190m                        |
| Economic profit <sup>1</sup>                                      | £70m                         | £98m                         |
| Risk weighted assets                                              | £18.8bn                      | £17.8bn                      |
| <b>Key Facts</b>                                                  |                              |                              |
| Number of ATMs                                                    | 8,719                        | 8,162                        |
| Number of retail customers                                        | 10.4m                        | 9.7m                         |
| Number of corporate customers                                     | 107,000                      | 100,000                      |
| Number of branches                                                | 877                          | 837                          |
| Number of sales centres                                           | 300                          | 164                          |
| <b>Number of distribution points</b>                              | <b>1,177</b>                 | <b>1,001</b>                 |

<sup>1</sup> Defined on page 119.

<sup>2</sup> Further information on risk tendency is included on page 74.

### Global Retail and Commercial Banking - Absa

#### Impact of Absa Group Limited on Barclays Results

Absa Group Limited profit before tax of R15,209m (2007: R14,077m), which increased 8%, is translated into Barclays results at an average exchange rate of R15.17/£ (2007: R14.11/£), a 7% depreciation in the average value of the Rand against Sterling. Consolidation adjustments reflected the amortisation of intangible assets of £49m (2007: £47m) and internal funding and other adjustments of £169m (2007: £129m). The resulting profit before tax of £785m (2007: £822m) is represented within Global Retail and Commercial Banking - Absa £552m (2007: £597m), Barclays Capital £175m (2007: £155m) and Barclaycard £58m (2007: £70m).

Absa Group Limited's total assets were R773,758m (31st December 2007: R640,909m), growth of 21%. This is translated into Barclays results at a period-end exchange rate of R13.74/£ (2007: R13.64/£).

#### Global Retail and Commercial Banking - Absa

Global Retail and Commercial Banking - Absa profit before tax decreased 8% (£45m) to £552m (2007: £597m) owing to challenging market conditions and the 7% depreciation in the average value of the Rand against Sterling. Profit before tax included a gain of £47m relating to the Visa IPO. Very strong Rand income growth was partially offset by increased impairment and investment in the expansion of the franchise by 176 distribution points to 1,177 (2007: 1,001).

Income increased 10% (£211m) to £2,324m (2007: £2,113m).

Net interest income improved 5% (£49m) to £1,104m (2007: £1,055m) reflecting strong balance sheet growth. Average customer assets increased 9% to £27.7bn (2007: £25.3bn) primarily driven by retail and commercial mortgages and commercial cheque accounts. The assets margin increased to 2.79% (2007: 2.70%) as a result of a focus on pricing for risk and a change in the composition of the book, partially offset by the higher cost of wholesale funding. Average customer liabilities increased 17% to £13.5bn (2007: £11.5bn), primarily driven by retail savings, with margins down 15 basis points to 3.06% (2007: 3.21%) reflecting the emphasis on liquidity and strong growth in lower margin retail deposits.

Net fee and commission income increased 11% (£78m) to £762m (2007: £684m), underpinned by retail transaction volume growth.

Principal transactions increased £41m to £111m (2007: £70m) reflecting gains on economic hedges relating to the Commercial Property Finance and liquid asset portfolios.

Other income increased £36m to £113m (2007: £77m) reflecting a gain of £47m from the Visa IPO.

Impairment charges increased £201m to £347m (2007: £146m) as a result of rising delinquency levels in the retail portfolios, which have been impacted by rising interest and inflation rates and increasing consumer indebtedness.

Operating expenses increased 3% (£38m) to £1,305m (2007: £1,267m). The cost:income ratio improved from 63% to 59%.

Total assets increased 11% to £40.4bn (31st December 2007: £36.4bn) reflecting broad based asset growth. Risk weighted assets increased 6% to £18.8bn (31st December 2007: £17.8bn), reflecting balance sheet growth.

## Results by Business

### Barclays Capital

| Income Statement Information                                         | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|----------------------------------------------------------------------|------------------------------|------------------------------|
| Net interest income                                                  | 1,724                        | 1,179                        |
| Net fee and commission income                                        | 1,429                        | 1,235                        |
| Net trading income                                                   | 1,506                        | 3,739                        |
| Net investment income                                                | 559                          | 953                          |
| <b>Principal transactions</b>                                        | <b>2,065</b>                 | <b>4,692</b>                 |
| Other income                                                         | 13                           | 13                           |
| <b>Total income</b>                                                  | <b>5,231</b>                 | <b>7,119</b>                 |
| Impairment charges                                                   | (2,423)                      | (846)                        |
| <b>Net income</b>                                                    | <b>2,808</b>                 | <b>6,273</b>                 |
| Operating expenses excluding amortisation of intangible assets       | (3,682)                      | (3,919)                      |
| Amortisation of intangible assets                                    | (92)                         | (54)                         |
| <b>Operating expenses</b>                                            | <b>(3,774)</b>               | <b>(3,973)</b>               |
| Share of post-tax results of associates and joint ventures           | 6                            | 35                           |
| Gain on acquisition                                                  | 2,262                        | -                            |
| <b>Profit before tax</b>                                             | <b>1,302</b>                 | <b>2,335</b>                 |
| <b>Balance Sheet Information</b>                                     |                              |                              |
| Corporate lending portfolio                                          | £76.6bn                      | £52.3bn                      |
| Loans and advances to banks and customers                            | £206.8bn                     | £135.6bn                     |
| Total assets excluding derivatives                                   | £644.9bn                     | £592.3bn                     |
| Total assets                                                         | £1,629.1bn                   | £839.9bn                     |
| <b>Performance Ratios</b>                                            |                              |                              |
| Return on average economic capital <sup>1</sup>                      | 20%                          | 33%                          |
| Cost:income ratio <sup>1</sup>                                       | 72%                          | 56%                          |
| Cost:net income ratio <sup>1</sup>                                   | 134%                         | 63%                          |
| Compensation:net income ratio <sup>1</sup>                           | 82%                          | 47%                          |
| <b>Other Financial Measures</b>                                      |                              |                              |
| Risk tendency <sup>1,2</sup>                                         | £415m                        | £140m                        |
| Economic profit <sup>1</sup>                                         | £825m                        | £1,172m                      |
| Risk weighted assets                                                 | £227.4bn                     | £178.2bn                     |
| Average DVaR (95%)                                                   | £53.4m                       | £32.5m                       |
| Average net income generated per member of staff (000s) <sup>1</sup> | £151                         | £410                         |

<sup>1</sup> Defined further on page 119.

<sup>2</sup> Further information on risk tendency is included on page 74.

## Results by Business

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### Barclays Capital

In an exceptionally challenging market environment Barclays Capital profit before tax decreased 44% (£1,033m) to £1,302m (2007: £2,335m). Profit before tax included a gain on the acquisition of Lehman Brothers North American business of £2,262m. Absa Capital profit before tax grew 13% to £175m (2007: £155m).

Net income included gross losses of £8,053m (2007: £2,999m) due to continuing dislocation in the credit markets. These losses were partially offset by income and hedges of £1,433m (2007: £706m), and gains of £1,663m (2007: £658m) from the general widening of credit spreads on issued notes by Barclays Capital. The gross losses, comprised £6,290m (2007: £2,159m) against income and £1,763m (2007: £782m) in impairment charges. Further detail is provided on page 43.

The integration of the Lehman Brothers North American business is complete and the acquired businesses made a positive contribution, with good results in equities, fixed income and advisory. There was a gain on acquisition of £2,262m. Not included in this gain is expenditure relating to integration of the acquired business.

Income was down 27% at £5,231m (2007: £7,119m) driven by the impact of the market dislocation. Underlying income, which excludes the gross losses, related income and hedges, and gains on the widening of credit spreads was 6% above the prior year and included strong contributions from interest rates, currency products, emerging markets, prime services and commodities. There was very strong underlying growth in the US driven by fixed income, prime services and the acquired businesses. In other regions income fell driven by the challenging environment.

Net trading income decreased 60% (£2,233m) to £1,506m (2007: £3,739m) reflecting losses from the credit market dislocation and weaker performance in credit products and equities. This was partially offset by significant growth in interest rates, foreign exchange, emerging markets and prime services. Average DVaR at 95% increased by 64% to £53.4m driven by higher credit spread and interest rate risk.

Net investment income decreased 41% (£394m) to £559m reflecting the market conditions. Net interest income increased 46% (£545m) to £1,724m (2007: £1,179m), driven by strong results in global loans and money markets. Net fee and commission income from advisory and origination activities increased 16% (£194m) to £1,429m. The corporate lending portfolio, including leveraged finance, increased 46% to £76.6bn (31st December 2007: £52.3bn) driven by the decline in the value of Sterling relative to other currencies as well as draw downs on existing loan facilities and the extension of new loans at current terms to financial and manufacturing institutions.

Impairment charges and other credit provisions of £2,423m (2007: £846m) included £1,763m (2007: £782m) due to the credit market dislocation. Other impairment charges of £660m (2007: £64m) principally related to private equity, prime services and the loan book.

Operating expenses fell 5% (£199m) to £3,774m (2007: £3,973m) due to lower performance related pay, partially offset by operating costs of the acquired businesses. The cost:net income ratio increased to 134% (2007: 63%) and the compensation cost:net income ratio increased to 82% (2007: 47%). Amortisation of intangible assets increased £38m to £92m (2007: £54m).

Total headcount increased 6,900 to 23,100 (31st December 2007: 16,200). Prior to the acquisition of Lehman Brothers North American business, headcount during 2008 was materially unchanged except for hiring associated with the annual global graduate programme. The acquisition initially added 10,000 to the headcount but there were reductions in the fourth quarter as the US businesses were integrated.

Total assets increased 94% (£789.2bn) to £1,629.1bn (31st December 2007: £839.9bn) due to an increase in derivative assets of £736.6bn, predominantly driven by significant volatility and movements in yield curves during the year, together with a substantial depreciation in Sterling against most major currencies. Total assets excluding derivatives increased by 9% in Sterling. On a constant currency basis, total assets excluding derivatives decreased by approximately 15%. Risk weighted assets increased 28% to £227.4bn (31st December 2007: £178.2bn). This was driven by the depreciation in Sterling against the US Dollar and Euro, and an increase in market volatility.

## Results by Business

### Barclays Global Investors

| Income Statement Information                                         | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|----------------------------------------------------------------------|------------------------------|------------------------------|
| Net interest expense                                                 | (38)                         | (8)                          |
| Net fee and commission income                                        | 1,917                        | 1,936                        |
| Net trading (loss)/income                                            | (14)                         | 5                            |
| Net investment loss                                                  | (29)                         | (9)                          |
| <b>Principal transactions</b>                                        | <b>(43)</b>                  | <b>(4)</b>                   |
| Other income                                                         | 8                            | 2                            |
| <b>Total income</b>                                                  | <b>1,844</b>                 | <b>1,926</b>                 |
| Operating expenses excluding amortisation of intangible assets       | (1,234)                      | (1,184)                      |
| Amortisation of intangible assets                                    | (15)                         | (8)                          |
| <b>Operating expenses</b>                                            | <b>(1,249)</b>               | <b>(1,192)</b>               |
| <b>Profit before tax</b>                                             | <b>595</b>                   | <b>734</b>                   |
| <b>Balance Sheet Information</b>                                     |                              |                              |
| Total assets                                                         | £71.3bn                      | £89.2bn                      |
| <b>Performance Ratios</b>                                            |                              |                              |
| Return on average economic capital <sup>1</sup>                      | 88%                          | 241%                         |
| Cost:income ratio <sup>1</sup>                                       | 68%                          | 62%                          |
| <b>Other Financial Measures</b>                                      |                              |                              |
| Economic profit <sup>1</sup>                                         | £289m                        | £430m                        |
| Risk weighted assets                                                 | £3.9bn                       | £4.4bn                       |
| Average net income generated per member of staff (000s) <sup>1</sup> | £512                         | £631                         |
| <b>Key Facts</b>                                                     | £bn                          | £bn                          |
| Assets under management                                              | 1,040                        | 1,044                        |
| – indexed                                                            | 653                          | 615                          |
| – iShares                                                            | 226                          | 205                          |
| – active                                                             | 161                          | 224                          |
| Net new assets in period                                             | 61                           | 42                           |
|                                                                      | \$bn                         | \$bn                         |
| Assets under management                                              | 1,495                        | 2,079                        |
| – indexed                                                            | 939                          | 1,225                        |
| – iShares                                                            | 325                          | 408                          |
| – active                                                             | 231                          | 446                          |
| Net new assets in period                                             | 99                           | 86                           |
| Number of iShares products                                           | 360                          | 324                          |
| Number of institutional clients                                      | 3,000                        | 3,000                        |

<sup>1</sup> Defined on page 119.

## Results by Business

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### Barclays Global Investors

Barclays Global Investors profit before tax decreased 19% (£139m) to £595m (2007: £734m). Profit was impacted by the cost of provision of selective support of liquidity products of £263m (2007: £80m) and an 8% appreciation in the average value of the US Dollar against Sterling.

Income declined 4% (£82m) to £1,844m (2007: £1,926m).

Net fee and commission income declined 1% (£19m) to £1,917m (2007: £1,936m). This was primarily attributable to reduced incentive fees of £49m (2007: £198m), partially offset by increased securities lending revenue.

Operating expenses increased 5% (£57m) to £1,249m (2007: £1,192m). Operating expenses included charges of £263m (2007: £80m) related to selective support of liquidity products partially offset by a reduction in performance related costs. The cost:income ratio increased to 68% (2007: 62%).

Total assets under management remained flat at £1,040bn (2007: £1,044bn) comprising £61bn of net new assets, £234bn of favourable exchange movements and £299bn of adverse market movements. In US\$ terms assets under management decreased 28% (US\$584bn) to US\$1,495bn (2007: US\$2,079bn), comprising US\$99bn of net new assets, US\$130bn of negative exchange rate movements and US\$553bn of negative market movements.

Total assets decreased 20% to £71.3bn (31st December 2007: £89.2bn), mainly attributable to adverse market movements in certain asset management products recognised as investment contracts. Risk weighted assets decreased 11% to £3.9bn (31st December 2007: £4.4bn) mainly attributed to changes in the asset class mix, partially offset by the weakening of Sterling against other currencies.

## Results by Business

### Barclays Wealth

| Income Statement Information                                         | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|----------------------------------------------------------------------|------------------------------|------------------------------|
| Net interest income                                                  | 486                          | 431                          |
| Net fee and commission income                                        | 720                          | 739                          |
| Net trading (loss)/income                                            | (11)                         | 3                            |
| Net investment (loss)/income                                         | (333)                        | 52                           |
| <b>Principal transactions</b>                                        | <b>(344)</b>                 | <b>55</b>                    |
| Net premium from insurance contracts                                 | 136                          | 195                          |
| Other income                                                         | 26                           | 19                           |
| <b>Total income</b>                                                  | <b>1,024</b>                 | <b>1,439</b>                 |
| Net claims and benefits incurred under insurance contracts           | 300                          | (152)                        |
| <b>Total income net of insurance claims</b>                          | <b>1,324</b>                 | <b>1,287</b>                 |
| Impairment charges and other credit provisions                       | (44)                         | (7)                          |
| <b>Net income</b>                                                    | <b>1,280</b>                 | <b>1,280</b>                 |
| Operating expenses excluding amortisation of intangible assets       | (919)                        | (967)                        |
| Amortisation of intangible assets                                    | (16)                         | (6)                          |
| <b>Operating expenses</b>                                            | <b>(935)</b>                 | <b>(973)</b>                 |
| Profit on disposal of subsidiaries, associates and joint ventures    | 326                          | -                            |
| <b>Profit before tax</b>                                             | <b>671</b>                   | <b>307</b>                   |
| <b>Balance Sheet Information</b>                                     |                              |                              |
| Loans and advances to customers                                      | £11.4bn                      | £9.0bn                       |
| Customer accounts                                                    | £42.4bn                      | £34.4bn                      |
| Total assets                                                         | £13.3bn                      | £18.2bn                      |
| <b>Performance Ratios</b>                                            |                              |                              |
| Return on average economic capital <sup>1</sup>                      | 118%                         | 51%                          |
| Cost:income ratio <sup>1</sup>                                       | 71%                          | 76%                          |
| <b>Other Financial Measures</b>                                      |                              |                              |
| Risk tendency <sup>1,2</sup>                                         | £20m                         | £10m                         |
| Economic profit <sup>1</sup>                                         | £553m                        | £233m                        |
| Risk weighted assets                                                 | £10.3bn                      | £8.2bn                       |
| Average net income generated per member of staff (000s) <sup>1</sup> | £176                         | £188                         |
| <b>Key Fact</b>                                                      |                              |                              |
| Total client assets                                                  | £145.1bn                     | £132.5bn                     |

<sup>1</sup> Defined on page 119.

<sup>2</sup> Further information on risk tendency is included on page 74.

## Results by Business

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### Barclays Wealth

Barclays Wealth profit before tax grew 119% (£364m) to £671m (2007: £307m). Profit before gains on disposal increased 12% (£38m) driven by solid income growth and tight cost control, offset by an increase in impairment charges. The closed life assurance business contributed profit before tax of £104m (2007: £110m) prior to its sale in October 2008, which generated a profit on disposal of £326m.

Income increased 3% (£37m) to £1,324m (2007: £1,287m).

Net interest income increased 13% (£55m) to £486m (2007: £431m) reflecting strong growth in both customer deposits and lending. Average deposits grew 19% to £37.2bn (2007: £31.2bn). Average lending grew 31% to £9.7bn (2007: £7.4bn). The assets margin decreased 7 basis points to 1.04% (2007: 1.11%) reflecting changes in the product mix. The liabilities margin reduced by 8 basis points to 0.95% (2007: 1.03%) driven by changes in the product mix and compression of margins as interest rates reduced during the second half of the year.

Net fee and commission income decreased 3% (£19m) to £720m (2007: £739m) driven by falling equity markets partially offset by increased client assets.

Net investment income, net premiums from insurance contracts and net claims and benefits paid on insurance contracts related wholly to the closed life assurance business. Their overall net impact on income increased marginally to £103m (2007: £95m). The decrease in net investment income, driven by a fall in the value of unit linked contracts and reduced premium income, were offset by reduced net claims and benefits as a result of a fall in the value of linked and non-linked liabilities.

Impairment charges increased £37m to £44m (2007: £7m) from a very low base. This increase reflected both the substantial increase in the loan book over the last three years and the impact of the current economic environment on client liquidity and collateral values.

Operating expenses decreased 4% to £935m (2007: £973m) with significant cost savings including a reduction in performance related costs partially offset by increased expenditure in upgrading technology and operating platforms and continued hiring of client facing staff.

Total client assets, comprising customer deposits and client investments, increased 10% (£12.6bn) to £145.1bn (2007: £132.5bn) with underlying net new asset inflows of £3.2bn and the acquisition of the Lehman Brothers North American business offsetting the impact of market and foreign exchange movements and the sale of the closed life assurance book.

Total assets decreased 27% to £13.3bn (31st December 2007: £18.2bn) reflecting the sale of the closed life assurance business partially offset by strong growth in lending to high net worth and intermediary clients. Risk weighted assets increased 26% to £10.3bn (31st December 2007: £8.2bn) reflecting strong growth in lending.

## Results by Business

### Head Office Functions and Other Operations

| Income Statement Information                                   | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|----------------------------------------------------------------|------------------------------|------------------------------|
| Net interest income                                            | 182                          | 128                          |
| Net fee and commission income                                  | (486)                        | (424)                        |
| Net trading loss                                               | (245)                        | (66)                         |
| Net investment income/(loss)                                   | 27                           | (17)                         |
| <b>Principal transactions</b>                                  | <b>(218)</b>                 | <b>(83)</b>                  |
| Net premiums from insurance contracts                          | 119                          | 152                          |
| Other income                                                   | 26                           | 35                           |
| <b>Total income</b>                                            | <b>(377)</b>                 | <b>(192)</b>                 |
| Impairment charges and other credit provisions                 | (30)                         | (3)                          |
| <b>Net income</b>                                              | <b>(407)</b>                 | <b>(195)</b>                 |
| Operating expenses excluding amortisation of intangible assets | (451)                        | (233)                        |
| Amortisation of intangible assets                              | -                            | (1)                          |
| <b>Operating expenses</b>                                      | <b>(451)</b>                 | <b>(234)</b>                 |
| Profit on disposal of associates and joint ventures            | -                            | 1                            |
| <b>Loss before tax</b>                                         | <b>(858)</b>                 | <b>(428)</b>                 |
| <b>Balance Sheet Information</b>                               |                              |                              |
| Total assets                                                   | £3.1bn                       | £5.7bn                       |
| <b>Other Financial Measures</b>                                |                              |                              |
| Risk tendency <sup>1,2</sup>                                   | £5m                          | £10m                         |
| Risk weighted assets                                           | £0.4bn                       | £1.1bn                       |

<sup>1</sup> Defined on page 119.

<sup>2</sup> Further information on risk tendency is included on page 74.

### Head Office Functions and Other Operations

Head Office Functions and Other Operations loss before tax increased £430m to £858m (2007: £428m).

Total income decreased £185m to a loss of £377m (2007: loss of £192m).

Group segmental reporting is performed in accordance with Group accounting policies. This means that inter-segment transactions are recorded in each segment as if undertaken on an arm's length basis. Adjustments necessary to eliminate inter-segment transactions are included in Head Office Functions and Other Operations. The impact of such inter-segment adjustments increased £32m to £265m (2007: £233m). These adjustments included internal fees for structured capital market activities of £141m (2007: £169m) and fees paid to Barclays Capital for debt and equity raising and risk management advice of £151m (2007: £65m), both of which reduce net fees and commission income.

Net interest income increased £54m to £182m (2007: £128m) primarily due to a consolidation adjustment between net interest income and trading income required to match the booking of certain derivative hedging transactions between different segments in the Group. This resulted in a £111m increase in net interest income to £143m (2007: £32m) with an equal and opposite decrease in principal transactions. This was partially offset by an increase in costs in central funding activity due to the money market dislocation, in particular LIBOR resets.

Principal transactions loss increased £135m to £218m (2007: £83m) reflecting the £111m increase in consolidation reclassification adjustment on derivative hedging transactions.

Impairment charges increased £27m to £30m (2007: £3m) mainly reflecting losses on Floating Rate Notes held for hedging purposes.

Operating expenses increased £217m to £451m (2007: £234m). The main drivers of this increase were: a £101m charge for the Group's share of levies that will be raised by the UK Financial Services Compensation Scheme; £64m costs relating to an internal review of Barclays compliance with US economic sanctions; the non-recurrence of a £58m break fee relating to the ABN Amro transaction; lower rental income and lower proceeds on property sales.

Total assets decreased 46% to £3.1bn (31st December 2007: £5.7bn). Risk weighted assets decreased 64% to £0.4bn (31st December 2007: £1.1bn). The decrease in the year was mainly attributable to the increased netting of Group deferred tax assets and liabilities.

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## Risk Management

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On pages 38 to 78 we have provided an analysis of the key risks faced by the Group across a number of asset classes and businesses, referencing significant portfolios and including summary measures of asset quality. Additional information referenced in this section is to be found in the notes to the financial information.

We set out on pages 38 to 41 a detailed analysis of the Group's total assets by valuation basis and underlying asset class, to provide an overview of the nature of the Group's assets and risks.

Detailed disclosures and analysis are provided on Barclays Capital's credit market exposures by asset class, covering current exposures, losses in the year, sales and pay downs, foreign exchange movements and where appropriate details of collateral held; geographic spread, vintage and credit quality. These are set on pages 42 to 58.

On pages 59 to 75, we review the Group's other credit risk exposures, focusing on the quality of the Group's loans and advances to customer and banks, as well as the credit quality of the Group's debt securities.

The Group's principal exposure to market risk is set out on pages 76, as captured through a review of Barclays Capital's average daily value at risk (DVaR).

Finally, on pages 77 to 78, we provide summary information in respect of Barclays liquidity risk.

## Risk Management

### Analysis of Total Assets

| Assets                                                                                     | Notes <sup>1</sup> | As at<br>31.12.08<br>£m | Accounting Basis |                             |
|--------------------------------------------------------------------------------------------|--------------------|-------------------------|------------------|-----------------------------|
|                                                                                            |                    |                         | Fair Value<br>£m | Cost Based<br>Measure<br>£m |
| Cash and balances at central banks                                                         |                    | 30,019                  |                  | 30,019                      |
| Items in the course of collection from other banks                                         |                    | 1,695                   |                  | 1,695                       |
| Treasury & other eligible bills                                                            |                    | 4,544                   | 4,544            |                             |
| Debt securities                                                                            |                    | 148,686                 | 148,686          |                             |
| Equity securities                                                                          |                    | 30,535                  | 30,535           |                             |
| Traded loans                                                                               |                    | 1,070                   | 1,070            |                             |
| Commodities <sup>7</sup>                                                                   |                    | 802                     | 802              |                             |
| Trading portfolio assets                                                                   |                    | 185,637                 | 185,637          |                             |
| Financial assets designated at fair value                                                  |                    |                         |                  |                             |
| Loans and advances                                                                         |                    | 30,187                  | 30,187           |                             |
| Debt securities                                                                            |                    | 8,628                   | 8,628            |                             |
| Equity securities                                                                          |                    | 6,496                   | 6,496            |                             |
| Other financial assets <sup>8</sup>                                                        |                    | 9,231                   | 9,231            |                             |
| Held for own account                                                                       |                    | 54,542                  | 54,542           |                             |
| Held in respect of linked liabilities to customers under investment contracts <sup>9</sup> |                    | 66,657                  | 66,657           |                             |
| Derivative financial instruments                                                           | 16                 | 984,802                 | 984,802          |                             |
| Loans and advances to banks                                                                | 19, 21             | 47,707                  |                  | 47,707                      |
| Loans and advances to customers                                                            | 20, 21             | 461,815                 |                  | 461,815                     |
| Debt securities                                                                            |                    | 58,831                  | 58,831           |                             |
| Equity securities                                                                          |                    | 2,142                   | 2,142            |                             |
| Treasury & other eligible bills                                                            |                    | 4,003                   | 4,003            |                             |
| Available for sale financial instruments                                                   |                    | 64,976                  | 64,976           |                             |
| Reverse repurchase agreements and cash collateral on securities borrowed                   |                    | 130,354                 |                  | 130,354                     |
| Other assets                                                                               |                    | 6,302                   |                  | 6,302                       |
| Current tax assets                                                                         |                    | 389                     |                  | 389                         |
| Investments in associates and joint ventures                                               |                    | 341                     |                  | 341                         |
| Goodwill                                                                                   |                    | 7,625                   |                  | 7,625                       |
| Intangible assets                                                                          |                    | 2,777                   |                  | 2,777                       |
| Property, plant and equipment                                                              |                    | 4,674                   |                  | 4,674                       |
| Deferred tax assets                                                                        |                    | 2,668                   |                  | 2,668                       |
|                                                                                            |                    | 2,052,980               | 1,356,614        | 696,366                     |

<sup>1</sup> Notes start on page 90.

<sup>2</sup> Further analysis of loans and advances is on pages 59 to 73.

<sup>3</sup> Further analysis of debt securities and other bills is on page 75

<sup>4</sup> Reverse repurchase agreements comprise primarily short-term cash lending with assets pledged by counterparties securing the loan.

<sup>5</sup> Equity securities comprise primarily equity securities determined by available quoted prices in active markets.

## Risk Management

| Analysis of Total Assets |                                          |                                                          |                                          |                                         |             | Sub Analysis                                  |
|--------------------------|------------------------------------------|----------------------------------------------------------|------------------------------------------|-----------------------------------------|-------------|-----------------------------------------------|
| Derivatives<br>£m        | Loans and<br>Advances <sup>2</sup><br>£m | Debt<br>Securities and<br>Other Bills <sup>3</sup><br>£m | Reverse<br>Repurchase <sup>4</sup><br>£m | Equity<br>Securities <sup>5</sup><br>£m | Other<br>£m | Credit Market<br>Exposures <sup>6</sup><br>£m |
|                          |                                          |                                                          |                                          |                                         | 30,019      |                                               |
|                          |                                          |                                                          |                                          |                                         | 1,695       |                                               |
|                          |                                          | 4,544                                                    |                                          |                                         |             |                                               |
|                          |                                          | 148,686                                                  |                                          |                                         |             | 4,745                                         |
|                          | 1,070                                    |                                                          |                                          | 30,535                                  |             |                                               |
|                          |                                          |                                                          |                                          |                                         | 802         |                                               |
|                          | 1,070                                    | 153,230                                                  |                                          | 30,535                                  | 802         |                                               |
|                          | 30,057                                   |                                                          |                                          |                                         | 130         | 14,429                                        |
|                          |                                          | 8,628                                                    |                                          |                                         |             |                                               |
|                          | 1,469                                    |                                                          | 7,283                                    | 6,496                                   | 479         |                                               |
|                          | 31,526                                   | 8,628                                                    | 7,283                                    | 6,496                                   | 609         |                                               |
|                          |                                          |                                                          |                                          |                                         | 66,657      |                                               |
| 984,802                  |                                          |                                                          |                                          |                                         |             | 9,234                                         |
|                          | 47,707                                   |                                                          |                                          |                                         |             |                                               |
|                          | 461,815                                  |                                                          |                                          |                                         |             | 12,808                                        |
|                          |                                          | 58,831                                                   |                                          |                                         |             | 727                                           |
|                          |                                          |                                                          |                                          | 2,142                                   |             |                                               |
|                          |                                          | 4,003                                                    |                                          |                                         |             |                                               |
|                          |                                          | 62,834                                                   |                                          | 2,142                                   |             |                                               |
|                          |                                          |                                                          | 130,354                                  |                                         |             |                                               |
|                          |                                          |                                                          |                                          |                                         | 6,302       | 109                                           |
|                          |                                          |                                                          |                                          |                                         | 389         |                                               |
|                          |                                          |                                                          |                                          |                                         | 341         |                                               |
|                          |                                          |                                                          |                                          |                                         | 7,625       |                                               |
|                          |                                          |                                                          |                                          |                                         | 2,777       |                                               |
|                          |                                          |                                                          |                                          |                                         | 4,674       |                                               |
|                          |                                          |                                                          |                                          |                                         | 2,668       |                                               |
| 984,802                  | 542,118                                  | 224,692                                                  | 137,637                                  | 39,173                                  | 124,558     |                                               |

<sup>6</sup> Further analysis of Barclays Capital credit market exposures is on pages 42 to 58. Off-balance sheet commitments of £1,030m not included in the table above.

<sup>7</sup> Commodities primarily consists of physical inventory positions.

<sup>8</sup> These instruments consist primarily of loans with embedded derivatives and reverse repurchase agreements designated at fair value.

<sup>9</sup> Financial assets designated at fair value in respect of linked liabilities to customers under investment contracts have not been further analysed as the Group is not exposed to the risks inherent in these assets.

## Analysis of Barclays Capital Credit Market Exposures by Asset Class

|                                           | As at<br>31.12.08<br>£m | ABS CDO<br>Super<br>Senior<br>£m | Other US<br>Sub-prime<br>£m | Alt-A<br>£m | RMBS<br>Wrapped by<br>Monoline<br>Insurers<br>£m |
|-------------------------------------------|-------------------------|----------------------------------|-----------------------------|-------------|--------------------------------------------------|
| Debt securities                           | 4,745                   |                                  | 782                         | 2,532       |                                                  |
| Trading portfolio assets                  | 4,745                   |                                  | 782                         | 2,532       |                                                  |
| Loans and advances                        | 14,429                  |                                  | 1,565                       | 778         |                                                  |
| Financial assets designated at fair value | 14,429                  |                                  | 1,565                       | 778         |                                                  |
| Derivative financial instruments          | 9,234                   |                                  | 643                         | 398         | 1,639                                            |
| Loans and advances to customers           | 12,808                  | 3,104                            | 195                         |             |                                                  |
| Debt securities                           | 727                     |                                  | 147                         | 580         |                                                  |
| Available for sale financial instruments  | 727                     |                                  | 147                         | 580         |                                                  |
| Other assets                              | 109                     |                                  | 109                         |             |                                                  |
| Exposure on balance sheet                 |                         | 3,104                            | 3,441                       | 4,288       | 1,639                                            |

## Risk Management

| Commercial<br>Real Estate<br>Loans<br>£m | Commercial<br>Mortgage<br>Backed<br>Securities<br>£m | CMBS<br>Wrapped<br>by Monoline<br>Insurers<br>£m | Leveraged<br>Finance<br>£m | SIVs and<br>SIV-lites<br>£m | CDPCs<br>£m | CLO and Other<br>Exposure<br>Wrapped by<br>Monoline<br>Insurers<br>£m |
|------------------------------------------|------------------------------------------------------|--------------------------------------------------|----------------------------|-----------------------------|-------------|-----------------------------------------------------------------------|
|                                          | 1,420                                                |                                                  |                            | 11                          |             |                                                                       |
|                                          | 1,420                                                |                                                  |                            | 11                          |             |                                                                       |
| 11,555                                   |                                                      |                                                  |                            | 531                         |             |                                                                       |
| 11,555                                   |                                                      |                                                  |                            | 531                         |             |                                                                       |
| 23                                       | (685)                                                | 1,854                                            |                            | 273                         | 150         | 4,939                                                                 |
|                                          |                                                      |                                                  | 9,361                      | 148                         |             |                                                                       |
|                                          |                                                      |                                                  |                            |                             |             |                                                                       |
|                                          |                                                      |                                                  |                            |                             |             |                                                                       |
| 11,578                                   | 735                                                  | 1,854                                            | 9,361                      | 963                         | 150         | 4,939                                                                 |

### Barclays Capital Credit Market Exposures

Barclays Capital's credit market exposures primarily relate to US residential mortgages, commercial mortgages and leveraged finance businesses that have been significantly impacted by the continued deterioration in the global credit markets. The exposures include both significant positions subject to fair value movements in the profit and loss account and positions that are classified as loans and advances and available for sale. None of the exposure disclosed below has been reclassified to loans and advances under the amendments to IAS 39.

The exposures are set out by asset class in US Dollars and Sterling below:

|                                                     |       | \$m <sup>1</sup>  |                   | £m <sup>1</sup>   |                   |
|-----------------------------------------------------|-------|-------------------|-------------------|-------------------|-------------------|
|                                                     | Notes | As at<br>31.12.08 | As at<br>31.12.07 | As at<br>31.12.08 | As at<br>31.12.07 |
| US Residential Mortgages                            |       |                   |                   |                   |                   |
| ABS CDO super senior                                | A1    | 4,526             | 9,356             | 3,104             | 4,671             |
| Other US sub-prime                                  | A2    | 5,017             | 10,089            | 3,441             | 5,037             |
| Alt-A                                               | A3    | 6,252             | 9,847             | 4,288             | 4,916             |
| US RMBS exposure wrapped by monoline insurers       | A4    | 2,389             | 1,462             | 1,639             | 730               |
| Commercial Mortgages                                |       |                   |                   |                   |                   |
| Commercial real estate                              | B1    | 16,882            | 22,239            | 11,578            | 11,103            |
| Commercial mortgage-backed securities               | B1    | 1,072             | 2,596             | 735               | 1,296             |
| CMBS exposure wrapped by monoline insurers          | B2    | 2,703             | 395               | 1,854             | 197               |
| Other Credit Market Exposures                       |       |                   |                   |                   |                   |
| Leveraged finance                                   | C1    | 15,152            | 18,081            | 10,391            | 9,027             |
| SIVs and SIV-lites                                  | C2    | 1,404             | 1,570             | 963               | 784               |
| CDPCs                                               | C3    | 218               | 39                | 150               | 19                |
| CLO and other exposure wrapped by monoline insurers | C4    | 7,202             | 817               | 4,939             | 408               |

These exposures have been actively managed during the year in an exceptionally challenging market environment and have been reduced by net sales and paydowns of £6,311m, offset by the 37% appreciation of the US Dollar against Sterling. In January 2009, there was an additional sale of £3,056m of leveraged finance exposure which was repaid at par. Exposures at 31st December 2008 included £1,060m of securities from the acquisition of Lehman Brothers North American businesses. Exposures wrapped by monolines have increased during the course of 2008 as a result of declines in the fair value of the underlying assets.

<sup>1</sup> As the majority of exposure is held in US Dollars the exposures above are shown in both US Dollars and Sterling.

## Risk Management

There were gross losses of £8,053m (2007: £2,999m) in the year to 31st December 2008. These losses were partially offset by related income and hedges of £1,433m (2007: £706m), and gains of £1,663m (2007: £658m) from the general widening of credit spreads on issued notes measured at fair value through the profit and loss account.

The gross losses, which included £1,763m (2007: £782m) in impairment charges, comprised: £5,584m (2007: £2,811m) against US RMBS exposures; £1,488m (2007: £14m) against commercial mortgage exposures; and £981m (2007: £174m) against other credit market exposures.

|                                                   | Fair Value Losses<br>£m | Impairment Charge<br>£m | Gross Losses<br>£m |
|---------------------------------------------------|-------------------------|-------------------------|--------------------|
| ABS CDO super senior                              | (78)                    | (1,383)                 | (1,461)            |
| Other US sub-prime                                | (1,560)                 | (168)                   | (1,728)            |
| Alt-A                                             | (1,858)                 | (125)                   | (1,983)            |
| US RMBS wrapped by monoline insurers              | (412)                   | -                       | (412)              |
| <b>Total US residential mortgages</b>             | <b>(3,908)</b>          | <b>(1,676)</b>          | <b>(5,584)</b>     |
| US                                                | (671)                   | -                       | (671)              |
| Europe                                            | (350)                   | -                       | (350)              |
| <b>Total commercial real estate</b>               | <b>(1,021)</b>          | <b>-</b>                | <b>(1,021)</b>     |
| Commercial mortgage-backed securities             | (127)                   | -                       | (127)              |
| CMBS wrapped by monoline insurers                 | (340)                   | -                       | (340)              |
| <b>Total commercial mortgages</b>                 | <b>(1,488)</b>          | <b>-</b>                | <b>(1,488)</b>     |
| SIVs and SIV-Lites                                | (143)                   | (87)                    | (230)              |
| CDPCs                                             | (14)                    | -                       | (14)               |
| CLO and other assets wrapped by monoline insurers | (737)                   | -                       | (737)              |
| <b>Total other credit market</b>                  | <b>(894)</b>            | <b>(87)</b>             | <b>(981)</b>       |
| <b>Total</b>                                      | <b>(6,290)</b>          | <b>(1,763)</b>          | <b>(8,053)</b>     |

### A. US Residential Mortgages

US residential mortgage exposures have reduced by 41% in US Dollar terms, and 19% in Sterling terms, since 31st December 2007.

#### A1. ABS CDO Super Senior

During the year ABS CDO Super Senior exposures reduced by £1,567m to £3,104m (31st December 2007: £4,671m). Net exposures are stated after writedowns and charges of £1,461m incurred in 2008 (2007: £1,816m) and hedges of £nil (31st December 2007: £1,347m). There were no hedges in place at 31st December 2008 as the corresponding liquidity facilities had been terminated. There were liquidations and paydowns of £2,318m in the year; weaker Sterling and a reduction in hedges increased exposure by £865m and £1,347m respectively.

The remaining ABS CDO Super Senior exposure at 31st December 2008 comprised five high grade liquidity facilities which were fully drawn and classified within loans and receivables, and no remaining mezzanine exposure. At 31st December 2007 there were 15 facilities of which nine were high grade and six mezzanine.

The impairment assessment of remaining super senior positions is based on cash flow methodology using standard market assumptions such as default curves and remittance data to calculate the net present value of the future losses for the collateral pool over time. As a result, future potential impairment charges depend on changes in these assumptions.

We have included all ABS CDO Super Senior exposure in the US residential mortgages section as nearly 90% of the underlying collateral relates to US RMBS. The impairment applied to the notional collateral is set out in the table opposite.

## Risk Management

### A1. ABS CDO Super Senior

|                                                         | As at<br>31.12.08 |              | As at<br>31.12.07 |              |              | As at<br>31.12.08 | As at<br>31.12.07 |
|---------------------------------------------------------|-------------------|--------------|-------------------|--------------|--------------|-------------------|-------------------|
|                                                         | High Grade        | Total        | High Grade        | Mezzanine    | Total        | Marks             | Marks             |
|                                                         | £m                | £m           | £m                | £m           | £m           | %                 | %                 |
| 2005 and earlier                                        | 1,226             | 1,226        | 1,458             | 1,152        | 2,610        | 90%               | 69%               |
| 2006                                                    | 471               | 471          | 1,654             | 314          | 1,968        | 37%               | 47%               |
| 2007 and 2008                                           | 25                | 25           | 176               | 87           | 263          | 69%               | 53%               |
| <b>Sub-prime</b>                                        | <b>1,722</b>      | <b>1,722</b> | <b>3,288</b>      | <b>1,553</b> | <b>4,841</b> | <b>75%</b>        | <b>60%</b>        |
| 2005 and earlier                                        | 891               | 891          | 714               | 102          | 816          | 77%               | 96%               |
| 2006                                                    | 269               | 269          | 594               | 68           | 662          | 75%               | 90%               |
| 2007 and 2008                                           | 62                | 62           | 163               | 13           | 176          | 37%               | 80%               |
| <b>Alt-A</b>                                            | <b>1,222</b>      | <b>1,222</b> | <b>1,471</b>      | <b>183</b>   | <b>1,654</b> | <b>74%</b>        | <b>92%</b>        |
| Prime                                                   | 520               | 520          | 662               | 123          | 785          | 100%              | 100%              |
| RMBS CDO                                                | 402               | 402          | 842               | 445          | 1,287        | 0%                | 19%               |
| Sub-prime second lien                                   | 127               | 127          | 158               | -            | 158          | 0%                | 32%               |
| <b>Total US RMBS</b>                                    | <b>3,993</b>      | <b>3,993</b> | <b>6,421</b>      | <b>2,304</b> | <b>8,725</b> | <b>68%</b>        | <b>63%</b>        |
| CMBS                                                    | 44                | 44           | 189               | 110          | 299          | 100%              | 96%               |
| Non-RMBS CDO                                            | 453               | 453          | 429               | 80           | 509          | 56%               | 49%               |
| CLOs                                                    | 35                | 35           | 26                | -            | 26           | 100%              | 100%              |
| Other ABS                                               | 51                | 51           | 136               | 4            | 140          | 100%              | 100%              |
| <b>Total Other ABS</b>                                  | <b>583</b>        | <b>583</b>   | <b>780</b>        | <b>194</b>   | <b>974</b>   | <b>66%</b>        | <b>72%</b>        |
| <b>Total Notional Collateral</b>                        | <b>4,576</b>      | <b>4,576</b> | <b>7,201</b>      | <b>2,498</b> | <b>9,699</b> | <b>68%</b>        | <b>64%</b>        |
| Subordination                                           | (459)             | (459)        | (1,001)           | (864)        | (1,865)      |                   |                   |
| <b>Gross exposure pre-impairment</b>                    | <b>4,117</b>      | <b>4,117</b> | <b>6,200</b>      | <b>1,634</b> | <b>7,834</b> |                   |                   |
| Impairment allowances                                   | (1,013)           | (1,013)      | (290)             | (432)        | (722)        |                   |                   |
| Trading losses gross of hedges                          | -                 | -            | (1,041)           | (53)         | (1,094)      |                   |                   |
| Hedges                                                  | -                 | -            | (960)             | (387)        | (1,347)      |                   |                   |
| <b>Net exposure</b>                                     | <b>3,104</b>      | <b>3,104</b> | <b>3,909</b>      | <b>762</b>   | <b>4,671</b> |                   |                   |
| <b>Collateral marks including liquidated structures</b> |                   |              |                   |              |              | <b>32%</b>        | <b>62%</b>        |

1 Marks above reflect the gross exposure after impairment and subordination and do not include the benefit of hedges. The change in marks since 31st December 2007 primarily results from the liquidation during 2008 of the most impaired structures

## Risk Management

Consolidated collateral of £8.4bn relating to the ten CDOs that were liquidated in 2008 has been sold or are stated at fair value net of hedges within Other US sub-prime, Alt-A and CMBS exposures. The notional collateral remaining at 31st December 2008 is marked at approximately 12%. The collateral valuation for all ABS CDO Super Senior deals, including those liquidated and consolidated in 2008, is approximately 32% (31st December 2007: 62%).

The collateral for the outstanding ABS CDO Super Senior exposures primarily comprises residential mortgage backed securities (RMBS). At 31st December 2008 the residual exposure contains a higher proportion of collateral originated in 2005 and earlier than at 31st December 2007. There is minimal exposure to collateral originated in 2007 or later. The vintages of the sub-prime, Alt-A and US RMBS collateral are set out in the table below.

| Sub-prime Collateral by Vintage | As at 31.12.08 | As at 31.12.07 |
|---------------------------------|----------------|----------------|
| 2005 and earlier                | 71%            | 54%            |
| 2006                            | 27%            | 41%            |
| 2007 and 2008                   | 2%             | 5%             |

| Alt-A Collateral by Vintage | As at 31.12.08 | As at 31.12.07 |
|-----------------------------|----------------|----------------|
| 2005 and earlier            | 73%            | 49%            |
| 2006                        | 22%            | 40%            |
| 2007 and 2008               | 5%             | 11%            |

| US RMBS Collateral by Vintage | As at 31.12.08 | As at 31.12.07 |
|-------------------------------|----------------|----------------|
| 2005 and earlier              | 72%            | 53%            |
| 2006                          | 25%            | 40%            |
| 2007 and 2008                 | 3%             | 7%             |

RMBS collateral for the ABS CDO Super Senior exposures is subject to public ratings. The ratings of sub-prime, Alt-A and total US RMBS CDO collateral are set out in the table below.

| Sub-prime US RMBS Ratings | 31.12.08<br>High Grade | 31.12.07<br>High Grade | 31.12.07<br>Mezzanine | 31.12.07<br>Total |
|---------------------------|------------------------|------------------------|-----------------------|-------------------|
| AAA/AA                    | 42%                    | 43%                    | 2%                    | 30%               |
| A/BBB                     | 21%                    | 51%                    | 82%                   | 60%               |
| Non-investment Grade      | 37%                    | 6%                     | 16%                   | 10%               |

| Alt-A RMBS Ratings   | 31.12.08<br>High Grade | 31.12.07<br>High Grade | 31.12.07<br>Mezzanine | 31.12.07<br>Total |
|----------------------|------------------------|------------------------|-----------------------|-------------------|
| AAA/AA               | 66%                    | 89%                    | 47%                   | 85%               |
| A/BBB                | 7%                     | 8%                     | 45%                   | 12%               |
| Non-investment Grade | 27%                    | 3%                     | 8%                    | 3%                |

| Total US RMBS Ratings | 31.12.08<br>High Grade | 31.12.07<br>High Grade | 31.12.07<br>Mezzanine | 31.12.07<br>Total |
|-----------------------|------------------------|------------------------|-----------------------|-------------------|
| AAA/AA                | 50%                    | 63%                    | 14%                   | 50%               |
| A/BBB                 | 13%                    | 31%                    | 70%                   | 41%               |
| Non-investment Grade  | 37%                    | 6%                     | 16%                   | 9%                |

### A2. Other US Sub-Prime

|                                                       | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m | Marks at<br>31.12.08 | Marks at<br>31.12.07 |
|-------------------------------------------------------|-------------------------|-------------------------|----------------------|----------------------|
| Whole loans - performing                              | 1,290                   | 2,805                   | 80%                  | 100%                 |
| Whole loans - more than 60 days past due              | 275                     | 372                     | 48%                  | 65%                  |
| <b>Total whole loans</b>                              | <b>1,565</b>            | <b>3,177</b>            | <b>72%</b>           | <b>94%</b>           |
| AAA securities                                        | 111                     | 735                     | 40%                  | 92%                  |
| Other sub-prime securities                            | 818                     | 525                     | 23%                  | 61%                  |
| <b>Total securities gross of hedges</b>               | <b>929</b>              | <b>1,260</b>            | <b>25%</b>           | <b>76%</b>           |
| Hedges                                                | -                       | (369)                   |                      |                      |
| <b>Securities (net of hedges)</b>                     | <b>929</b>              | <b>891</b>              |                      |                      |
| Residuals                                             | -                       | 233                     | 0%                   | 24%                  |
| Other exposures with underlying sub-prime collateral: |                         |                         |                      |                      |
| – Derivatives                                         | 643                     | 333                     | 87%                  | 100%                 |
| – Loans                                               | 195                     | 346                     | 70%                  | 100%                 |
| – Real Estate                                         | 109                     | 57                      | 46%                  | 68%                  |
| <b>Total other direct and indirect exposure</b>       | <b>1,876</b>            | <b>1,860</b>            |                      |                      |
| <b>Total</b>                                          | <b>3,441</b>            | <b>5,037</b>            |                      |                      |

The majority of Other US sub-prime exposures are measured at fair value through profit and loss. US sub-prime securities held in conduits and a collateralised debt obligation (CDO) are categorised as available for sale and are recognised in equity.

Exposure declined from £5,037m to £3,441m driven by gross losses of £1,728m and net sales, paydowns and other movements of £1,649m. Weaker Sterling resulted in an increase in exposure of £1,086m. Exposures at 31st December 2008 included assets acquired from Lehman Brothers North American business of £83m in AAA securities and £124m in other US sub-prime securities.

At 31st December 2008, 82% of the whole loan exposure was performing. Whole loans included £1,422m (31st December 2007: £2,843m) acquired on or originated since the acquisition of EquiFirst in March 2007. Of this balance, £281m of new sub-prime loans were originated in 2008. At 31st December 2008, the average loan to value at origination of all the sub-prime whole loans was 79%. Loans guaranteed by Federal Housing Administration (FHA) are not included in the exposure above. An FHA loan is a mortgage loan fully insured by the US Federal Housing Administration and therefore not considered to be a credit sensitive product. EquiFirst has only originated FHA eligible loans since April 2008, and held £132m of these loans at 31st December 2008.

Securities included £37m held by consolidated conduits and £110m held in a CDO on which impairment charges of £16m and £53m respectively have been recorded.

Other exposures with underlying sub-prime collateral include counterparty derivative exposures to vehicles which hold sub-prime collateral. The majority of this exposure was the most senior obligation of the vehicles.

### A3. Alt-A

|                                                      | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m | Marks at<br>31.12.08<br>% | Marks at<br>31.12.07<br>% |
|------------------------------------------------------|-------------------------|-------------------------|---------------------------|---------------------------|
| AAA securities                                       | 1,847                   | 3,553                   | 43%                       | 87%                       |
| Other Alt-A securities                               | 1,265                   | 208                     | 9%                        | 75%                       |
| Whole Loans                                          | 776                     | 909                     | 67%                       | 97%                       |
| Residuals                                            | 2                       | 25                      | 6%                        | 66%                       |
| Derivative exposure with underlying Alt-A collateral | 398                     | 221                     | 100%                      | 100%                      |
| <b>Total</b>                                         | <b>4,288</b>            | <b>4,916</b>            |                           |                           |

Alt-A securities, whole loans and residuals are measured at fair value through profit and loss. Alt-A securities held in conduits and a collateralised debt obligation (CDO) are categorised as available for sale and are recognised in equity.

Net exposure to the Alt-A market was £4,288m (31st December 2007: £4,916m), through a combination of whole loans, securities and residuals, including those held in consolidated conduits. There were gross losses of £1,983m in the year and net sales, paydowns and other movements of £181m. Weaker Sterling resulted in an increase in exposure of £1,190m. Exposures at 31st December 2008 included assets acquired from Lehman Brothers North American business of £300m in AAA securities and £324m in other Alt-A securities.

Securities included £491m held by consolidated conduits and £89m held in a CDO on which impairment charges of £65m and £58m respectively have been recorded.

At 31st December 2008, 75% of the Alt-A whole loan exposure was performing, and the average loan to value ratio at origination was 81%.

Other exposures with underlying Alt-A collateral included counterparty derivative exposures to vehicles which hold Alt-A collateral. The majority of this exposure was the most senior obligation of the vehicles.

## A4. US Residential Mortgage Backed Securities Exposure Wrapped by Monoline Insurers

The deterioration in the US residential mortgage market has resulted in exposure to monoline insurers and other financial guarantors that provide credit protection.

The table below shows RMBS assets where we held protection from monoline insurers at 31st December 2008. These are measured at fair value through profit and loss. Declines in fair value of the underlying assets are reflected in increases in the value of potential claims against monoline insurers. Such declines have resulted in net exposure to monoline insurers under these contracts increasing to £1,639m by 31st December 2008 (2007: £730m).

Claims would become due in the event of default of the underlying assets and losses would only be realised if both the underlying asset and monoline defaulted. At 31st December 2008 while 81% of the underlying assets were non-investment grade, 97% are wrapped by monolines with investment grade ratings.

There is some uncertainty whether all of the monoline insurers would be able to meet all liabilities if such claims were to arise: certain monoline insurers have been subject to downgrades in 2008. Consequently, a fair value loss of £412m has been recognised in the year. There have been no claims due under these contracts as none of the underlying assets were in default at 31st December 2008.

The fair value is determined by a credit valuation adjustment calculation which incorporates stressed cashflow shortfall projections, current market valuations, stressed Probability of Default (PDs) and a range of Loss Given Default (LGD) assumptions. The cashflow shortfall projections are stressed to ensure that we consider the potential for further market deterioration and resultant additional cashflow shortfall in underlying collateral. Monoline ratings are based on external ratings analysis and where appropriate significant internal analysis conducted by the independent Credit Risk function. In addition, we reflect the potential for further deterioration of monolines by using stressed PDs which results in all monolines having an implied sub-investment grade rating. LGDs range from 45% to 100% depending on the monoline.

### Exposure by Credit Rating of Monoline Insurer

| As at 31.12.08       | Notional<br>£m | Fair Value<br>of Underlying<br>Asset<br>£m | Fair Value<br>Exposure<br>£m | Credit<br>Valuation<br>Adjustment<br>£m | Net<br>Exposure<br>£m |
|----------------------|----------------|--------------------------------------------|------------------------------|-----------------------------------------|-----------------------|
| AAA/AA               | -              | -                                          | -                            | -                                       | -                     |
| A/BBB                | 2,567          | 492                                        | 2,075                        | (473)                                   | 1,602                 |
| Non-investment grade | 74             | 8                                          | 66                           | (29)                                    | 37                    |
| <b>Total</b>         | <b>2,641</b>   | <b>500</b>                                 | <b>2,141</b>                 | <b>(502)</b>                            | <b>1,639</b>          |

### As at 31.12.07

|        |       |       |     |      |     |
|--------|-------|-------|-----|------|-----|
| AAA/AA | 2,807 | 2,036 | 771 | (41) | 730 |
|--------|-------|-------|-----|------|-----|

The notional value of the assets, split by the current rating of the monoline insurer, is shown below.

### Rating of Monoline Insurers - As at 31.12.08

|                                     | AAA/AA<br>£m | A/BBB<br>£m  | Non-<br>Investment<br>Grade<br>£m | Total<br>£m  |
|-------------------------------------|--------------|--------------|-----------------------------------|--------------|
| 2005 and earlier                    | -            | 143          | -                                 | 143          |
| 2006                                | -            | 1,240        | -                                 | 1,240        |
| 2007 and 2008                       | -            | 510          | -                                 | 510          |
| <b>High Grade</b>                   | <b>-</b>     | <b>1,893</b> | <b>-</b>                          | <b>1,893</b> |
| Mezzanine - 2005 and earlier        | -            | 625          | 74                                | 699          |
| CDO <sup>2</sup> - 2005 and earlier | -            | 49           | -                                 | 49           |
| <b>US RMBS</b>                      | <b>-</b>     | <b>2,567</b> | <b>74</b>                         | <b>2,641</b> |

## Risk Management

The notional value of the assets, split by the current rating of the underlying asset, is shown below.

|                                     | Rating of Underlying Asset – As at 31.12.08 |             |                                   | Total<br>£m  |
|-------------------------------------|---------------------------------------------|-------------|-----------------------------------|--------------|
|                                     | AAA/AA<br>£m                                | A/BBB<br>£m | Non-<br>Investment<br>Grade<br>£m |              |
| 2005 and earlier                    | 143                                         | -           | -                                 | 143          |
| 2006                                | -                                           | -           | 1,240                             | 1,240        |
| 2007 and 2008                       | -                                           | -           | 510                               | 510          |
| <b>High Grade</b>                   | <b>143</b>                                  | <b>-</b>    | <b>1,750</b>                      | <b>1,893</b> |
| Mezzanine - 2005 and earlier        | 31                                          | 330         | 338                               | 699          |
| CDO <sup>2</sup> - 2005 and earlier | -                                           | -           | 49                                | 49           |
| <b>US RMBS</b>                      | <b>174</b>                                  | <b>330</b>  | <b>2,137</b>                      | <b>2,641</b> |

### B. Commercial Mortgages

Commercial mortgages reduced 18% in US Dollar terms. In Sterling terms these have increased by 12%.

#### B1. Commercial Mortgages

Exposures in Barclays Capital's commercial mortgages portfolio, all of which are measured at fair value, comprised commercial real estate loan exposure of £11,578m (31st December 2007: £11,103m) and commercial mortgage-backed securities (CMBS) of £735m (31st December 2007: £1,296m). During the year there were gross losses of £1,148m. Gross sales and paydowns of £1,034m in the UK and Continental Europe and £2,167m in the US were partially offset by additional drawdowns. Weaker Sterling increased exposure by £3,058m.

The commercial real estate loan exposure comprised 55% US, 41% UK and Europe and 4% Asia. 5% of the total relates to land or property under construction.

The US exposure included two large transactions which comprised 42% of the total US exposure and have paid down approximately £789m in the year. The remaining 58% of the US exposure comprised 76 transactions. The remaining weighted average number of years to initial maturity of the US portfolio is 1.4 years.

The UK and Europe portfolio is well diversified with 64 transactions in place as at 31st December 2008. In Europe protection is provided by loan covenants and periodic LTV retests, which cover 90% of the portfolio. 47% of the German exposure relates to one transaction secured on multifamily residential assets. Exposure to the Spanish market represents less than 1% of global exposure at 31st December 2008.

| Commercial Real Estate Exposure by Region | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m | Marks at<br>31.12.08<br>% | Marks at<br>31.12.07<br>% |
|-------------------------------------------|-------------------------|-------------------------|---------------------------|---------------------------|
| US                                        | 6,329                   | 5,947                   | 88%                       | 99%                       |
| Germany                                   | 2,467                   | 1,783                   | 95%                       | 100%                      |
| Sweden                                    | 265                     | 250                     | 96%                       | 100%                      |
| France                                    | 270                     | 289                     | 94%                       | 100%                      |
| Switzerland                               | 176                     | 127                     | 97%                       | 100%                      |
| Spain                                     | 106                     | 89                      | 92%                       | 100%                      |
| Other Continental Europe                  | 677                     | 779                     | 90%                       | 100%                      |
| UK                                        | 831                     | 1,422                   | 89%                       | 100%                      |
| Asia                                      | 457                     | 417                     | 97%                       | 100%                      |
| <b>Total</b>                              | <b>11,578</b>           | <b>11,103</b>           |                           |                           |

| Commercial Real Estate Exposure Metrics | WALTV <sup>1</sup> | WAM <sup>2</sup> | WALA <sup>3</sup> |
|-----------------------------------------|--------------------|------------------|-------------------|
| US                                      | 79.5%              | 1.4 yrs          | 1.6 yrs           |
| Germany                                 | 79.4%              | 4.6 yrs          | 1.5 yrs           |
| Other Europe                            | 82.2%              | 4.5 yrs          | 1.7 yrs           |
| UK                                      | 77.8%              | 5.8 yrs          | 1.8 yrs           |
| Asia                                    | 93.3%              | 4.7 yrs          | 1.3 yrs           |

<sup>1</sup> Weighted-average loan- to- value based on the most recent valuation

<sup>2</sup> Weighted-average number of years to initial maturity

<sup>3</sup> Weighted-average loan age

## Risk Management

### Commercial Real Estate Exposure by Industry As at 31.12.08

|              | US<br>£m     | Germany<br>£m | Other<br>Europe<br>£m | UK<br>£m   | Asia<br>£m | Total<br>£m   |
|--------------|--------------|---------------|-----------------------|------------|------------|---------------|
| Office       | 2,081        | 436           | 802                   | 192        | 145        | 3,656         |
| Residential  | 1,957        | 1,268         | -                     | 229        | 128        | 3,582         |
| Retail       | 66           | 567           | 96                    | 110        | 118        | 957           |
| Hotels       | 1,145        | -             | 441                   | 29         | 18         | 1,633         |
| Leisure      | -            | -             | -                     | 233        | -          | 233           |
| Land         | 232          | -             | -                     | -          | -          | 232           |
| Industrial   | 582          | 126           | 131                   | 38         | 10         | 887           |
| Mixed/Others | 243          | 70            | 24                    | -          | 38         | 375           |
| Hedges       | 23           | -             | -                     | -          | -          | 23            |
| <b>Total</b> | <b>6,329</b> | <b>2,467</b>  | <b>1,494</b>          | <b>831</b> | <b>457</b> | <b>11,578</b> |

| Commercial Mortgage Backed Securities (Net of Hedges) | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m | Marks <sup>1</sup> at<br>31.12.08<br>% | Marks <sup>1</sup> at<br>31.12.07<br>% |
|-------------------------------------------------------|-------------------------|-------------------------|----------------------------------------|----------------------------------------|
| AAA securities                                        | 588                     | 1,008                   |                                        |                                        |
| Other securities                                      | 147                     | 288                     |                                        |                                        |
| <b>Total</b>                                          | <b>735</b>              | <b>1,296</b>            | <b>21%</b>                             | <b>98%</b>                             |

Exposure is stated net of hedges traded in the liquid index swap market with market counterparties. The counterparty exposure is managed through a standard derivative collateralisation process and none of the hedge counterparties are monoline insurers.

Exposures at 31st December 2008 included assets acquired from Lehman Brothers North American business of £143m in AAA securities and £86m in other securities.

<sup>1</sup> Marks are based on gross collateral.

### B2. CMBS Exposure Wrapped by Monoline Insurers

The deterioration in the commercial mortgage market has resulted in exposure to monoline insurers and other financial guarantors that provide credit protection.

The table below shows Commercial Mortgage Backed Security (CMBS) assets where we held protection from monoline insurers at 31st December 2008. These are measured at fair value through profit and loss. Declines in fair value of the underlying assets are reflected in increases in the value of potential claims against monoline insurers. Such declines have resulted in net exposure to monoline insurers under these contracts increasing to £1,854m by 31st December 2008 (31st December 2007: £197m).

Claims would become due in the event of default of the underlying assets and losses would only be realised if both the underlying asset and monoline defaulted. At 31st December 2008 all underlying assets were rated AAA/AA and 89% are wrapped by monolines with investment grade ratings.

There is some uncertainty whether all of the monoline insurers would be able to meet all liabilities if such claims were to arise: certain monoline insurers have been subject to downgrades in 2008. Consequently, a fair value loss of £340m has been recognised in the year. There have been no claims due under these contracts as none of the underlying assets were in default at 31st December 2008.

The fair value is determined by a credit valuation adjustment calculation which incorporates stressed cashflow shortfall projections, current market valuations, stressed Probability of Default (PDs) and a range of Loss Given Default (LGD) assumptions. The cashflow shortfall projections are stressed to ensure that we consider the potential for further market deterioration and resultant additional cashflow shortfall in underlying collateral. Monoline ratings are based on external ratings analysis and where appropriate significant internal analysis conducted by the independent Credit Risk function. In addition, we reflect the potential for further deterioration of monolines by using stressed PDs which results in all monolines having an implied sub-investment grade rating. LGDs range from 45% to 100% depending on the monoline.

#### Exposure by Credit Rating of Monoline Insurer

| As at 31.12.08       | Notional<br>£m | Fair Value of<br>Underlying<br>Asset<br>£m | Fair Value<br>Exposure<br>£m | Credit<br>Valuation<br>Adjustment<br>£m | Net<br>Exposure<br>£m |
|----------------------|----------------|--------------------------------------------|------------------------------|-----------------------------------------|-----------------------|
| AAA/AA               | 69             | 27                                         | 42                           | (4)                                     | 38                    |
| A/BBB                | 3,258          | 1,301                                      | 1,957                        | (320)                                   | 1,637                 |
| Non-investment grade | 425            | 181                                        | 244                          | (65)                                    | 179                   |
| <b>Total</b>         | <b>3,752</b>   | <b>1,509</b>                               | <b>2,243</b>                 | <b>(389)</b>                            | <b>1,854</b>          |

  

|                       |       |       |     |     |     |
|-----------------------|-------|-------|-----|-----|-----|
| <b>As at 31.12.07</b> |       |       |     |     |     |
| AAA/AA                | 3,614 | 3,408 | 206 | (9) | 197 |

The notional value of the assets, split by the current rating of the monoline insurer, is shown below.

| Rating of Monoline Insurers – As at 31.12.08 |              |              |                                   |              |
|----------------------------------------------|--------------|--------------|-----------------------------------|--------------|
|                                              | AAA/AA<br>£m | A/BBB<br>£m  | Non-<br>investment<br>Grade<br>£m | Total<br>£m  |
| 2005 and earlier                             | -            | 437          | -                                 | 437          |
| 2006                                         | 69           | 544          | -                                 | 613          |
| 2007 and 2008                                | -            | 2,277        | 425                               | 2,702        |
| <b>CMBS</b>                                  | <b>69</b>    | <b>3,258</b> | <b>425</b>                        | <b>3,752</b> |

## Risk Management

The notional value of the assets split by the current rating of the monoline insurer, is shown below. All CMBS assets were rated AAA/AA at 31st December 2008.

|                  | Rating of underlying asset – As at 31.12 08 |             |                                   | Total<br>£m  |
|------------------|---------------------------------------------|-------------|-----------------------------------|--------------|
|                  | AAA/AA<br>£m                                | A/BBB<br>£m | Non-<br>Investment<br>Grade<br>£m |              |
| 2005 and earlier | 437                                         | -           | -                                 | 437          |
| 2006             | 613                                         | -           | -                                 | 613          |
| 2007 and 2008    | 2,702                                       | -           | -                                 | 2,702        |
| <b>CMBS</b>      | <b>3,752</b>                                | <b>-</b>    | <b>-</b>                          | <b>3,752</b> |

### C. Other Credit Market Exposures

In the year ended 31st December 2008 these exposures increased by 17% in US Dollar terms, and 61% in Sterling terms.

#### C1. Leveraged Finance

Leveraged loans are classified within loans and advances and are stated at amortised cost less impairment. The overall credit performance of the assets remains satisfactory.

At 31st December 2008, the gross exposure relating to leveraged finance loans was £10,506m (31st December 2007: £9,217m). Barclays Capital expects to hold these leveraged finance positions until redemption. Material movements since 31st December 2007 reflect exchange rate changes rather than changes in loan positions.

The net exposure relating to leverage finance loans of £10,391m (31st December 2007: £9,027m) was reduced to £7,335m following a repayment of £3,056m at par in January 2009.

| Leveraged Finance Exposure by Region                | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m |
|-----------------------------------------------------|-------------------------|-------------------------|
| UK                                                  | 4,810                   | 4,401                   |
| US                                                  | 3,830                   | 3,037                   |
| Europe                                              | 1,640                   | 1,568                   |
| Asia                                                | 226                     | 211                     |
| <b>Total lending and commitments</b>                | <b>10,506</b>           | <b>9,217</b>            |
| Identified and unidentified impairment <sup>1</sup> | (115)                   | (190)                   |
| <b>Net lending and commitments</b>                  | <b>10,391</b>           | <b>9,027</b>            |

The industry classification of the exposure was as follows:

| Leveraged Finance Exposure by Industry | As at 31.12.08 |               |               | As at 31.12.07 |               |              |
|----------------------------------------|----------------|---------------|---------------|----------------|---------------|--------------|
|                                        | Drawn<br>£m    | Undrawn<br>£m | Total<br>£m   | Drawn<br>£m    | Undrawn<br>£m | Total<br>£m  |
| Insurance                              | 2,546          | 31            | 2,577         | 2,456          | 78            | 2,534        |
| Telecoms                               | 2,998          | 211           | 3,209         | 2,259          | 240           | 2,499        |
| Retail                                 | 904            | 128           | 1,032         | 828            | 132           | 960          |
| Healthcare                             | 659            | 144           | 803           | 577            | 141           | 718          |
| Media                                  | 655            | 89            | 744           | 469            | 127           | 596          |
| Services                               | 568            | 131           | 699           | 388            | 134           | 522          |
| Manufacture                            | 500            | 102           | 602           | 371            | 125           | 496          |
| Chemicals                              | 317            | 26            | 343           | 46             | 286           | 332          |
| Other                                  | 329            | 168           | 497           | 233            | 327           | 560          |
| <b>Total</b>                           | <b>9,476</b>   | <b>1,030</b>  | <b>10,506</b> | <b>7,627</b>   | <b>1,590</b>  | <b>9,217</b> |

New leveraged finance commitments originated after 30th June 2007 comprised £573m (31st December 2007: £1,148m).

<sup>1</sup> The movement in impairment during the period is primarily due to the release of the provision on the post year end repayment, for which there was a binding commitment as at 31st December 2008.

### C2. SIVs and SIV-Lites

| SIVs/SIV-Lites       | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m | Marks at<br>31.12.08<br>% | Marks at<br>31.12.07<br>% |
|----------------------|-------------------------|-------------------------|---------------------------|---------------------------|
| Liquidity facilities | 679                     | 466                     | 62%                       | 100%                      |
| Bond inventory       | 11                      | 52                      | 7%                        | 37%                       |
| Derivatives          | 273                     | 266                     |                           |                           |
| <b>Total</b>         | <b>963</b>              | <b>784</b>              |                           |                           |

SIV exposure increased from £784m to £963m during the year. There were £230m of gross losses against SIVs and SIV lites in the year. Weaker Sterling resulted in an increase in exposure of £281m.

At 31st December 2008 liquidity facilities of £679m (31st December 2007: £466m) include £531m designated at fair value through profit and loss relating to a SIV-lite which had previously been hedged with Lehman Brothers. Following the Lehman Brothers bankruptcy this facility was reflected as a new exposure to the underlying assets. The remaining £148m represented drawn liquidity facilities in respect of SIV-lites and other structured investment vehicles classified as loans and advances stated at cost less impairment.

Bond inventory and derivatives are fair valued through profit and loss.

Movement in derivative exposure primarily related to CDS exposure due to general spread widening. At 31st December 2008 exposure was broadly in line with the prior year.

### C3. CDPC Exposure

Credit derivative product companies ("CDPCs") are specialist providers of credit protection principally on corporate exposures in the form of credit derivatives. The Group has purchased protection from CDPCs against a number of securities with a notional value of £1,772m. The fair value of the exposure to CDPCs at 31st December 2008 was £150m. There were £14m of gross losses in the year.

Of the notional exposure, 45% related to AAA/AA rated counterparties, with the remainder rated A/BBB.

#### Exposure by Credit Rating of CDPC

| As at 31.12.08 | Notional<br>£m | Gross Exposure<br>£m | Credit Valuation<br>Adjustment<br>£m | Net Exposure<br>£m |
|----------------|----------------|----------------------|--------------------------------------|--------------------|
| AAA/AA         | 796            | 77                   | (14)                                 | 63                 |
| A/BBB          | 976            | 87                   | -                                    | 87                 |
| <b>Total</b>   | <b>1,772</b>   | <b>164</b>           | <b>(14)</b>                          | <b>150</b>         |

  

|                       |       |    |   |    |
|-----------------------|-------|----|---|----|
| <b>As at 31.12.07</b> |       |    |   |    |
| AAA/AA                | 1,262 | 19 | - | 19 |

### C4. CLO and Other Exposure Wrapped by Monoline Insurers

The table below shows Collateralised Loan Obligations (CLOs) and other assets where we held protection from monoline insurers at 31st December 2008. The deterioration in markets for these assets has resulted in exposure to monoline insurers and other financial guarantors that provide credit protection. These are measured at fair value through profit and loss. Declines in fair value of the underlying assets are reflected in increases in the value of potential claims against monoline insurers. Such declines have resulted in net exposure to monoline insurers under these contracts increasing to £4,939m by 31st December 2008 (31st December 2007: £408m).

Claims would become due in the event of default of the underlying assets and losses would only be realised if both the underlying asset and monoline defaulted. At 31st December 2008 all of the underlying assets have investment grade ratings and 39% are wrapped by monolines rated AAA/AA. 87% of the underlying assets were CLOs, all of which were rated AAA/AA.

There is some uncertainty whether all of the monoline insurers would be able to meet all liabilities if such claims were to arise: certain monoline insurers have been subject to downgrades in 2008. Consequently, a fair value loss of £737m, has been recognised in the year. There have been no claims due under these contracts as none of the underlying assets were in default at 31st December 2008.

The fair value is determined by a credit valuation adjustment calculation which incorporates stressed cashflow shortfall projections, current market valuations, stressed Probability of Default (PDs) and a range of Loss Given Default (LGD) assumptions. The cashflow shortfall projections are stressed to ensure that we consider the potential for further market deterioration and resultant additional cashflow shortfall in underlying collateral. Monoline ratings are based on external ratings analysis and where appropriate significant internal analysis conducted by the independent Credit Risk function. In addition, we reflect the potential for further deterioration of monolines by using stressed PDs for non-AAA rated monolines, which results in all other monolines having an implied sub-investment grade rating. LGDs range from 45% to 100% depending on the monoline.

#### Exposure by Credit Rating of Monoline Insurer

| As at 31.12.08        | Notional<br>£m | Fair Value<br>of Underlying<br>Asset<br>£m | Fair Value<br>Exposure<br>£m | Credit<br>Valuation<br>Adjustment<br>£m | Net<br>Exposure<br>£m |
|-----------------------|----------------|--------------------------------------------|------------------------------|-----------------------------------------|-----------------------|
| AAA/AA                | 8,281          | 5,854                                      | 2,427                        | (55)                                    | 2,372                 |
| A/BBB                 | 6,446          | 4,808                                      | 1,638                        | (204)                                   | 1,434                 |
| Non-investment grade  | 6,148          | 4,441                                      | 1,707                        | (574)                                   | 1,133                 |
| <b>Total</b>          | <b>20,875</b>  | <b>15,103</b>                              | <b>5,772</b>                 | <b>(833)</b>                            | <b>4,939</b>          |
| <b>As at 31.12.07</b> |                |                                            |                              |                                         |                       |
| AAA/AA                | 15,152         | 14,735                                     | 417                          | (9)                                     | 408                   |

## Risk Management

The notional value of the assets, split by the current rating of the monoline insurer, is shown below.

|                  | Rating of Monoline Insurer - As at 31.12.08 |              |                                   | Total<br>£m   |
|------------------|---------------------------------------------|--------------|-----------------------------------|---------------|
|                  | AAA/AA<br>£m                                | A/BBB<br>£m  | Non-<br>investment<br>grade<br>£m |               |
| 2005 and earlier | 2,064                                       | 1,647        | 2,326                             | 6,037         |
| 2006             | 1,803                                       | 2,173        | 1,918                             | 5,894         |
| 2007 and 2008    | 3,324                                       | 1,369        | 1,602                             | 6,295         |
| <b>CLOs</b>      | <b>7,191</b>                                | <b>5,189</b> | <b>5,846</b>                      | <b>18,226</b> |
| 2005 and earlier | 131                                         | 661          | 70                                | 862           |
| 2006             | 145                                         | 158          | 232                               | 535           |
| 2007 and 2008    | 814                                         | 438          | -                                 | 1,252         |
| <b>Other</b>     | <b>1,090</b>                                | <b>1,257</b> | <b>302</b>                        | <b>2,649</b>  |
| <b>Total</b>     | <b>8,281</b>                                | <b>6,446</b> | <b>6,148</b>                      | <b>20,875</b> |

The notional value of the assets split by the current rating of the underlying asset is shown below. All of the underlying assets had investment grade ratings as at 31st December 2008.

|                  | Rating of Underlying Asset - As at 31.12.08 |             |                                   | Total<br>£m   |
|------------------|---------------------------------------------|-------------|-----------------------------------|---------------|
|                  | AAA/AA<br>£m                                | A/BBB<br>£m | Non-<br>investment<br>grade<br>£m |               |
| 2005 and earlier | 6,037                                       | -           | -                                 | 6,037         |
| 2006             | 5,894                                       | -           | -                                 | 5,894         |
| 2007 and 2008    | 6,295                                       | -           | -                                 | 6,295         |
| <b>CLOs</b>      | <b>18,226</b>                               | <b>-</b>    | <b>-</b>                          | <b>18,226</b> |
| 2005 and earlier | 862                                         | -           | -                                 | 862           |
| 2006             | 535                                         | -           | -                                 | 535           |
| 2007 and 2008    | 785                                         | 467         | -                                 | 1,252         |
| <b>Other</b>     | <b>2,182</b>                                | <b>467</b>  | <b>-</b>                          | <b>2,649</b>  |
| <b>Total</b>     | <b>20,408</b>                               | <b>467</b>  | <b>-</b>                          | <b>20,875</b> |

### Own Credit

The carrying amount of issued notes that are designated under the IAS 39 fair value option is adjusted to reflect the effect of changes in own credit spreads. The resulting gain or loss is recognised in the income statement.

At 31st December 2008, the own credit adjustment arose from the fair valuation of £54.5bn of Barclays Capital structured notes (31st December 2007: £40.7bn). The widening of Barclays credit spreads in the year affected the fair value of these notes and as a result revaluation gains of £1,663m were recognised in trading income (2007: £658m).

## Risk Management

### Credit Risk

#### Loans and Advances to Customers and Banks

Total loans and advances to customers and banks net of impairment allowance grew 32% to £542,118m. Loans and advances at amortised cost were £509,522m (2007: £385,518m) and loans and advances at fair value were £32,596m (2007: £25,271m).

#### Loans and Advances at Amortised Cost

| As at 31.12.08         | Gross<br>Loans &<br>Advances<br>£m | Impairment<br>Allowance<br>£m | Loans &<br>Advances<br>Net of<br>Impairment<br>£m | Credit<br>Risk<br>Loans<br>£m | CRLs % of<br>Gross<br>Loans &<br>Advances<br>% | Impairment<br>Charge<br>£m | Loan<br>Loss<br>Rates<br>bp |
|------------------------|------------------------------------|-------------------------------|---------------------------------------------------|-------------------------------|------------------------------------------------|----------------------------|-----------------------------|
| Wholesale - customers  | 266,750                            | 2,784                         | 263,966                                           | 8,144                         | 3.1%                                           | 2,540                      | 95                          |
| Wholesale - banks      | 47,758                             | 51                            | 47,707                                            | 48                            | 0.1%                                           | 40                         | 8                           |
| <b>Total wholesale</b> | <b>314,508</b>                     | <b>2,835</b>                  | <b>311,673</b>                                    | <b>8,192</b>                  | <b>2.6%</b>                                    | <b>2,580</b>               | <b>82</b>                   |
| Retail - customers     | 201,588                            | 3,739                         | 197,849                                           | 7,508                         | 3.7%                                           | 2,333                      | 116                         |
| <b>Total retail</b>    | <b>201,588</b>                     | <b>3,739</b>                  | <b>197,849</b>                                    | <b>7,508</b>                  | <b>3.7%</b>                                    | <b>2,333</b>               | <b>116</b>                  |
| <b>Total</b>           | <b>516,096</b>                     | <b>6,574</b>                  | <b>509,522</b>                                    | <b>15,700</b>                 | <b>3.0%</b>                                    | <b>4,913</b>               | <b>95</b>                   |
| <b>As at 31.12.07</b>  |                                    |                               |                                                   |                               |                                                |                            |                             |
| Wholesale - customers  | 187,086                            | 1,309                         | 185,777                                           | 5,157                         | 2.8%                                           | 1,190                      | 64                          |
| Wholesale - banks      | 40,123                             | 3                             | 40,120                                            | -                             | -                                              | (13)                       | (3)                         |
| <b>Total wholesale</b> | <b>227,209</b>                     | <b>1,312</b>                  | <b>225,897</b>                                    | <b>5,157</b>                  | <b>2.3%</b>                                    | <b>1,177</b>               | <b>52</b>                   |
| Retail - customers     | 162,081                            | 2,460                         | 159,621                                           | 4,484                         | 2.8%                                           | 1,605                      | 99                          |
| <b>Total retail</b>    | <b>162,081</b>                     | <b>2,460</b>                  | <b>159,621</b>                                    | <b>4,484</b>                  | <b>2.8%</b>                                    | <b>1,605</b>               | <b>99</b>                   |
| <b>Total</b>           | <b>389,290</b>                     | <b>3,772</b>                  | <b>385,518</b>                                    | <b>9,641</b>                  | <b>2.5%</b>                                    | <b>2,782</b>               | <b>71</b>                   |

Gross loans and advances to customers and banks at amortised cost grew 33% to £516,096m (31st December 2007: £389,290m).

The principal driver in the wholesale portfolio was Barclays Capital which grew by £72,514m (53%). This was driven by a decline in the value of Sterling relative to other currencies, increased draw downs on existing corporate lending facilities and the extension of new loans to corporate clients at current terms. Additionally, continuing market volatility resulted in increased cash collateral being placed with clients relating to OTC derivatives.

The principal drivers in the retail portfolio were: GRCB – Western Europe, which grew £14,436m (59%) as a result of growth in new personal products and currency movements, and UK Retail Banking, which grew £12,319m (15%), principally in the Home Finance business.

Credit risk loans rose 63% to £15,700m (31st December 2007: £9,641m). As a percentage of gross loans and advances, credit risk loans rose to 3.0% (31st December 2007: 2.5%). CRL balances were higher in all businesses as credit conditions deteriorated across Barclays areas of operations. The most notable increases were in Barclays Capital, the international businesses in Global Retail & Commercial Banking, and the UK home finance portfolios.

## Risk Management

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Impairment charges on loans and advances increased 77% (£2,131m) to £4,913m (2007: £2,782m), and included charges of £1,763m against ABS CDO Super Senior and other credit market exposures. Further analysis of these charges is provided on pages 70, 71 and 92.

Impairment charges on loans and advances as a percentage of period-end Group total loans and advances ("loan loss rate") increased to 95bp (2007: 71bp).

In the wholesale and corporate portfolios, impairment charges on loans and advances rose 119% (£1,403m) to £2,580m (31st December 2007: £1,177m). Gross loans and advances rose 38% to £314,508m (31st December 2007: £227,209m). The loan loss rate on the wholesale and corporate portfolio rose to 82bp (2007: 52bp).

In the retail portfolios, impairment charges on loans and advances rose 45% (£728m) to £2,333m (2007: £1,605m), principally as a consequence of increased impairment in the international portfolios, whilst gross loans and advances increased 24% to £201,588m (31st December 2007: £162,081m). The retail loan loss rate increased to 116bp (2007: 99bp).

Impairment allowances increased 74% to £6,574m (31st December 2007: £3,772m). The Group's CRL coverage ratio increased to 41.9% (31st December 2007: 39.1%). The most significant drivers were higher coverage of ABS CDO super senior CRLs, offset by an increase in CRLs in well-secured home loan portfolios, and in the general corporate portfolio where the recovered outlook is relatively high, and increased early-cycle delinquent balances in retail unsecured portfolios. The Group's PCRL coverage ratio also increased to 36.2% (31st December 2007: 33.0%), see page 72 for more detail.

## Risk Management

### Wholesale Credit Risk

Gross loans and advances to wholesale customers and banks grew 38% to £314,508m (31st December 2007: £227,209m), largely due to Barclays Capital where loans and advances increased £72,514m (53%).

Credit Risk Loans (CRLs) rose 59% to £8,192m (31st December 2007: £5,157m). As a percentage of gross loans and advances, CRLs increased 13% to 2.6% (31st December 2007: 2.3%). CRL balances were higher in all businesses, reflecting the downturn in economic conditions, with some deterioration across default grades, higher levels of Early Warning List balances and a rise in impairment and loan loss rates in most wholesale portfolios. The largest rises were in Barclays Capital and GRCB Western Europe.

Impairment charges on loans and advances rose 119% (£1,403m) to £2,580m (31st December 2007: £1,177m), primarily in Barclays Capital, although all other businesses were higher than the previous year. Impairment in Barclays Commercial Bank rose in both the Larger and Medium Business divisions. Deterioration in the Spanish commercial and residential property markets led to higher impairment in GRCB Western Europe, while in GRCB Absa, wholesale credit impairment began to rise from a low base and credit indicators began to show deterioration. The loan loss rate on the wholesale and corporate portfolio rose to 82bp (2007: 52bp).

In the wholesale and corporate portfolios impairment allowances increased 116% to £2,835m (31st December 2007: £1,312m).

### Wholesale Loans and Advances to Customers and Banks

| As at 31.12.08   | Gross<br>Loans and<br>Advances<br>£m | Impairment<br>Allowance<br>£m | Loans and<br>Advances<br>Net of<br>Impairment<br>£m | Credit<br>Risk Loans<br>£m | CRLs % of<br>Gross<br>Loans and<br>Advances<br>% | Impairment<br>Charge<br>£m | Loan Loss<br>Rates<br>bp |
|------------------|--------------------------------------|-------------------------------|-----------------------------------------------------|----------------------------|--------------------------------------------------|----------------------------|--------------------------|
| BCB              | 68,904                               | 504                           | 68,400                                              | 1,181                      | 1.7%                                             | 414                        | 60                       |
| Barclaycard      | 301                                  | 2                             | 299                                                 | 20                         | 6.6%                                             | 11                         | 365                      |
| GRCB WE          | 15,432                               | 232                           | 15,200                                              | 578                        | 3.7%                                             | 125                        | 81                       |
| GRCB EM          | 7,551                                | 122                           | 7,429                                               | 191                        | 2.5%                                             | 36                         | 48                       |
| GRCB Absa        | 8,648                                | 140                           | 8,508                                               | 304                        | 3.5%                                             | 19                         | 22                       |
| Barclays Capital | 208,596                              | 1,796                         | 206,800                                             | 5,743                      | 2.8%                                             | 1,936                      | 93                       |
| BGI              | 834                                  | -                             | 834                                                 | -                          | -                                                | -                          | -                        |
| Barclays Wealth  | 3,282                                | 28                            | 3,254                                               | 174                        | 5.3%                                             | 28                         | 85                       |
| Head Office      | 960                                  | 11                            | 949                                                 | 1                          | 0.1%                                             | 11                         | 115                      |
| <b>Total</b>     | <b>314,508</b>                       | <b>2,835</b>                  | <b>311,673</b>                                      | <b>8,192</b>               | <b>2.6%</b>                                      | <b>2,580</b>               | <b>82</b>                |

  

|                       |                |              |                |              |             |              |           |
|-----------------------|----------------|--------------|----------------|--------------|-------------|--------------|-----------|
| <b>As at 31.12.07</b> |                |              |                |              |             |              |           |
| BCB                   | 65,535         | 483          | 65,052         | 956          | 1.5%        | 292          | 45        |
| Barclaycard           | 295            | 3            | 292            | 17           | 5.8%        | 9            | 305       |
| GRCB WE               | 10,927         | 63           | 10,864         | 93           | 0.9%        | 19           | 17        |
| GRCB EM               | 4,833          | 79           | 4,754          | 119          | 2.5%        | 10           | 21        |
| GRCB Absa             | 5,321          | 112          | 5,209          | 97           | 1.8%        | 11           | 21        |
| Barclays Capital      | 136,082        | 514          | 135,568        | 3,791        | 2.8%        | 833          | 61        |
| BGI                   | 211            | -            | 211            | -            | -           | -            | -         |
| Barclays Wealth       | 2,745          | 7            | 2,738          | 47           | 1.7%        | -            | -         |
| Head Office           | 1,260          | 51           | 1,209          | 37           | 2.9%        | 3            | 24        |
| <b>Total</b>          | <b>227,209</b> | <b>1,312</b> | <b>225,897</b> | <b>5,157</b> | <b>2.3%</b> | <b>1,177</b> | <b>52</b> |

## Risk Management

Barclays largest corporate loan portfolios continue to be in Barclays Capital and Barclays Commercial Bank. Barclays Capital's corporate loan book grew 43% to £72,796m, driven by the decline in the value of Sterling relative to other currencies as well as draw downs on existing loan facilities and the extension of new loans at current terms to financial and manufacturing institutions. Loans and advances at amortised cost grew 5% in Barclays Commercial Bank and was focused in lower-risk portfolios in Larger Business.

Portfolio growth rates were higher in the international businesses, where GRCB's wholesale portfolios in Western Europe, Emerging Markets and Absa grew by 40%, 56% and 63%, respectively.

### Analysis of Wholesale Loans and Advances Net of Impairment Allowances

| Wholesale           | Corporate      |                | Government   |              | Settlement<br>Balances & Cash<br>Collateral |               | Other<br>Wholesale |               | Total<br>Wholesale |                |
|---------------------|----------------|----------------|--------------|--------------|---------------------------------------------|---------------|--------------------|---------------|--------------------|----------------|
|                     | 2008<br>£m     | 2007<br>£m     | 2008<br>£m   | 2007<br>£m   | 2008<br>£m                                  | 2007<br>£m    | 2008<br>£m         | 2007<br>£m    | 2008<br>£m         | 2007<br>£m     |
| BCB                 | 67,741         | 64,773         | 659          | 279          | -                                           | -             | -                  | -             | 68,400             | 65,052         |
| Barclaycard         | 299            | 292            | -            | -            | -                                           | -             | -                  | -             | 299                | 292            |
| GRCB WE             | 15,017         | 10,721         | 32           | 4            | -                                           | -             | 151                | 139           | 15,200             | 10,864         |
| GRCB EM             | 5,283          | 3,276          | 1,709        | 1,193        | -                                           | -             | 437                | 285           | 7,429              | 4,754          |
| GRCB Absa           | 8,480          | 5,204          | 28           | 5            | -                                           | -             | -                  | -             | 8,508              | 5,209          |
| Barclays<br>Capital | 72,796         | 51,038         | 3,760        | 1,220        | 79,418                                      | 46,639        | 50,826             | 36,671        | 206,800            | 135,568        |
| BGI                 | 834            | 211            | -            | -            | -                                           | -             | -                  | -             | 834                | 211            |
| Barclays<br>Wealth  | 3,254          | 2,738          | -            | -            | -                                           | -             | -                  | -             | 3,254              | 2,738          |
| Head<br>Office      | 949            | 1,209          | -            | -            | -                                           | -             | -                  | -             | 949                | 1,209          |
| <b>Total</b>        | <b>174,653</b> | <b>139,462</b> | <b>6,188</b> | <b>2,701</b> | <b>79,418</b>                               | <b>46,639</b> | <b>51,414</b>      | <b>37,095</b> | <b>311,673</b>     | <b>225,897</b> |

### Analysis of Barclays Capital Wholesale Loans and Advances Net of Impairment Allowances

| As at 31.12.08<br>Loans & Advances Bank  | Gross<br>Loans &<br>Advances<br>£m | Impairment<br>Allowance<br>£m | Loans and<br>Advances<br>Net of<br>Impairment<br>£m | Credit<br>Risk<br>Loans<br>£m | CRLs %<br>of Gross<br>Loans &<br>Advances<br>% | Impairment<br>Charge<br>£m | Loan<br>Loss<br>Rates<br>bp |
|------------------------------------------|------------------------------------|-------------------------------|-----------------------------------------------------|-------------------------------|------------------------------------------------|----------------------------|-----------------------------|
| Cash collateral & settlement balances    | 19,264                             | -                             | 19,264                                              | -                             | -                                              | -                          | -                           |
| Interbank lending                        | 24,086                             | 51                            | 24,035                                              | 48                            | 0.2%                                           | 40                         | 17                          |
| <b>Loans &amp; Advances to Customers</b> |                                    |                               |                                                     |                               |                                                |                            |                             |
| Corporate lending                        | 77,042                             | 486                           | 76,556                                              | 1,100                         | 1.4%                                           | 305                        | 40                          |
| ABS CDO Super Senior                     | 4,117                              | 1,013                         | 3,104                                               | 4,117                         | 100.0%                                         | 1,383                      | 3,359                       |
| Other wholesale lending                  | 23,933                             | 246                           | 23,687                                              | 478                           | 2.0%                                           | 208                        | 87                          |
| Cash collateral and settlement balances  | 60,154                             | -                             | 60,154                                              | -                             | -                                              | -                          | -                           |
| <b>Total</b>                             | <b>208,596</b>                     | <b>1,796</b>                  | <b>206,800</b>                                      | <b>5,743</b>                  | <b>2.8%</b>                                    | <b>1,936</b>               | <b>93</b>                   |

Barclays Capital wholesale loans and advances increased 53% to £208,596m (2007: £136,082m). This was driven by a decline in the value of Sterling relative to other currencies, increased drawdowns on existing corporate lending facilities and the extension of new loans to corporate clients at current terms. Additionally, continuing market volatility resulted in increased cash collateral being placed with clients relating to OTC derivatives.

The corporate lending portfolio, including leveraged finance, increased 47% to £76,556m (2007: £52,258) primarily due to draw downs on existing loan facilities and the extension of new loans at current terms to financial and manufacturing institutions.

Included within corporate lending and other wholesale lending portfolios are £7,674m of loans backed by retail mortgage collateral.

### Barclays Capital Loans and Advances Held at Fair Value

Barclays Capital loans and advances held at fair value were £19,630m (2007: £18,259m). These assets are primarily made up of US RMBS whole loans and commercial real estate loans, £14,429m of which is discussed within the credit market exposures.

## Risk Management

### Analysis of Barclays Commercial Bank Loans and Advances

The tables below analyses the industry split of Barclays Commercial Bank loans and advances after impairment allowance of £504m. The loan book consists of both loans and advances held at amortised cost and loans and advances held at fair value.

| Loans and Advances to Banks at Amortised Cost | Total<br>£m |
|-----------------------------------------------|-------------|
| Financial institutions services               | 867         |
| <b>Total</b>                                  | <b>867</b>  |

| Loans and Advances to Customers at Amortised Cost | Total<br>£m   |
|---------------------------------------------------|---------------|
| Business and other services                       | 16,611        |
| Construction                                      | 3,974         |
| Energy and water                                  | 1,112         |
| Financial institutions and services               | 6,427         |
| Finance Lease receivables                         | 6,644         |
| Manufacturing                                     | 8,378         |
| Postal and communications                         | 1,303         |
| Property                                          | 8,985         |
| Transport                                         | 2,014         |
| Wholesale and retail distribution and leisure     | 11,426        |
| Government                                        | 659           |
| <b>Total</b>                                      | <b>67,533</b> |

| Loans and Advances Held at Fair Value | Total<br>£m   |
|---------------------------------------|---------------|
| Business and other services           | 535           |
| Construction                          | 39            |
| Financial institutions and services   | 32            |
| Property                              | 7,366         |
| Government                            | 4,994         |
| <b>Total</b>                          | <b>12,966</b> |

Loans and advances held at fair value were £12,966m as at 31st December 2008. Of these, £12,360m related to Government, Local Authority and Social Housing. Fair value exceeds amortised cost by £3,018m. Fair value is calculated using a valuation model with reference to observable market inputs and is matched by offsetting fair value movements on hedging instruments. The underlying nominal portfolio increased 47% in 2008.

Property balances within loans and advances at amortised cost and held at fair value totalled £16,351m, of which £8,795m related to social housing.

The weighted average of the drawn balance loss given default, for all of the above loans and advances, is 31%.

## Risk Management

### Barclays Commercial Bank Financial Sponsor Leveraged Finance

As at 31st December 2008, the exposure relating to Financial Sponsor related leveraged finance loans in Barclays Commercial Bank was £2,445m, of which £1,875m related to drawn amounts recorded in loans and advances.

| Leveraged Finance Exposure by Region | As at 31.12.08 |
|--------------------------------------|----------------|
|                                      | £m             |
| UK                                   | 2,111          |
| Europe                               | 323            |
| Other                                | 11             |
| <b>Total lending and commitments</b> | <b>2,445</b>   |
| Underwriting                         | 28             |
| <b>Total exposure</b>                | <b>2,473</b>   |

The industry classification of the exposure was as follows:

| Leveraged Finance Exposure by Industry - As at 31.12.08 | Drawn        | Undrawn    | Total        |
|---------------------------------------------------------|--------------|------------|--------------|
|                                                         | £m           | £m         | £m           |
| Business and other services                             | 1,083        | 288        | 1,371        |
| Construction                                            | 12           | 5          | 17           |
| Energy and water                                        | 43           | 17         | 60           |
| Financial institutions and services                     | 58           | 10         | 68           |
| Manufacturing                                           | 307          | 130        | 437          |
| Postal and communications                               | 35           | 2          | 37           |
| Property                                                | 26           | 5          | 31           |
| Transport                                               | 14           | 43         | 57           |
| Wholesale and retail distribution and leisure           | 297          | 70         | 367          |
| <b>Total exposure</b>                                   | <b>1,875</b> | <b>570</b> | <b>2,445</b> |

### Retail Credit Risk

Gross Loans and Advances to retail customers grew 24% to £201,588m (31st December 2007: £162,081m). The principal drivers were GRCB Western Europe, UK Retail Banking, and Barclaycard. The GRCB Western Europe retail portfolio grew by £14,436m (59%) to £38,918m, largely driven by Home Loans in Spain and Italy, and the appreciation in the value of the Euro against Sterling. The UK Retail Banking portfolio increased by £12,319m (15%) to £96,083m, primarily driven by UK Home Loans. The Barclaycard Retail portfolios grew by £8,866m (43%) to £29,390m, with growth across the US, UK and Western European card portfolios.

Credit Risk Loans rose 67% to £7,508m (31st December 2007: £4,484m). As a percentage of gross loans and advances, Credit Risk Loans increased to 3.7% (31st December 2007: 2.8%). CRL balances were higher in all businesses as credit conditions deteriorated across Barclays areas of operations. The most notable increases were in the international businesses in GRCB, particularly Absa.

Impairment charges on loans and advances increased 45% (£728m) to £2,333m (2007: £1,605m), mainly due to adverse performances in the international portfolios, partially offset by improvement in some UK portfolios. Impairment charges on loans and advances as a percentage of period-end retail loans and advances ("loan loss rate") increased to 116bp (2007: 99bp).

Impairment allowances increased 52% to £3,739m (31st December 2007: £2,460m). The CRL coverage ratio decreased to 49.8% (31st December 2007: 54.9%). The PCRL coverage ratio also decreased to 46.7% (31st December 2007: 49.4%).

### Retail Loans and Advances to Customers Net of Impairment Allowances

| As at 31.12.08  | Gross Loans & Advances<br>£m | Impairment Allowance<br>£m | Loans & Advances Net of Impairment<br>£m | Credit Risk Loans<br>£m | CRLs % of Gross Loans & Advances<br>% | Impairment Charge<br>£m | Loan Loss Rates<br>bp |
|-----------------|------------------------------|----------------------------|------------------------------------------|-------------------------|---------------------------------------|-------------------------|-----------------------|
| UKRB            | 96,083                       | 1,134                      | 94,949                                   | 2,403                   | 2.5%                                  | 602                     | 63                    |
| Barclaycard     | 29,390                       | 1,677                      | 27,713                                   | 2,566                   | 8.7%                                  | 1,086                   | 370                   |
| GRCB WE         | 38,918                       | 302                        | 38,616                                   | 794                     | 2.0%                                  | 171                     | 44                    |
| GRCB EM         | 4,083                        | 191                        | 3,892                                    | 179                     | 4.4%                                  | 130                     | 318                   |
| GRCB Absa       | 24,677                       | 411                        | 24,266                                   | 1,518                   | 6.2%                                  | 328                     | 133                   |
| Barclays Wealth | 8,437                        | 24                         | 8,413                                    | 48                      | 0.6%                                  | 16                      | 19                    |
| <b>Total</b>    | <b>201,588</b>               | <b>3,739</b>               | <b>197,849</b>                           | <b>7,508</b>            | <b>3.7%</b>                           | <b>2,333</b>            | <b>116</b>            |

  

|                       |                |              |                |              |             |              |           |
|-----------------------|----------------|--------------|----------------|--------------|-------------|--------------|-----------|
| <b>As at 31.12.07</b> |                |              |                |              |             |              |           |
| UKRB                  | 83,764         | 1,005        | 82,759         | 2,063        | 2.5%        | 559          | 67        |
| Barclaycard           | 20,524         | 1,093        | 19,431         | 1,601        | 7.8%        | 818          | 399       |
| GRCB WE               | 24,482         | 81           | 24,401         | 250          | 1.0%        | 57           | 23        |
| GRCB EM               | 1,881          | 44           | 1,837          | 67           | 3.6%        | 29           | 154       |
| GRCB Absa             | 24,994         | 235          | 24,759         | 499          | 2.0%        | 135          | 54        |
| Barclays Wealth       | 6,436          | 2            | 6,434          | 4            | 0.1%        | 7            | 11        |
| <b>Total</b>          | <b>162,081</b> | <b>2,460</b> | <b>159,621</b> | <b>4,484</b> | <b>2.8%</b> | <b>1,605</b> | <b>99</b> |

## Risk Management

Total home loans to retail customers grew by 27% to £135,077m, driven by the 58% rise in GRCB – Western Europe, reflecting currency movements and book growth. The UK home finance portfolios within UK Retail Banking grew 18% to £82,303m (31st December 2007: £69,805m).

Unsecured retail credit (credit card and unsecured loans) portfolios grew 43% to £38,856m, (31st December 2007: £27,256m), principally as a result of growth in Barclaycard US and GRCB – Western Europe as well as the acquisition of Goldfish in the UK.

### Analysis of Retail Loans and Advances Net of Impairment Allowances

|                 | Home Loans     |                | Cards and<br>Unsecured Loans |               | Other Retail  |               | Total Retail   |                |
|-----------------|----------------|----------------|------------------------------|---------------|---------------|---------------|----------------|----------------|
|                 | 2008           | 2007           | 2008                         | 2007          | 2008          | 2007          | 2008           | 2007           |
|                 | £m             | £m             | £m                           | £m            | £m            | £m            | £m             | £m             |
| UKRB            | 82,303         | 69,805         | 8,294                        | 8,297         | 4,352         | 4,657         | 94,949         | 82,759         |
| Barclaycard     | -              | -              | 23,224                       | 14,930        | 4,489         | 4,501         | 27,713         | 19,431         |
| GRCB WE         | 33,760         | 21,393         | 4,395                        | 2,660         | 461           | 348           | 38,616         | 24,401         |
| GRCB EM         | 603            | 285            | 2,900                        | 1,369         | 389           | 183           | 3,892          | 1,837          |
| GRCB Absa       | 18,411         | 15,136         | 43                           | -             | 5,812         | 9,623         | 24,266         | 24,759         |
| Barclays Wealth | -              | -              | -                            | -             | 8,413         | 6,434         | 8,413          | 6,434          |
| <b>Total</b>    | <b>135,077</b> | <b>106,619</b> | <b>38,856</b>                | <b>27,256</b> | <b>23,916</b> | <b>25,746</b> | <b>197,849</b> | <b>159,621</b> |

## Home Loans

The Group's principal home loans portfolios continue to be in the UK Retail Banking Home Finance business (61% of the Group's total), GRCB – Western Europe (25%) primarily Spain, and South Africa (14%). During the year, the Group managed the risk profile of these portfolios by strengthening underwriting criteria and reducing the maximum loan to value (LTV) ratios, with greater discrimination between purchases and remortgages and, within the UK buy to let (BTL) segment, between portfolio customers and single property investors.

Credit quality of the principal Home Loan portfolios reflected relatively low levels of high LTV lending. Using current valuations, the LTV of the portfolios as at 31st December 2008 was 40% for UK Home Finance, 48% for Spain and 41% for South Africa. The average LTV for new mortgage business during 2008 at origination was 47% for UK Home Finance, 63% for Spain and 58% for South Africa. The percentage of balances with an LTV of over 85% based on current values was 10% for UK Home Finance, 5% for Spain and 25% for South Africa. In the UK, BTL mortgages comprised 6.8% the total stock.

Impairment charges rose across the home loans portfolios, reflecting the impact of lower house prices as well as some increase in arrears rates. Three-month arrears as at 31st December 2008 were 0.91% for UK mortgages, 0.76% for Spain and 2.11% for South Africa. To support the Group's risk profile, we increased collections staff across the businesses and improved operational practices to boost effectiveness.

### Home Loans – Distribution of Balances by Loan to Value (Current Valuations)<sup>1</sup>

|                           | UK    |       | Spain |       | South Africa |       |
|---------------------------|-------|-------|-------|-------|--------------|-------|
|                           | 2008  | 2007  | 2008  | 2007  | 2008         | 2007  |
|                           | %     | %     | %     | %     | %            | %     |
| <= 75%                    | 78.2% | 90.1% | 86.7% | 92.2% | 60.5%        | 68.6% |
| > 75% & <= 80%            | 6.1%  | 4.7%  | 4.8%  | 4.2%  | 7.5%         | 7.2%  |
| > 80% & <= 85%            | 5.5%  | 2.5%  | 3.7%  | 1.6%  | 7.2%         | 7.1%  |
| > 85% & <= 90%            | 4.5%  | 1.5%  | 1.6%  | 0.7%  | 7.6%         | 5.9%  |
| > 90% & <= 95%            | 2.5%  | 0.9%  | 1.3%  | 0.6%  | 6.7%         | 6.1%  |
| > 95%                     | 3.1%  | 0.3%  | 1.9%  | 0.7%  | 10.5%        | 5.1%  |
| MTM LTV %                 | 40%   | 34%   | 48%   | 45%   | 41%          | 38%   |
| Avg. LTV on New Mortgages | 47%   | 49%   | 63%   | 63%   | 58%          | 59%   |

### Home Loans – Three-Month Arrears<sup>2</sup>

|              | As at<br>31.12.08<br>% | As at<br>30.06.08<br>% | As at<br>31.12.07<br>% |
|--------------|------------------------|------------------------|------------------------|
| UK           | 0.91%                  | 0.70%                  | 0.63%                  |
| Spain        | 0.76%                  | 0.46%                  | 0.24%                  |
| South Africa | 2.11%                  | 0.96%                  | 0.25%                  |

<sup>1</sup> Based on the following portfolios: UK: UKRB Residential Mortgage and Buy to Let portfolios Spain: GRCB Western Europe Spanish retail home finance portfolio South Africa: GRCB Absa retail home finance portfolio.

<sup>2</sup> Defined as total 90 day + delinquent balances as a percentage of outstandings.

### Credit Cards and Unsecured Loans

The Group's largest card and unsecured loan portfolios are in the UK (47% of Group total). The US accounts for 19%, where Barclaycard's portfolio is largely Prime credit quality (FICO score of 660 or more). To address the impact of economic deterioration and the impact of weaker labour markets on the unsecured portfolios in 2008, the Group used a range of measures to improve new customer quality and control the risk profile of existing customers.

In the UK Cards portfolio, initial credit lines were made more conservative, followed by selective credit limit increases using more accurately assessed customer behaviour. The overall number of credit limit increases were reduced by strengthening qualification criteria and a proportion of higher-risk dormant accounts were closed. Arrears rates in the UK Cards portfolio fell slightly during the year, reflecting measures taken to improve customer quality in 2007 and 2008. Repayment Plan balances grew to support government initiatives to supply relief to customers experiencing financial difficulty. Payment rates in repayment plans remained relatively stable.

As a percentage of the portfolio, three-month arrears rates rose during 2008 to 1.87% for UK Loans and 2.15% for US Cards. The rate reduced to 1.28% at UK Cards.

#### Unsecured Lending 3 Month Arrears<sup>1</sup>

|                       | As at<br>31.12.08<br>% | As at<br>30.06.08<br>% | As at<br>31.12.07<br>% |
|-----------------------|------------------------|------------------------|------------------------|
| UK Cards <sup>2</sup> | 1.28%                  | 1.36%                  | 1.36%                  |
| UK Loans <sup>3</sup> | 1.87%                  | 1.40%                  | 1.35%                  |
| US Cards <sup>4</sup> | 2.15%                  | 2.08%                  | 1.83%                  |

<sup>1</sup> Defined as total 90 day + delinquent balances as a percentage of outstandings. Excludes legal and repayment plans.

<sup>2</sup> UK Cards now based on Barclaycard branded cards, excluding Goldfish.

<sup>3</sup> UK Loans based on Barclayloan.

<sup>4</sup> Excludes Business Card and US Airways portfolios.

### Impairment Charges and Other Credit Provisions

|                                                                | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|----------------------------------------------------------------|------------------------------|------------------------------|
| UK Retail Banking                                              | 602                          | 559                          |
| Barclays Commercial Bank                                       | 414                          | 292                          |
| Barclaycard                                                    | 1,097                        | 827                          |
| GRCB - Western Europe                                          | 296                          | 76                           |
| GRCB - Emerging Markets                                        | 166                          | 39                           |
| GRCB - Absa                                                    | 347                          | 146                          |
| Barclays Capital                                               | 419                          | 64                           |
| Barclays Wealth                                                | 44                           | 7                            |
| Head Office Functions & Other Operations                       | 11                           | 3                            |
| <b>Group Total</b>                                             | <b>3,396</b>                 | <b>2,013</b>                 |
| ABS CDO Sub-Prime & Other Credit Market Provisions             | 1,763                        | 782                          |
| <b>Group Total (Including ABS CDO)</b>                         | <b>5,159</b>                 | <b>2,795</b>                 |
| Other AFS Assets & Reverse Repos                               | 260                          | -                            |
| <b>Group Total (Including ABS CDO &amp; AFS/Reverse Repos)</b> | <b>5,419</b>                 | <b>2,795</b>                 |

### Global Retail and Commercial Banking

Impairment charges in **UK Retail Banking** increased £43m to £602m (2007: £559m), reflecting growth in the book and deteriorating economic conditions. In UK Home Finance, whilst 3 month arrears increased from 0.63% to 0.91%, the quality of the book and conservative loan to value ratios meant that the impairment charges and amounts charged off remained low at £24m (2007: £3m release). Impairment charges in Consumer Lending increased 3% reflecting the current economic environment and loan growth.

The impairment charge in **Barclays Commercial Bank** increased £122m to £414m (2007: £292m), primarily reflecting higher impairment losses in Larger Business, particularly in the final quarter as the UK corporate credit environment deteriorated.

The impairment charge in **Barclaycard** increased £270m (33%) to £1,097m (2007: £827m) reflecting higher charges in Barclaycard International portfolios, particularly Barclaycard US which was driven by loan growth, rising delinquency due to deteriorating economic conditions and exchange rate movements; and £68m from the inclusion of Goldfish. These factors were partially offset by lower charges in UK Cards and secured consumer lending.

Impairment charges in **GRCB - Western Europe** increased £220m to £296m (2007: £76m) principally due to deteriorating economic trends and asset growth in Spain, where there were higher charges in the commercial portfolios as a consequence of the slowdown in the property and construction sectors. In addition higher household indebtedness and rising unemployment has driven up delinquency and charge-offs in the personal sector.

Impairment charges in **GRCB - Emerging Markets** increased £127m to £166m (2007: £39m), reflecting: weakening credit conditions which adversely impacted delinquency trends in the majority of the retail portfolios; asset growth, particularly in India; and increased wholesale impairment in Africa.

Impairment charges in **GRCB - Absa** increased £201m to £347m (2007: £146m) as a result of rising delinquency levels in the retail portfolios, which have been impacted by rising interest and inflation rates and increasing consumer indebtedness.

### Investment Banking and Investment Management

**Barclays Capital** impairment charges of £2,423m (2007: £846m) included a charge of £1,763m (2007: £782m) against ABS CDO Super Senior and other credit market positions. Further impairment charges of £241m were incurred in respect of available for sale assets and reverse repos (2007: nil). Other impairment charges increased £355m to £419m (2007: £64m) and primarily related to charges in the private equity and other loans business.

The impairment charge in **Barclays Wealth** increased £37m to £44m (2007: £7m) from a very low base. This increase reflected both the substantial increase in the loan book over the last three years and the impact of the current economic environment on client liquidity and collateral values.

The impairment charge in **Head Office Functions and Other Operations** increased £8m to £11m (2007: £3m) mainly reflecting losses on Floating Rate Notes held for hedging purposes. An additional £19m (2007: nil) of impairment charges were incurred on available for sale assets.

### Potential Credit Risk Loans and Coverage Ratios

|                                | CRLs          |              | PPLs         |              | PCRLs         |               |
|--------------------------------|---------------|--------------|--------------|--------------|---------------|---------------|
|                                | 31.12.08      | 31.12.07     | 31.12.08     | 31.12.07     | 31.12.08      | 31.12.07      |
| Retail Secured                 | 2,783         | 1,474        | 280          | 317          | 3,063         | 1,791         |
| Retail Unsecured and other     | 4,725         | 3,010        | 217          | 183          | 4,942         | 3,193         |
| <b>Retail</b>                  | <b>7,508</b>  | <b>4,484</b> | <b>497</b>   | <b>500</b>   | <b>8,005</b>  | <b>4,984</b>  |
| Corporate/Wholesale (excl ABS) | 4,075         | 1,813        | 1,959        | 496          | 6,034         | 2,309         |
| <b>Group (excl ABS)</b>        | <b>11,583</b> | <b>6,297</b> | <b>2,456</b> | <b>996</b>   | <b>14,039</b> | <b>7,293</b>  |
| ABS CDO Super Senior           | 4,117         | 3,344        | -            | 801          | 4,117         | 4,145         |
| <b>Group</b>                   | <b>15,700</b> | <b>9,641</b> | <b>2,456</b> | <b>1,797</b> | <b>18,156</b> | <b>11,438</b> |

  

|                                | Impairment Allowance |              | CRL Coverage |              | PCRL Coverage |              |
|--------------------------------|----------------------|--------------|--------------|--------------|---------------|--------------|
|                                | 31.12.08             | 31.12.07     | 31.12.08     | 31.12.07     | 31.12.08      | 31.12.07     |
| Retail Secured                 | 561                  | 320          | 20.2%        | 21.7%        | 18.3%         | 17.9%        |
| Retail Unsecured and other     | 3,178                | 2,140        | 67.3%        | 71.1%        | 64.3%         | 67.0%        |
| <b>Retail</b>                  | <b>3,739</b>         | <b>2,460</b> | <b>49.8%</b> | <b>54.9%</b> | <b>46.7%</b>  | <b>49.4%</b> |
| Corporate/Wholesale (excl ABS) | 1,822                | 1,022        | 44.7%        | 56.4%        | 30.2%         | 44.3%        |
| <b>Group (excl ABS)</b>        | <b>5,561</b>         | <b>3,482</b> | <b>48.0%</b> | <b>55.3%</b> | <b>39.6%</b>  | <b>47.7%</b> |
| ABS CDO Super Senior           | 1,013                | 290          | 24.6%        | 8.7%         | 24.6%         | 7.0%         |
| <b>Group</b>                   | <b>6,574</b>         | <b>3,772</b> | <b>41.9%</b> | <b>39.1%</b> | <b>36.2%</b>  | <b>33.0%</b> |

### Credit Risk Loans

Credit risk loans (CRLs) rose 63% to £15,700m (2007: £9,641m). Balances were higher in all businesses as credit conditions deteriorated across Barclays areas of operations and mirrored the overall growth in loans and advances. The most notable increases were in Barclays Capital and the non-UK businesses in Global Retail and Commercial Banking.

CRLs in retail secured mortgage products increased by £1,309m (89%) to £2,783m (2007: £1,474m). The key driver was Absa Home Finance where balances increased significantly as a result of higher interest rates and increasing consumer indebtedness. Increases were also seen in UK Home Finance, reflecting weakening UK house prices and the slowing economy, and in Spain, as economic conditions deteriorated.

CRLs in the unsecured and other retail portfolios increased by £1,715m (57%) to £4,725m (2007: £3,010m). The key drivers for this increase were: Absa, which was impacted by higher interest rates and increasing consumer indebtedness, Barclaycard US, due to deteriorating credit conditions which resulted in rising delinquency rates, asset growth and exchange rate movements, and in Spain, as economic conditions deteriorated and consumer indebtedness increased.

Corporate/Wholesale CRLs, excluding ABS CDO Super Senior positions, increased by £2,262m (125%) to £4,075m (2007: £1,813m). The key drivers were in Barclays Capital, following a number credit downgrades, increasing default probabilities and Spain, primarily due to increases to the property-related names. Balances also increased in Barclays Commercial Bank and Absa Commercial and Banking Business as corporate credit conditions deteriorated, particularly in the last quarter of 2008.

CRLs on ABS CDO Super Senior positions increased £773m (23%) to £4,117m (2007: £3,344m). The majority of this increase resulted from a migration of assets, totalling £801m, from potential problem loans (PPLs) to CRLs.

### Potential Problem Loans

Balances within the Group's potential problem loans (PPLs) category rose by £659m to £2,456m (31st December 2007: £1,797m). The principal movements were in the corporate and wholesale portfolios, where PPLs rose £1,463m to £1,959m (31st December 2007: £496m) as credit conditions deteriorated. This rise was offset by a fall in PPLs relating to ABS CDO positions, as those balances moved into the CRL category. Broadly flat PPLs from retail portfolios reflected methodology alignments affecting the South African portfolio which transferred balances of just over £200m previously reported as PPLs to CRLs. This was offset by rises in UK Retail Banking, GRCB Western Europe and GRCB Emerging Markets.

### Potential Credit Risk Loans

Combining CRLs and PPLs, total potential credit risk loans (PCRL) balances in the corporate and wholesale portfolios increased by 161% to £6,034m (31st December 2007: £2,309m) as a number of names migrated into the CRL and PPL categories, reflecting higher default probabilities in the deteriorating global wholesale environment. PCRLs relating to ABS CDO positions remained stable at £4,117m (31st December 2007: £4,145m).

Total retail PCRL balances increased 61% to £8,005m (31st December 2007: £4,984m) as delinquency rates rose across a number of secured and unsecured portfolios following a deterioration in credit conditions, particularly in the UK, US, Spain and South Africa.

Group PCRL balances rose 59% to £18,156m (31st December 2007: £11,438m). Excluding ABS CDO Super Senior positions, PCRLs increased 92% to £14,039m (31st December 2007: £7,293m).

### Impairment Allowances and Coverage Ratios

Impairment allowances increased 74% to £6,574m (31st December 2007: £3,772m). Excluding ABS CDO Super Senior positions, allowances increased by 60% to £5,561m (31st December 2007: £3,482m). Allowances increased in all businesses as credit conditions deteriorated, but most notably in Barclays Capital and GRCB international businesses.

Reflecting this 74% rise in impairment allowance compared with the 63% rise in total CRLs, the Group's CRL coverage ratio rose to 41.9% (31st December 2007: 39.1%). Coverage ratios for PCRLs also rose, to 36.2% (31st December 2007: 33.0%).

The largest driver for these increases was the near four-fold increase in the impairment held against ABS CDO Super Senior positions as the LGD of these assets increased.

Allowance coverage ratios of CRLs and PCRLs excluding the drawn ABS CDO Super Senior positions decreased to 48.0% (31st December 2007: 55.3%) and 39.6% (31st December 2007: 47.7%), respectively. These movements in coverage ratios reflected:

- An increase in CRLs and PCRLs in the well-secured home loan portfolios.
- Higher CRLs and PCRLs in the corporate sector, where the recovery outlook is relatively high.
- Increased early-cycle delinquent balances in the retail unsecured portfolios, as credit conditions worsened. These earlier-cycle balances, which tend to attract relatively lower impairment requirements, have increased as a proportion of the total delinquent balances.

The decrease in the PCRL coverage ratio, excluding the drawn ABS CDO Super Senior positions, was also driven by the overall increase in the PPLs as a proportion of total PCRLs. Since, by definition, PPLs attract lower levels of impairment than CRLs, a higher proportion of PPLs in total PCRLs will tend to lower the overall coverage ratio.

### Risk Tendency

Risk tendency is a statistical estimate of average expected loss levels for a rolling 12-month period based on averages in the range of possible losses expected, differing from impairment where there must be objective evidence of incurred impairment as at the balance sheet date, and applies to credit exposures not reported as credit risk loans.

Since Risk Tendency and impairment allowances are calculated for different parts of the portfolio, for different purposes and on different bases, Risk Tendency does not predict loan impairment. Risk Tendency is provided to present a view of the evolution of the quality of the credit portfolios.

| Risk Tendency                            | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|------------------------------------------|------------------------------|------------------------------|
| UK Retail Banking                        | 520                          | 470                          |
| Barclays Commercial Bank                 | 400                          | 305                          |
| Barclaycard                              | 1,475                        | 955                          |
| GRCB - Western Europe                    | 270                          | 135                          |
| GRCB - Emerging Markets                  | 350                          | 140                          |
| GRCB - Absa                              | 255                          | 190                          |
| Barclays Capital                         | 415                          | 140                          |
| Barclays Wealth                          | 20                           | 10                           |
| Head Office Functions & Other Operations | 5                            | 10                           |
| <b>Group total</b>                       | <b>3,710</b>                 | <b>2,355</b>                 |

Risk Tendency increased 58% (£1,355m) to £3,710m (31st December 2007: £2,355m), compared with 32% growth in the Group's loans and advances balances. This was reflective of the higher credit risk profile, weakening credit conditions across our main businesses, and changing mix, as a consequence of planned growth, in a number of businesses and portfolios. Risk Tendency in 2008 also increased as a result of the weakening of Sterling against a number of other foreign currencies, including the US Dollar and the Euro.

**UK Retail Banking** Risk Tendency increased £50m to £520m (31st December 2007: £470m). This reflected a higher risk profile in the unsecured and secured loans portfolios, weakening UK credit conditions, and asset growth, primarily in the Home Finance portfolio.

Risk Tendency in **Barclays Commercial Bank** increased £95m to £400m (31st December 2007: £305m). This reflected the deteriorating UK corporate credit environment and asset growth.

**Barclaycard** Risk Tendency increased £520m to £1,475m (31st December 2007: £955m) primarily reflecting the inclusion of new business acquisitions (£260m) as well as asset growth, exchange rate movements, and the economic conditions in the US. Risk Tendency in the UK Cards portfolio remained stable as improvements in portfolio quality were offset by deterioration in the UK economic environment.

Risk Tendency at **GRCB - Western Europe** increased £135m to £270m (31st December 2007: £135m) principally reflecting weakening credit conditions across Europe, particularly in Spain, asset growth and movements in the Euro/Sterling exchange rate.

Risk Tendency at **GRCB - Emerging Markets** increased £210m to £350m (31st December 2007: £140m) reflecting weakening credit conditions across the majority of regions, a change in the risk profile following a broadening of the product offering through new product launches and new market entry in India and UAE, and asset growth.

Risk Tendency at **GRCB - Absa** increased £65m to £255m (31st December 2007: £190m) reflecting weakening retail and, to a lesser extent, corporate credit conditions in South Africa and asset growth and movements in the Rand/Sterling exchange rate.

Risk Tendency in **Barclays Capital** increased £275m to £415m (31st December 2007: £140m) reflecting credit downgrades and asset growth. The drawn liquidity facilities on ABS CDO Super Senior positions are classified as credit risk loans and therefore no Risk Tendency is calculated on them.

Risk Tendency at **Barclays Wealth** increased £10m to £20m (31st December 2007: £10m) reflecting a weakening credit risk profile and asset growth.

## Risk Management

### Debt Securities and Other Bills

The following table presents an analysis of the credit quality of debt and similar securities, other than loans held within the Group. Securities rated as investment grade amounted to 91.6% of the portfolio (2007: 88.0%).

| As at 31.12.08                 | Treasury<br>and Other<br>Eligible Bills<br>£m | Debt<br>Securities<br>£m | Total<br>£m    | %             |
|--------------------------------|-----------------------------------------------|--------------------------|----------------|---------------|
| AAA to BBB- (investment grade) | 7,314                                         | 198,493                  | 205,807        | 91.6%         |
| BB+ to B                       | 1,233                                         | 15,309                   | 16,542         | 7.4%          |
| B- or lower                    | -                                             | 2,343                    | 2,343          | 1.0%          |
| <b>Total</b>                   | <b>8,547</b>                                  | <b>216,145</b>           | <b>224,692</b> | <b>100.0%</b> |

#### Of Which Issued By:

|                                                     |              |                |                |               |
|-----------------------------------------------------|--------------|----------------|----------------|---------------|
| – governments and other public bodies               | 8,547        | 73,881         | 82,428         | 36.7%         |
| – US agency                                         | -            | 34,180         | 34,180         | 15.3%         |
| – mortgage and asset-backed securities              | -            | 34,844         | 34,844         | 15.5%         |
| – corporate and other issuers                       | -            | 55,244         | 55,244         | 24.6%         |
| – bank and building society certificates of deposit | -            | 17,996         | 17,996         | 7.9%          |
| <b>Total</b>                                        | <b>8,547</b> | <b>216,145</b> | <b>224,692</b> | <b>100.0%</b> |

#### Of Which Classified As:

|                                                  |              |                |                |               |
|--------------------------------------------------|--------------|----------------|----------------|---------------|
| – trading portfolio assets                       | 4,544        | 148,686        | 153,230        | 68.2%         |
| – financial instruments designated at fair value | -            | 8,628          | 8,628          | 3.8%          |
| – available-for-sale securities                  | 4,003        | 58,831         | 62,834         | 28.0%         |
| <b>Total</b>                                     | <b>8,547</b> | <b>216,145</b> | <b>224,692</b> | <b>100.0%</b> |

| As at 31.12.07                 | £m           | £m             | £m             | %             |
|--------------------------------|--------------|----------------|----------------|---------------|
| AAA to BBB- (investment grade) | 4,114        | 189,794        | 193,908        | 88.0%         |
| BB+ to B                       | 703          | 24,693         | 25,396         | 11.5%         |
| B- or lower                    | -            | 1,181          | 1,181          | 0.5%          |
| <b>Total</b>                   | <b>4,817</b> | <b>215,668</b> | <b>220,485</b> | <b>100.0%</b> |

#### Of Which Issued By:

|                                                     |              |                |                |               |
|-----------------------------------------------------|--------------|----------------|----------------|---------------|
| – governments and other public bodies               | 4,817        | 63,798         | 68,615         | 31.1%         |
| – US agency                                         | -            | 13,956         | 13,956         | 6.3%          |
| – mortgage and asset-backed securities              | -            | 28,928         | 28,928         | 13.1%         |
| – corporate and other issuers                       | -            | 88,207         | 88,207         | 40.0%         |
| – bank and building society certificates of deposit | -            | 20,779         | 20,779         | 9.5%          |
| <b>Total</b>                                        | <b>4,817</b> | <b>215,668</b> | <b>220,485</b> | <b>100.0%</b> |

#### Of Which Classified As:

|                                                  |              |                |                |               |
|--------------------------------------------------|--------------|----------------|----------------|---------------|
| – trading portfolio assets                       | 2,094        | 152,778        | 154,872        | 70.2%         |
| – financial instruments designated at fair value | -            | 24,217         | 24,217         | 11.0%         |
| – available-for-sale securities                  | 2,723        | 38,673         | 41,396         | 18.8%         |
| <b>Total</b>                                     | <b>4,817</b> | <b>215,668</b> | <b>220,485</b> | <b>100.0%</b> |

## Market Risk

Market Risk is the risk that Barclays earnings or capital, or its ability to meet business objectives, will be adversely affected by changes in the level or volatility of market rates or prices such as interest rates, credit spreads, commodity prices, equity prices and foreign exchange rates. The significant majority of Market Risk exposure is in Barclays Capital.

### Measurement and Key Risk Controls

Daily Value at Risk (DVaR) is an important market risk control tool and is measured using the historical simulation method with a two-year unweighted historical period. In 2008, the confidence level was changed to 95% from 98% as an increasing incidence of significant market movements made the existing measure more volatile and less effective for risk management purposes. Switching to 95% made DVaR more stable and consequently improved transparency of the market risk profile. To further improve the control framework, formal daily monitoring of Expected Shortfall (ES) was started. This metric is the average of all the hypothetical losses beyond DVaR.

Other controls, including stress testing and scenario testing, and a large suite of non-DVaR limits such as foreign exchange position limits, option based limits and interest rate delta limits, are also in place.

### Analysis of Barclays Capital's Market Risk Exposure

Barclays Capital's market risk exposure, as measured by average total DVaR (95%), increased by 64% to £53.4m in 2008. This was mainly due to higher market volatility within the credit spread and interest rate DVaRs. The average ES in 2008 was £70.0m, a rise of £34.7m, compared with 2007.

Total DVaR increased significantly in the fourth quarter, mainly due to extreme market volatility following the failure of several financial institutions and a material deterioration in the global economic outlook. Total DVaR (95%) as at 31st December 2008 was £86.6m (31st December 2007: £39.6m) which was within limit.

On a 98% basis, average total DVaR increased 82% to £76.5m.

The daily average, maximum and minimum values of DVaR, 95% and 98%, were calculated as below:

| DVaR (95%)             | Year Ended 31.12.08 |                   |                  | Year Ended 31.12.07 |                   |                  |
|------------------------|---------------------|-------------------|------------------|---------------------|-------------------|------------------|
|                        | Average             | High <sup>1</sup> | Low <sup>1</sup> | Average             | High <sup>1</sup> | Low <sup>1</sup> |
|                        | £m                  | £m                | £m               | £m                  | £m                | £m               |
| Interest rate risk     | 28.9                | 47.8              | 15.1             | 15.3                | 26.5              | 10.0             |
| Credit spread risk     | 31.1                | 71.7              | 15.4             | 17.3                | 28.0              | 10.8             |
| Commodity risk         | 18.1                | 25.4              | 12.5             | 15.3                | 19.0              | 10.7             |
| Equity risk            | 9.1                 | 21.0              | 4.8              | 8.0                 | 12.1              | 4.5              |
| Foreign exchange risk  | 5.9                 | 13.0              | 2.1              | 3.8                 | 7.2               | 2.1              |
| Diversification effect | (39.7)              |                   |                  | (27.2)              |                   |                  |
| <b>Total DVaR</b>      | <b>53.4</b>         | <b>95.2</b>       | <b>35.5</b>      | <b>32.5</b>         | <b>40.9</b>       | <b>25.2</b>      |

  

| DVaR (98%)             | Year Ended 31.12.08 |                   |                  | Year Ended 31.12.07 |                   |                  |
|------------------------|---------------------|-------------------|------------------|---------------------|-------------------|------------------|
|                        | Average             | High <sup>1</sup> | Low <sup>1</sup> | Average             | High <sup>1</sup> | Low <sup>1</sup> |
|                        | £m                  | £m                | £m               | £m                  | £m                | £m               |
| Interest rate risk     | 45.0                | 80.9              | 21.0             | 20.0                | 33.3              | 12.6             |
| Credit spread risk     | 54.0                | 143.4             | 30.1             | 24.9                | 43.3              | 14.6             |
| Commodity risk         | 23.9                | 39.6              | 16.5             | 20.2                | 27.2              | 14.8             |
| Equity risk            | 12.8                | 28.9              | 6.7              | 11.2                | 17.6              | 7.3              |
| Foreign exchange risk  | 8.1                 | 21.0              | 2.9              | 4.9                 | 9.6               | 2.9              |
| Diversification effect | (67.3)              |                   |                  | (39.2)              |                   |                  |
| <b>Total DVaR</b>      | <b>76.5</b>         | <b>158.8</b>      | <b>47.5</b>      | <b>42.0</b>         | <b>59.3</b>       | <b>33.1</b>      |

<sup>1</sup> The high (and low) DVaR figures reported for each category did not necessarily occur on the same day as the high (and low) DVaR reported as a whole. Consequently a diversification effect number for the high (and low) DVaR figures would not be meaningful and it is therefore omitted from the above table.

## Risk Management

### Liquidity Risk

Barclays has maintained a strong liquidity profile in 2008, sufficient to absorb the impact of a stressed funding environment. We have access to a substantial pool of liquidity both in secured markets and from unsecured depositors including numerous foreign governments and central banks. In addition our limited reliance on securitisations as a source of funding has meant that the uncertainty in securitisation markets has not impacted our liquidity risk profile.

Whilst funding markets have been extremely difficult in the past six months, and particularly since September 2008, Barclays has been able to increase available liquidity, extend the term of unsecured liabilities, and reduce reliance on unsecured funding. Barclays has participated in various government and central bank liquidity facilities, both to aid central banks implementation of monetary policy and support central bank initiatives, where participation has enabled the lengthening of the term of our refinancing. These facilities have improved access to term funding, and helped moderate money market rates.

For the Group, loans and advances to customers and banks are more than covered by the combination of customer deposits and longer term debt at 112% at 31st December 2008 (2007: 125%).

### Global Retail and Commercial Banking

The sum of liabilities in Global Retail and Commercial Banking, Barclays Wealth and Head Office Functions exceeds assets in those businesses. As a result they have no reliance on wholesale funding. The balance sheet is modelled to reflect behavioural experience in both assets and liabilities, and is managed to maintain a positive cash profile.

| Expected Net Cash Inflows (Outflows) on a Behavioural Basis | Up to 1yr | 1-3yr | 3-5yrs | Over 5yrs |
|-------------------------------------------------------------|-----------|-------|--------|-----------|
|                                                             | £bn       | £bn   | £bn    | £bn       |
| As at 31.12.08                                              | 20        | 34    | 14     | (95)      |

Throughout 2008 GRCB has continued to grow the amount of deposits despite competitive pressures.

| GRCB Deposit Balances   | As at<br>31.12.06<br>£bn | As at<br>31.06.07<br>£bn | As at<br>31.12.07<br>£bn | As at<br>31.06.08<br>£bn | As at<br>31.12.08<br>£bn |
|-------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Total customer deposits | 190                      | 200                      | 211                      | 218                      | 235                      |

### Barclays Capital

Barclays Capital manages liquidity to be self-funding through wholesale sources, managing access to liquidity to ensure that potential cash outflows in a stressed environment are covered.

Funding reliability is maintained by accessing a wide variety of investors and geographies and by building and maintaining strong relationships with these providers of liquidity.

| Wholesale Depositor Split<br>By Counterparty Type | Asset<br>Managers<br>% | Banks<br>% | Corporates<br>% | Money<br>Funds<br>% | Govts<br>% | Central<br>Banks<br>% |
|---------------------------------------------------|------------------------|------------|-----------------|---------------------|------------|-----------------------|
| As at 31.12.08                                    | 30%                    | 23%        | 4%              | 27%                 | 11%        | 5%                    |

| Wholesale Depositor Split<br>By Geography | North<br>America<br>% | UK<br>% | Europe<br>% | Japan<br>% | Far East<br>(excl<br>Japan)<br>% | Emerging<br>Markets<br>% | Supra-<br>National<br>% |
|-------------------------------------------|-----------------------|---------|-------------|------------|----------------------------------|--------------------------|-------------------------|
| As at 31.12.08                            | 44%                   | 14%     | 22%         | 9%         | 3%                               | 7%                       | 1%                      |

### Unsecured Funding

Additionally, unsecured funding is managed within specific term limits. The term of unsecured liabilities has been extended, with average life improving by 5 months from 8 months at the end of December 2007 to 13 months at the end of December 2008

## Risk Management

Our capital markets debt issuance includes issues of senior and subordinated debt in US registered offerings and medium term note programmes and European medium term note programs. Substantially all of our unsecured senior issuance is without covenants that trigger increased cost or accelerate maturity. Furthermore, between September and December 2008 we issued £11bn in government guaranteed debt in maturities of 1 to 3 years.

Barclays funds securities based on liquidity characteristics. Limits are in place for each security asset class reflecting liquidity in the cash and financing markets for these assets. Approximately 85% of assets funded in repurchase and stock loan transactions are fundable within central bank facilities (excluding Bank of England Emergency facilities and the Federal Reserve Primary Dealer Credit Facility).

Liquidity risk to secured funding is also mitigated by:

- selecting reliable counterparties
- maintaining term financing and by limiting the amount of overnight funding
- limiting overall secured funding usage

### Secured Financing by Asset Class (% of Total Secured Funding)<sup>1</sup>

|               | Govt<br>% | Agy<br>% | MBS<br>% | ABS<br>% | Corp<br>% | Equity<br>% | Other<br>% |
|---------------|-----------|----------|----------|----------|-----------|-------------|------------|
| By percentage | 45        | 8        | 10       | 6        | 13        | 7           | 11         |

### Scenario Analysis and Stress Testing

Substantial resources are maintained to offset maturing deposits and debt. These readily available assets are sufficient to absorb stress level losses of liquidity from unsecured as well as contingent cash outflows, such as collateral requirements on ratings downgrades. The sources of liquidity and contingent liquidity are from a wide variety of sources, including deposits held with central banks and unencumbered securities.

### Sources of Readily Available Contingent Liquidity

|               | Deposits with<br>Central Banks<br>% | Deposits<br>with Other<br>Financial<br>Institutions<br>% | Government<br>Guaranteed<br>Issuance<br>% | Collateral<br>Eligible<br>for Repo<br>% | Other<br>Contingent<br>Liquidity<br>% |
|---------------|-------------------------------------|----------------------------------------------------------|-------------------------------------------|-----------------------------------------|---------------------------------------|
| By percentage | 39                                  | 7                                                        | 13                                        | 37                                      | 4                                     |

In addition, Barclays maintains significant pools of securitisable assets.

<sup>1</sup> MBS includes only agency mortgages. ABS includes private label issuance of residential mortgage backed securities.

## Capital and Performance Management

### Total Assets by Business

|                                            | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m |
|--------------------------------------------|-------------------------|-------------------------|
| UK Retail Banking                          | 101,384                 | 88,477                  |
| Barclays Commercial Bank                   | 84,029                  | 74,566                  |
| Barclaycard                                | 30,925                  | 22,121                  |
| GRCB - Western Europe                      | 64,732                  | 43,702                  |
| GRCB - Emerging Markets                    | 14,653                  | 9,188                   |
| GRCB - Absa                                | 40,391                  | 36,368                  |
| Barclays Capital                           | 1,629,117               | 839,850                 |
| Barclays Global Investors                  | 71,340                  | 89,218                  |
| Barclays Wealth                            | 13,263                  | 18,188                  |
| Head Office Functions and Other Operations | 3,146                   | 5,683                   |
| <b>Total assets</b>                        | <b>2,052,980</b>        | <b>1,227,361</b>        |

### Risk Weighted Assets by Business

|                                            | As at<br>31.12.08<br>Basel II<br>£m | As at<br>31.12.07 <sup>1</sup><br>Basel II<br>£m |
|--------------------------------------------|-------------------------------------|--------------------------------------------------|
| UK Retail Banking                          | 30,491                              | 31,463                                           |
| Barclays Commercial Bank                   | 63,081                              | 57,040                                           |
| Barclaycard                                | 27,316                              | 20,199                                           |
| GRCB - Western Europe                      | 36,480                              | 24,971                                           |
| GRCB - Emerging Markets                    | 15,080                              | 10,484                                           |
| GRCB - Absa                                | 18,846                              | 17,829                                           |
| Barclays Capital                           | 227,448                             | 178,206                                          |
| Barclays Global Investors                  | 3,910                               | 4,369                                            |
| Barclays Wealth                            | 10,300                              | 8,216                                            |
| Head Office Functions and Other Operations | 350                                 | 1,101                                            |
| <b>Total risk weighted assets</b>          | <b>433,302</b>                      | <b>353,878</b>                                   |

### Risk Weighted Assets by Risk

|                                   | As at<br>31.12.08<br>Basel II<br>£m | As at<br>31.12.07<br>Basel II<br>£m |
|-----------------------------------|-------------------------------------|-------------------------------------|
| Credit risk                       | 266,912                             | 244,474                             |
| Counterparty risk                 | 70,902                              | 41,203                              |
| Market risk                       | 65,372                              | 39,812                              |
| Operational risk                  | 30,116                              | 28,389                              |
| <b>Total risk weighted assets</b> | <b>433,302</b>                      | <b>353,878</b>                      |

<sup>1</sup> Under the Group's securitisation programme, certain portfolios subject to securitisation or similar risk transfer transaction are adjusted in calculating the Group's risk weighted assets. Previously, for pre-2008 transactions, regulatory capital adjustments were allocated to the business in proportion to their RWAs. From 1st January 2008, the regulatory capital adjustments for all transactions are allocated to the business undertaking the securitisation unless the transaction has been undertaken for the benefit of a cluster of businesses, in which case the regulatory capital adjustments are shared.

## Capital and Performance Management

| Capital Resources                                        | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m |
|----------------------------------------------------------|-------------------------|-------------------------|
| <b>Tier 1</b>                                            |                         |                         |
| Called up share capital                                  | 2,093                   | 1,651                   |
| Eligible reserves                                        | 31,156                  | 22,939                  |
| Minority interests <sup>1</sup>                          | 13,915                  | 10,551                  |
| Tier 1 notes <sup>2</sup>                                | 1,086                   | 899                     |
| Less: intangible assets                                  | (9,964)                 | (8,191)                 |
| Less: deductions from Tier 1 capital                     | (1,036)                 | (1,106)                 |
| <b>Total qualifying Tier 1 capital</b>                   | <b>37,250</b>           | <b>26,743</b>           |
| <b>Tier 2</b>                                            |                         |                         |
| Revaluation reserves                                     | 26                      | 26                      |
| Available for sale-equity gains                          | 122                     | 295                     |
| Collectively assessed impairment allowances              | 1,654                   | 440                     |
| Minority interests                                       | 607                     | 442                     |
| <b>Qualifying Subordinated Liabilities:</b> <sup>3</sup> |                         |                         |
| Undated loan capital                                     | 6,745                   | 3,191                   |
| Dated loan capital                                       | 14,215                  | 10,578                  |
| Less: deductions from Tier 2 capital                     | (1,036)                 | (1,106)                 |
| <b>Total qualifying Tier 2 capital</b>                   | <b>22,333</b>           | <b>13,866</b>           |
| <b>Less: Regulatory Deductions</b>                       |                         |                         |
| Investments not consolidated for supervisory purposes    | (403)                   | (633)                   |
| Other deductions                                         | (453)                   | (193)                   |
| <b>Total deductions</b>                                  | <b>(856)</b>            | <b>(826)</b>            |
| <b>Total net capital resources</b>                       | <b>58,727</b>           | <b>39,783</b>           |
| <b>Capital Ratios</b>                                    |                         |                         |
| Equity Tier 1 ratio <sup>5</sup>                         | 5.8%                    | 5.1%                    |
| Tier 1 ratio                                             | 8.6%                    | 7.6%                    |
| Risk asset ratio                                         | 13.6%                   | 11.2%                   |
| <b>Pro Forma Capital Ratios</b> <sup>4</sup>             |                         |                         |
| Equity Tier 1 ratio <sup>5</sup>                         | 6.7%                    |                         |
| Tier 1 ratio                                             | 9.7%                    |                         |
| Risk asset ratio                                         | 14.4%                   |                         |

<sup>1</sup> Includes equity minority interests of £1,981m (31st December 2007: £1,608m).

<sup>2</sup> Tier 1 notes are included in subordinated liabilities in the consolidated balance sheet.

<sup>3</sup> Subordinated liabilities include excess innovative Tier 1 instruments and are subject to limits laid down in the regulatory requirements.

<sup>4</sup> Reflects conversion of Mandatorily Convertible Notes and inclusion of all innovative Tier 1 capital.

<sup>5</sup> Equity Tier 1 ratio is defined as the ratio of called-up share capital and eligible reserves plus equity minority interests less intangible assets, to risk weighted assets.

## Capital and Performance Management

### Capital Resources

Tier 1 capital increased by £10.5bn during the year, driven by issues of ordinary shares (£5.2bn), other capital issuances (£4.3bn), retained profits (£2.0bn) and exchange rate movements (£3.2bn). These movements were partially offset by an increase in intangible assets (£1.3bn), innovative Tier 1 capital in excess of regulatory limits being reclassified as Tier 2 capital (£1.3bn) and the reversal of gains on own credit, net of tax (£1.2bn).

Tier 2 capital increased by £8.5bn due to issuance of loan capital (£3.6bn) net of redemptions (£1.1bn), inclusion of innovative capital in excess of the Tier 1 limits (£1.3bn), increases in collective impairment (£1.2bn) and exchange rate movements (£3.9bn).

The Mandatorily Convertible Notes (MCNs) issued during the year (£4.1bn) will qualify as equity capital from the date of their conversion, on or before 30th June 2009.

All capital issuance referred to above is stated gross of issue costs.

### Basel I Transitional Floor

Barclays commenced calculating capital requirements under the Basel II capital framework from 1st January 2008. The Group manages its businesses and reports capital requirements on a Basel II basis. During the transition period for the adoption of Basel II, banks' capital requirements may not fall below a transitional floor. In 2008 this floor was 90% of adjusted Basel 1 capital requirements. As at 31st December 2008, the Group had additional capital requirements under the transitional floor rules of £1.5bn. The Group's total capital resources of £58.7bn exceeded its capital requirements taking into account the transitional floor by £22.5bn. On 1st January 2009, the transitional floor reduced to 80% of adjusted Basel 1 capital requirements and there were no additional capital requirements resulting from its application.

### Reconciliation of Regulatory Capital

Capital is defined differently for accounting and regulatory purposes. A reconciliation of shareholders' equity for accounting purposes to called up share capital and eligible reserves for regulatory purposes is set out below:

|                                                                                 | As at<br>31.12.08<br>Basel II<br>£m | As at<br>31.12.07<br>Basel II<br>£m |
|---------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|
| Shareholders' equity excluding minority interests                               | 36,618                              | 23,291                              |
| MCNs not yet converted                                                          | (3,652)                             | -                                   |
| Available for sale reserve                                                      | 1,190                               | (154)                               |
| Cash flow hedging reserve                                                       | (132)                               | (26)                                |
| <b>Adjustments to Retained Earnings</b>                                         |                                     |                                     |
| Defined benefit pension scheme                                                  | 849                                 | 1,053                               |
| Additional companies in regulatory consolidation and non-consolidated companies | (94)                                | (281)                               |
| Foreign exchange on RCLs and upper Tier 2 loan stock                            | (231)                               | 478                                 |
| Adjustment for own credit                                                       | (1,650)                             | (461)                               |
| Other adjustments                                                               | 351                                 | 690                                 |
| <b>Called up share capital and eligible reserves for regulatory purposes</b>    | <b>33,249</b>                       | <b>24,590</b>                       |

### Economic Capital

Barclays assesses capital requirements by measuring the Group's risk profile using both internally and externally developed models. The Group assigns economic capital primarily within seven risk categories: credit risk, market risk, business risk, operational risk, insurance risk, fixed assets and private equity.

The Group regularly reviews its economic capital methodology and benchmarks outputs to external reference points. The framework uses default probabilities during average credit conditions, rather than those prevailing at the balance sheet date, thus seeking to remove cyclicalities from the economic capital calculation. The framework also adjusts economic capital to reflect time horizon, correlation of risks and risk concentrations.

Economic capital is allocated on a consistent basis across all of Barclays businesses and risk activities with allocations reflecting varying levels of risk. A single cost of equity is applied to calculate the cost of risk.

The total average economic capital required by the Group, as determined by risk assessment models and after considering the Group's estimated portfolio effects, is compared with the supply of economic capital to evaluate economic capital utilisation. Supply of economic capital is calculated as the average available shareholders' equity after adjustment and including preference shares.

Economic capital forms the basis of the Group's submission for the Basel II Internal Capital Adequacy Assessment Process (ICAAP).

## Capital and Performance Management

### Economic Capital Demand<sup>1</sup>

|                                                              | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|--------------------------------------------------------------|------------------------------|------------------------------|
| UK Retail Banking                                            | 3,950                        | 3,400                        |
| Barclays Commercial Bank                                     | 3,500                        | 3,200                        |
| Barclaycard                                                  | 2,700                        | 2,050                        |
| GRCB - Western Europe                                        | 1,900                        | 1,250                        |
| GRCB - Emerging Markets                                      | 1,100                        | 450                          |
| GRCB - Absa                                                  | 1,100                        | 900                          |
| Barclays Capital                                             | 8,250                        | 5,200                        |
| Barclays Global Investors                                    | 400                          | 200                          |
| Barclays Wealth                                              | 500                          | 500                          |
| Head Office Functions and Other Operations <sup>2</sup>      | 50                           | 250                          |
| <b>Economic Capital requirement (excluding goodwill)</b>     | <b>23,450</b>                | <b>17,400</b>                |
| Average historic goodwill and intangible assets <sup>3</sup> | 9,450                        | 8,400                        |
| <b>Total economic capital requirement<sup>4</sup></b>        | <b>32,900</b>                | <b>25,800</b>                |

UK Retail Banking economic capital allocation increased £550m to £3,950m (31st December 2007: £3,400m) reflecting mortgage asset growth and movements in benchmark house price indices.

Barclays Commercial Bank economic capital allocation increased £300m to £3,500m (31st December 2007: £3,200m) primarily as a consequence of asset growth with some mitigation from portfolio management activity.

Barclaycard economic capital allocation increased £650m to £2,700m (31st December 2007: £2,050m) driven by acquisitions, the redemption of securitisation deals and exposure growth predominantly in the US.

GRCB - Western Europe economic capital allocation increased £650m to £1,900m (31st December 2007: £1,250m), primarily reflecting the weakening of Sterling and underlying lending growth.

GRCB - Emerging Markets economic capital allocation increased £650m to £1,100m (31st December 2007: £450m), reflecting broad based retail and wholesale asset growth across the business, especially in India, UAE and the new markets of Russia and Pakistan.

GRCB - Absa economic capital allocation increased £200m to £1,100m (31st December 2007: £900m), reflecting balance sheet growth.

Barclays Capital economic capital allocation increased £3,050m to £8,250m (31st December 2007: £5,200m). This was driven by growth in the investment portfolio, deterioration in credit quality, exposure to drawn leveraged finance underwriting positions and an increase in market volatility.

Barclays Global Investors economic capital allocation increased £200m to £400m (31st December 2007: £200m). This was primarily driven by an increase in the support for selected cash funds and some increase in proprietary investments.

Barclays Wealth economic capital allocation in 2008 remained unchanged at £500m despite strong growth on the balance sheet. This was due to the impact of greater geographical diversification and increased levels of collateralisation.

<sup>1</sup> Calculated using an adjusted average over the year and rounded to the nearest £50m for presentation purposes. EC demand excludes the EC calculated for pension risk (£650m average EC on 31st December 2008).

<sup>2</sup> Includes Transition Businesses and capital for central functional risks.

<sup>3</sup> Average goodwill relates to purchased goodwill and intangible assets from business acquisitions.

<sup>4</sup> Total period end economic capital requirement as at 31st December 2008 stood at £39,200 (31st December 2007: £29,650m).

### Economic Capital Supply

The capital resources to support economic capital comprise adjusted shareholders' equity including preference shares but excluding other minority interests. Preference shares have been issued to optimise the long-term capital base of the Group.

The capital resources to support economic capital are impacted by a number of factors arising from the application of IFRS and are modified in calculating available funds for economic capital. This applies specifically to:

- **Cash flow hedging reserve** - to the extent that the Group undertakes the hedging of future cash flows, shareholders' equity will include gains and losses which will be offset against the gain or loss on the hedged item when it is recognised in the income statement at the conclusion of the future hedged transaction. Given the future offset of such gains and losses, they are excluded from shareholders' equity when calculating economic capital supply.
- **Available for sale reserve** - unrealised gains and losses on Available for sale securities are included in shareholders' equity until disposal or impairment. Such gains and losses are excluded from shareholders' equity for the purposes of calculating economic capital supply. Realised gains and losses, foreign exchange translation differences and any impairment charges recorded in the income statement will impact economic profit.
- **Retirement benefits liability** - the Group has recorded a net liability with a consequent reduction in shareholders' equity. This represents a non-cash reduction in shareholders' equity. For the purposes of calculating economic capital supply, the Group does not deduct the pension liability from shareholders' equity.
- **Own credit gains** - gains on the fair valuation of notes issued are included in the income statement but are excluded from shareholders' equity when calculating economic capital supply.

The average supply of capital to support the economic capital framework is set out below<sup>1</sup>:

|                                                                              | Average<br>2008<br>£m | Average<br>2007<br>£m |
|------------------------------------------------------------------------------|-----------------------|-----------------------|
| Shareholders' equity excluding minority interests less goodwill <sup>2</sup> | 17,650                | 14,150                |
| Retirement benefits liability                                                | 1,050                 | 1,150                 |
| Cashflow hedging reserve                                                     | 100                   | 250                   |
| Available for sale reserve                                                   | 400                   | (150)                 |
| Gains on own credit                                                          | (1,250)               | (100)                 |
| Preference shares                                                            | 5,500                 | 3,700                 |
| <b>Available funds for economic capital excluding goodwill</b>               | <b>23,450</b>         | <b>19,000</b>         |
| Average historic goodwill and intangible assets <sup>2</sup>                 | 9,450                 | 8,400                 |
| <b>Available funds for economic capital including goodwill<sup>3</sup></b>   | <b>32,900</b>         | <b>27,400</b>         |

In addition, the Group holds other Tier 1 Instruments of £6,829m as at 31st December 2008 (31st December 2007: £4,807m) consisting of Tier 1 notes of £1,086m and reserve capital instruments of £5,743m.

These EC supply figures quoted exclude the £3,652m Mandatorily Convertible Notes that will be converted to equity by June 2009.

<sup>1</sup> Averages for the period will not correspond to period-end balances disclosed in the balance sheet. Numbers are rounded to the nearest £50m for presentational purposes only.

<sup>2</sup> Average goodwill relates to purchased goodwill and intangible assets from business acquisitions.

<sup>3</sup> Available funds for economic capital as at 31st December 2008 stood at £40,150m (31st December 2007: £29,200m).

## Capital and Performance Management

### Economic Profit

Economic profit comprises:

- Profit after tax and minority interests; less
- Capital charge (average shareholders' equity excluding minority interests multiplied by the Group cost of capital).

The Group cost of capital has been applied at a uniform rate of 10.5%<sup>1</sup>. The costs of servicing preference shares are included in minority interests, and so preference shares are excluded from average shareholders' equity for economic profit purposes.

The economic profit in 2008 and 2007 is shown below:

|                                                                                   | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|-----------------------------------------------------------------------------------|------------------------------|------------------------------|
| Profit after tax and minority interests                                           | 4,382                        | 4,417                        |
| Addback of amortisation charged on acquired intangible assets <sup>2</sup>        | 254                          | 137                          |
| <b>Profit for economic profit purposes</b>                                        | <b>4,636</b>                 | <b>4,554</b>                 |
| Average shareholders' equity excluding minority interests <sup>3,4</sup>          | 17,650                       | 14,150                       |
| Adjust for unrealised loss/(gains) on available for sale investments <sup>4</sup> | 400                          | (150)                        |
| Adjust for unrealised loss on cashflow hedge reserve <sup>4</sup>                 | 100                          | 250                          |
| Adjust for gains on own credit                                                    | (1,250)                      | (100)                        |
| Add: retirement benefits liability                                                | 1,050                        | 1,150                        |
| Goodwill and intangible assets arising on acquisitions <sup>4</sup>               | 9,450                        | 8,400                        |
| <b>Average shareholders' equity for economic profit purposes<sup>3,4</sup></b>    | <b>27,400</b>                | <b>23,700</b>                |
| <b>Capital charge at 10.5% (2007: 9.5%)</b>                                       | <b>(2,876)</b>               | <b>(2,264)</b>               |
| <b>Economic profit</b>                                                            | <b>1,760</b>                 | <b>2,290</b>                 |

<sup>1</sup> The Group cost of capital changed from 1st January 2008 from 9.5% to 10.5%.

<sup>2</sup> Amortisation charged for purchased intangibles, adjusted for tax and minority interests.

<sup>3</sup> Average ordinary shareholders' equity for Group economic profit calculation is the sum of adjusted equity and reserves plus goodwill and intangible assets arising on acquisition, but excludes preference shares.

<sup>4</sup> Averages for the period will not correspond exactly to period end balances disclosed in the balance sheet. Numbers are rounded to the nearest £50m for presentation purposes only.

### Economic Profit Generated by Business

|                                                                       | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|-----------------------------------------------------------------------|------------------------------|------------------------------|
| UK Retail Banking                                                     | 633                          | 617                          |
| Barclays Commercial Bank                                              | 544                          | 635                          |
| Barclaycard                                                           | 335                          | 213                          |
| GRCB - Western Europe                                                 | 164                          | 16                           |
| GRCB - Emerging Markets                                               | (11)                         | 26                           |
| GRCB - Absa                                                           | 70                           | 98                           |
| Barclays Capital                                                      | 825                          | 1,172                        |
| Barclays Global Investors                                             | 289                          | 430                          |
| Barclays Wealth                                                       | 553                          | 233                          |
| Head Office Functions and Other Operations                            | (953)                        | (470)                        |
|                                                                       | <b>2,449</b>                 | <b>2,970</b>                 |
| Historic goodwill and intangibles arising on acquisition              | (989)                        | (800)                        |
| Variance to average shareholders' funds (excluding minority interest) | 300                          | 120                          |
| <b>Economic profit</b>                                                | <b>1,760</b>                 | <b>2,290</b>                 |

Economic profit for the Group decreased 23% (£530m) to £1,760m (2007: £2,290m) due to a decrease of £35m in attributable profit and a £612m increase in the economic capital charge.

UK Retail Banking economic profit increased 3% (£16m) to £633m (2007: £617m) due to a 7% increase in profit before tax offset by a 10% increase in the economic capital charge reflecting mortgage asset growth and movements in benchmark house price indices.

Barclays Commercial Bank economic profit decreased 14% (£91m) to £544m (2007: £635m) due to a 7% decrease in profit before tax and an 8% increase in the economic capital charge arising from the impact of asset growth.

Barclaycard economic profit increased 57% (£122m) to £335m (2007: £213m), reflecting a 31% increase in profit before tax offset by a 34% increase in the economic capital charge arising from the acquisition of Goldfish cards portfolio, asset growth in Barclaycard US and the redemption of securitisation deals.

GRCB - Western Europe economic profit increased £148m to £164m (2007: £16m), due to a £139m release of a deferred tax liability and a 31% increase in profit before tax, partially offset by a 43% increase in the economic capital charge reflecting asset growth and appreciation of the value of the Euro against Sterling.

GRCB - Emerging Markets economic profit decreased 142% (£37m) to a loss of £11m (2007: profit of £26m) due to a 34% increase in profit before tax being more than offset by a 147% increase in the economic capital charge due to asset growth in the newer markets.

GRCB - Absa economic profit decreased 29% (£28m) to £70m (2007: £98m) principally due to a 8% decrease in profit before tax.

Barclays Capital economic profit decreased to £825m (2007: £1,172m), due to a 44% decrease in profit before tax and a 57% increase in the economic capital charge driven by growth in the investment portfolio and deterioration in credit quality, exposure to drawn leveraged finance underwriting positions and increase in market volatility.

Barclays Global Investors economic profit decreased 33% (£141m) to £289m (2007: £430m), due to a 19% decrease in profit before tax and a 101% increase in the economic capital charge primarily driven by an increase in the support for the cash funds business and an increase in proprietary investment in funds.

Barclays Wealth economic profit increased 137% (£320m) to £553m (2007: £233m), principally due to a 119% increase in profit before tax, mainly due to the £326m gain on the sale of the closed life business.

### Balances and Margins

Business net interest income is derived from the interest rate earned on average assets or paid on average liabilities relative to the average Bank of England base rate, local equivalents for international businesses or the rate managed by the bank using derivatives. The margin is expressed as annualised business interest income over the relevant average balance. Asset and liability margins cannot be added together as they are determined relative to the average Bank of England base rate, local equivalent for international businesses or the rate managed by the bank using derivatives. The benefit of capital attributed to these businesses is excluded from the calculation of business margins and business net interest income.

Average balances are calculated on daily averages for most UK banking operations and monthly averages elsewhere.

Within the reconciliation of Group net interest income, there is an amount captured as Other. This relates to the benefit of capital excluded from the business margin calculation, Head Office Functions and Other Operations and net funding on non-customer assets and liabilities.

| Business Net Interest Income         | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|--------------------------------------|------------------------------|------------------------------|
| UK Retail Banking assets             | 1,132                        | 939                          |
| UK Retail Banking liabilities        | 1,723                        | 1,763                        |
| Barclays Commercial Bank assets      | 955                          | 970                          |
| Barclays Commercial Bank liabilities | 700                          | 693                          |
| Barclaycard assets                   | 1,629                        | 1,236                        |
| GRCB - Western Europe assets         | 483                          | 341                          |
| GRCB - Western Europe liabilities    | 129                          | 123                          |
| GRCB - Emerging Markets assets       | 356                          | 235                          |
| GRCB - Emerging Markets liabilities  | 164                          | 39                           |
| GRCB - Absa assets                   | 774                          | 686                          |
| GRCB - Absa liabilities              | 411                          | 369                          |
| Barclays Wealth assets               | 101                          | 82                           |
| Barclays Wealth liabilities          | 355                          | 320                          |
| <b>Business net interest income</b>  | <b>8,912</b>                 | <b>7,796</b>                 |

| Reconciliation of Business Net Interest Income to Group Net Interest Income | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|-----------------------------------------------------------------------------|------------------------------|------------------------------|
| Business net interest income                                                | 8,912                        | 7,796                        |
| Other:                                                                      |                              |                              |
| – Barclays Capital                                                          | 1,724                        | 1,179                        |
| – Barclays Global Investors                                                 | (38)                         | (8)                          |
| – Other                                                                     | 871                          | 643                          |
| <b>Group net interest income</b>                                            | <b>11,469</b>                | <b>9,610</b>                 |

## Balances and Margins (continued)

| Business Margins                     | Year Ended<br>31.12.08<br>% | Year Ended<br>31.12.07<br>% |
|--------------------------------------|-----------------------------|-----------------------------|
| UK Retail Banking assets             | 1.25                        | 1.20                        |
| UK Retail Banking liabilities        | 2.01                        | 2.15                        |
| Barclays Commercial Bank assets      | 1.55                        | 1.80                        |
| Barclays Commercial Bank liabilities | 1.47                        | 1.49                        |
| Barclaycard assets                   | 6.92                        | 6.51                        |
| GRCB - Western Europe assets         | 1.16                        | 1.13                        |
| GRCB - Western Europe liabilities    | 1.24                        | 1.64                        |
| GRCB - Emerging Markets assets       | 4.95                        | 6.62                        |
| GRCB - Emerging Markets liabilities  | 2.17                        | 0.75                        |
| GRCB - Absa assets                   | 2.79                        | 2.70                        |
| GRCB - Absa liabilities              | 3.06                        | 3.21                        |
| Barclays Wealth assets               | 1.04                        | 1.11                        |
| Barclays Wealth liabilities          | 0.95                        | 1.03                        |

  

| Average Balances                     | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|--------------------------------------|------------------------------|------------------------------|
| UK Retail Banking assets             | 90,263                       | 78,502                       |
| UK Retail Banking liabilities        | 85,892                       | 81,848                       |
| Barclays Commercial Bank assets      | 61,710                       | 53,947                       |
| Barclays Commercial Bank liabilities | 47,624                       | 46,367                       |
| Barclaycard assets                   | 23,552                       | 18,976                       |
| GRCB - Western Europe assets         | 41,540                       | 30,145                       |
| GRCB - Western Europe liabilities    | 10,429                       | 7,489                        |
| GRCB - Emerging Markets assets       | 7,195                        | 3,559                        |
| GRCB - Emerging Markets liabilities  | 7,568                        | 5,115                        |
| GRCB - Absa assets                   | 27,706                       | 25,333                       |
| GRCB - Absa liabilities              | 13,454                       | 11,511                       |
| Barclays Wealth assets               | 9,749                        | 7,403                        |
| Barclays Wealth liabilities          | 37,205                       | 31,151                       |

### Group Reporting Changes 2008

Barclays announced on 22 July 2008 the impact of certain changes in Group Structure and reporting on the 2007 results. There was no impact on the Group income statement or balance sheet.

The businesses previously managed and reported as International Retail and Commercial Banking – excluding Absa are now reported and managed separately as Global Retail and Commercial Banking – Western Europe and Global Retail and Commercial Banking – Emerging Markets.

**Barclays Commercial Bank.** The Marine Finance business, previously part of Barclaycard, is now managed and reported within Barclays Commercial Bank.

**Barclaycard.** The Absa credit card portfolio, previously part of International Retail and Commercial Banking – Absa is now managed and reported within Barclaycard. Certain credit card portfolios previously part of Barclaycard are now managed and reported as part of Global Retail and Commercial Banking – Western Europe. The Marine Finance business, previously part of Barclaycard is now managed and reported within Barclays Commercial Bank.

**Global Retail and Commercial Banking - Western Europe.** Certain credit card portfolios previously part of Barclaycard are now managed and reported as part of Global Retail and Commercial Banking – Western Europe.

International Retail and Commercial Banking – Absa. This business will be known going forward as **Global Retail and Commercial Banking – Absa**. The Absa credit card portfolio previously part of Global Retail and Commercial Banking – Absa is now managed and reported within Barclaycard.

Certain expenses, assets and staff previously reported within International Retail and Commercial Banking – excluding Absa have been allocated across UK Retail Banking, Barclays Commercial Bank, Barclaycard, Global Retail and Commercial Banking – Western Europe, Global Retail and Commercial Banking – Emerging Markets and Global Retail and Commercial Banking – Absa.

Certain pension assets and liabilities have been reclassified from Head Office and Other Operations to the other businesses in the Group.

UK Banking which previously reflected UK Retail Banking and Barclays Commercial Bank combined is no longer reported as a separate segment.

The structure remains unchanged for Barclays Capital, Barclays Global Investors, Barclays Wealth and Head Office and Other Operations.

### Basis of Preparation

There have been no significant changes to the accounting policies described in the 2007 Annual report except:

- a) IFRS 8 'Operating Segments' has been adopted as at 1st January 2008. IFRS 8 was issued in November 2006 and excluding early adoption would first be required to be applied to the Group's accounting period beginning on 1st January 2009. The standard replaces IAS 14 'Segmental Reporting' and aligns operating segmental reporting with segments reported to senior management as well as requiring amendments and additions to the existing segmental reporting disclosures. The standard does not change the recognition, measurement or disclosure of specific transactions in the condensed consolidated financial statements.
- b) Certain financial assets originally classified as held for trading have been reclassified to loans and receivables on 16th December 2008 as set out on page 104. Following the amendment to IAS 39 in October 2008, a non-derivative financial asset held for trading may be transferred out of the fair value through profit or loss category after 1st July 2008 where:
  - In rare circumstances, it is no longer held for the purpose of selling or repurchasing in the near term; or
  - It is no longer held for the purpose of selling or repurchasing in the near term, it would have met the definition of a loan and receivable on initial classification and the Group has the intention and ability to hold it for the foreseeable future or until maturity.

Other than the exceptions, the information in this announcement has been prepared using the accounting policies and presentation applied in 2007.

## 1. Net Interest Income

|                                      | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|--------------------------------------|------------------------------|------------------------------|
| Cash and balances with central banks | 174                          | 145                          |
| Available for sale investments       | 2,355                        | 2,580                        |
| Loans and advances to banks          | 1,267                        | 1,416                        |
| Loans and advances to customers      | 23,754                       | 19,559                       |
| Other                                | 460                          | 1,608                        |
| <b>Interest income</b>               | <b>28,010</b>                | <b>25,308</b>                |
| Deposits from banks                  | (2,189)                      | (2,720)                      |
| Customer accounts                    | (6,697)                      | (4,110)                      |
| Debt securities in issue             | (5,910)                      | (6,651)                      |
| Subordinated liabilities             | (1,349)                      | (878)                        |
| Other                                | (396)                        | (1,339)                      |
| <b>Interest expense</b>              | <b>(16,541)</b>              | <b>(15,698)</b>              |
| <b>Net interest income</b>           | <b>11,469</b>                | <b>9,610</b>                 |

Group net interest income increased 19% (£1,859m) to £11,469m (2007: £9,610m) reflecting balance sheet growth across the Global Retail and Commercial Banking businesses and in particular very strong growth internationally driven by expansion of the distribution network and entrance into new markets. An increase in net interest income was also seen in Barclays Capital due to strong results from global loans and money markets.

Group net interest income includes the impact of structural hedges which function to reduce the impact of the volatility of short-term interest rate movements on equity and customer balances that do not re-price with market rates. The contribution of structural hedges relative to average base rates increased income by £117m (2007: £351m expense), largely due to the effect of the structural hedge on changes in interest rates.

## 2. Net Fee and Commission Income

|                                                 | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|-------------------------------------------------|------------------------------|------------------------------|
| Brokerage fees                                  | 87                           | 109                          |
| Investment management fees                      | 1,616                        | 1,787                        |
| Securities lending                              | 389                          | 241                          |
| Banking and credit related fees and commissions | 7,208                        | 6,363                        |
| Foreign exchange commission                     | 189                          | 178                          |
| <b>Fee and commission income</b>                | <b>9,489</b>                 | <b>8,678</b>                 |
| <b>Fee and commission expense</b>               | <b>(1,082)</b>               | <b>(970)</b>                 |
| <b>Net fee and commission income</b>            | <b>8,407</b>                 | <b>7,708</b>                 |

Net fee and commission income increased 9% (£699m) to £8,407m (2007: £7,708m). Banking and credit related fees and commissions increased 13% (£845m) to £7,208m (2007: £6,363m), reflecting growth in Barclaycard International, increased fees from advisory and origination activities in Barclays Capital and increased foreign exchange, derivative and debt fees in Barclays Commercial Bank.

### 3. Principal Transactions

|                                                              | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|--------------------------------------------------------------|------------------------------|------------------------------|
| Rates related business                                       | 4,751                        | 4,162                        |
| Credit related business                                      | (3,422)                      | (403)                        |
| <b>Net trading income</b>                                    | <b>1,329</b>                 | <b>3,759</b>                 |
| Net gain from disposal of available for sale assets          | 212                          | 560                          |
| Dividend income                                              | 196                          | 26                           |
| Net gain from financial instruments designated at fair value | 33                           | 293                          |
| Other investment income                                      | 239                          | 337                          |
| <b>Net investment income</b>                                 | <b>680</b>                   | <b>1,216</b>                 |
| <b>Principal transactions</b>                                | <b>2,009</b>                 | <b>4,975</b>                 |

Principal transactions decreased 60% (£2,966m) to £2,009m (2007: £4,975m).

Net trading income decreased 65% (£2,430m) to £1,329m (2007: £3,759m). The majority of the Group's net trading income arises in Barclays Capital. Growth in the Rates related business reflected growth in fixed income, prime services, foreign exchange, commodities and emerging markets. The Credit related business included net losses from credit market dislocation partially offset by the benefits of widening credit spreads on the fair value of issued notes.

Net investment income decreased 44% (£536m) to £680m (2007: £1,216m). The cumulative gain from disposal of available for sale assets decreased 62% (£348m) to £212m (2007: £560m) reflecting the lower profits realised on the sale of investments. The £212m gain in 2008 included the £47m gain from sale of shares in MasterCard.

The dividend income increased £170m to £196m (2007: £26m) reflecting the Visa IPO dividend received by Western Europe, Emerging Markets and Barclaycard in the current year. The Absa gain on the Visa IPO of £47m has been recognised in other income.

Net gain from financial instruments designated at fair value decreased 89% (£260m) to £33m (2007: £293m), driven by the continued decrease in value of assets backing customer liabilities in Barclays Life Assurance; and fair value decreases of a number of investments reflecting the current market condition.

Other investment income decreased 29% (£98m) to £239m (2007: £337m) due to a number of non recurring disposals in the prior year.

### 4. Net Premiums from Insurance Contracts

|                                              | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|----------------------------------------------|------------------------------|------------------------------|
| Gross premiums from insurance contracts      | 1,138                        | 1,062                        |
| Premiums ceded to reinsurers                 | (48)                         | (51)                         |
| <b>Net premiums from insurance contracts</b> | <b>1,090</b>                 | <b>1,011</b>                 |

Net premiums from insurance contracts increased 8% (£79m) to £1,090m (2007: £1,011m), primarily due to expansion in GRCB - Western Europe reflecting a full year's impact of a range of insurance products launched in late 2007, partially offset by lower net premiums following the sale of the closed life assurance book.

## 5. Other Income

|                                                                                                                           | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|---------------------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------|
| (Decrease)/increase in fair value of assets held in respect of linked liabilities to customers under investment contracts | (10,422)                     | 5,592                        |
| Decrease/(increase) in liabilities to customers under investment contracts                                                | 10,422                       | (5,592)                      |
| Property rentals                                                                                                          | 73                           | 53                           |
| Other income                                                                                                              | 304                          | 135                          |
|                                                                                                                           | <b>377</b>                   | <b>188</b>                   |

Certain asset management products offered to institutional clients by Barclays Global Investors are recognised as investment contracts. Accordingly the invested assets and the related liabilities to investors are held at fair value and changes in those fair values are reported within Other income. Other income in 2008 includes a £47m gain from the Visa IPO.

## 6. Net Claims and Benefits Incurred Under Insurance Contracts

|                                                                   | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|-------------------------------------------------------------------|------------------------------|------------------------------|
| Gross claims and benefits incurred under insurance contracts      | 263                          | 520                          |
| Reinsurers' share of claims incurred                              | (26)                         | (28)                         |
| <b>Net claims and benefits incurred under insurance contracts</b> | <b>237</b>                   | <b>492</b>                   |

Net claims and benefits incurred under insurance contracts decreased 52% (£255m) to £237m (2007: £492m) principally due to a decrease in the value of unit linked insurance contracts in Barclays Wealth; explained by falls in equity markets and disposal of the closed life business in October 2008. Partially offsetting these trends is the increase in contract liabilities associated with increased net premiums driven by the growth in GRCB – Western Europe.

## 7. Impairment Charges and Other Credit Provisions

|                                                                             | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|-----------------------------------------------------------------------------|------------------------------|------------------------------|
| Impairment charges on loans and advances                                    | 4,584                        | 2,306                        |
| Charges in respect of undrawn facilities and guarantees                     | 329                          | 476                          |
| <b>Impairment charges on loans and advances and other credit provisions</b> | <b>4,913</b>                 | <b>2,782</b>                 |
| Impairment charges on reverse repurchase agreements                         | 124                          | -                            |
| Impairment charges on available for sale assets                             | 382                          | 13                           |
| <b>Impairment charges and other credit provisions</b>                       | <b>5,419</b>                 | <b>2,795</b>                 |

Impairment charges and other credit provisions on ABS CDO Super Senior and other credit market exposures included above:

|                                                                                                                                       | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|---------------------------------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------|
| Impairment charges on loans and advances                                                                                              | 1,218                        | 300                          |
| Charges in respect of undrawn facilities and guarantees                                                                               | 299                          | 469                          |
| <b>Impairment charges on loans and advances and other credit provisions on ABS CDO Super Senior and other credit market exposures</b> | <b>1,517</b>                 | <b>769</b>                   |
| Impairment charges on reverse repurchase agreements                                                                                   | 54                           | -                            |
| Impairment charges on available for sale assets                                                                                       | 192                          | 13                           |
| <b>Impairment charges and other credit provisions on ABS CDO Super Senior and other credit market exposures</b>                       | <b>1,763</b>                 | <b>782</b>                   |

## 8. Operating Expenses

|                                                                | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|----------------------------------------------------------------|------------------------------|------------------------------|
| Staff costs                                                    | 7,779                        | 8,405                        |
| Administrative expenses                                        | 5,153                        | 3,978                        |
| Depreciation                                                   | 630                          | 467                          |
| Impairment loss - property and equipment and intangible assets | 30                           | 16                           |
| Operating lease rentals                                        | 520                          | 414                          |
| Gain on property disposals                                     | (148)                        | (267)                        |
| Amortisation of intangible assets                              | 291                          | 186                          |
| Impairment of goodwill                                         | 111                          | -                            |
| <b>Operating expenses</b>                                      | <b>14,366</b>                | <b>13,199</b>                |

Operating expenses increased 9% (£1,167m) to £14,366m (2007: £13,199m).

Administrative expenses grew 30% (£1,175m) to £5,153m (2007: £3,978m) reflecting the impact of acquisitions (in particular Lehman Brothers North American business and Goldfish), fees associated with Group capital raisings, the cost of the Financial Services Compensation Scheme as well as continued investment in the Global Retail and Commercial Banking distribution network. In addition Barclays Global Investors selective support of liquidity products increased to £263m in the year (2007: £80m).

Operating expenses were reduced by gains from the sale of property of £148m (2007: £267m) as the Group continued the sale and leaseback of some of its freehold portfolio, principally in UK Retail Banking, Barclays Commercial Bank and GRCB - Western Europe.

Amortisation of intangible assets increased 56% (£105m) to £291m (2007: £186m) primarily related to intangible assets arising from the acquisition of Lehman Brothers North American business.

Goodwill impairment of £111m reflects the full writedown of £74m relating to EquiFirst, a US non-prime mortgage originator and a partial writedown of £37m relating to FirstPlus following its closure to new business in August 2008.

### Staff Costs

|                                         | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|-----------------------------------------|------------------------------|------------------------------|
| Salaries and accrued incentive payments | 6,273                        | 6,993                        |
| Social security costs                   | 464                          | 508                          |
| Pension costs                           |                              |                              |
| – defined contribution plans            | 237                          | 141                          |
| – defined benefit plans                 | 89                           | 150                          |
| Other post retirement benefits          | 1                            | 10                           |
| Other                                   | 715                          | 603                          |
| <b>Staff costs</b>                      | <b>7,779</b>                 | <b>8,405</b>                 |

Staff costs decreased 7% (£626m) to £7,779m (2007: £8,405m). Salaries and accrued incentive payments fell overall by 10% (£720m) to £6,273m (2007: £6,993m), after absorbing increases of £718m relating to in year hiring and staff from acquisitions. Performance related costs were 48% lower, driven mainly by Barclays Capital.

Defined benefit plan pension costs decreased 41% (£61m) to £89m (2007: £150m). This was due to recognition of actuarial gains, higher expected return on assets and reduction in past service costs partially offset by higher interest costs and reduction in curtailment credit.

## Staff Numbers

|                                                                      | Year Ended<br>31.12.08 | Year Ended<br>31.12.07 |
|----------------------------------------------------------------------|------------------------|------------------------|
| UK Retail Banking                                                    | 30,400                 | 30,700                 |
| Barclays Commercial Bank                                             | 9,800                  | 9,200                  |
| Barclaycard                                                          | 9,600                  | 8,900                  |
| GRCB - Western Europe                                                | 10,900                 | 8,800                  |
| GRCB - Emerging Markets                                              | 22,700                 | 13,900                 |
| GRCB - Absa                                                          | 36,800                 | 35,800                 |
| Barclays Capital                                                     | 23,100                 | 16,200                 |
| Barclays Global Investors                                            | 3,700                  | 3,400                  |
| Barclays Wealth                                                      | 7,900                  | 6,900                  |
| Head Office Functions and Other Operations                           | 1,400                  | 1,100                  |
| <b>Total Group permanent and fixed term contract staff worldwide</b> | <b>156,300</b>         | <b>134,900</b>         |

Staff numbers are shown on a full-time equivalent basis. Total Group permanent and fixed term contract staff comprised 60,700 (2007: 61,900) in the UK and 95,600 (2007: 73,000) internationally.

UK Retail Banking staff numbers decreased 300 to 30,400 (2007: 30,700).

Barclays Commercial Bank staff numbers increased 600 to 9,800 (2007: 9,200) reflecting investment in product expertise, sales and risk capability and associated support areas.

Barclaycard staff numbers increased 700 to 9,600 (2007: 8,900), primarily due to the transfer of staff into Absacard as a result of the acquisition of a majority stake in the South African Woolworth Financial Services business in October 2008.

GRCB - Western Europe staff numbers increased 2,100 to 10,900 (2007: 8,800), reflecting expansion of the retail distribution network.

GRCB - Emerging Markets staff numbers increased 8,800 to 22,700 (2007: 13,900) driven by expansion into new markets and continued investment in distribution in existing countries.

GRCB - Absa staff numbers increased 1,000 to 36,800 (2007: 35,800), reflecting continued growth in the business and investment in collections capacity.

Barclays Capital staff numbers increased 6,900 to 23,100 (2007: 16,200) due principally to the acquisition of Lehman Brothers North American business.

Barclays Global Investors staff numbers increased 300 to 3,700 (2007: 3,400). Staff numbers increased primarily in the iShares business due to continued expansion in the global ETF franchise.

Barclays Wealth staff numbers increased 1,000 to 7,900 (2007: 6,900) principally due to the acquisition of the Lehman Brothers North American business.

## 9. Share of Post-Tax Results of Associates and Joint Ventures

|                                                            | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|------------------------------------------------------------|------------------------------|------------------------------|
| Profit from associates                                     | 22                           | 33                           |
| (Loss)/profit from joint ventures                          | (8)                          | 9                            |
| Share of post-tax results of associates and joint ventures | 14                           | 42                           |

The overall share of post-tax results of associates and joint ventures decreased £28m to £14m (2007: £42m). The share of results from associates decreased £11m mainly due to reduced contribution from private equity associates. The share of results from joint ventures decreased £17m mainly due to reduced contribution from Barclays Capital joint ventures.

## 10. Profit on Disposal of Subsidiaries, Associates and Joint Ventures

|                                                                   | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|-------------------------------------------------------------------|------------------------------|------------------------------|
| Profit on disposal of subsidiaries, associates and joint ventures | 327                          | 28                           |

On 31st October 2008 Barclays completed the sale of Barclays Life Assurance Company Ltd to Swiss Reinsurance Company for a net consideration of £729m leading to a net profit on disposal of £326m.

## 11. Acquisitions

The Group made the following material acquisitions in 2008:

### a) Lehman Brothers North American businesses

On 22nd September 2008 Barclays completed the acquisition of Lehman Brothers North American businesses.

The acquired assets and liabilities summarised in the following table do not represent the entire balance sheet of Lehman Brothers North American businesses, or of discrete business lines within those operations. For this reason it is not practical to reliably determine the carrying amount of the assets and liabilities in the pre-acquisition books and records of Lehman Brothers.

Certain assets were received subsequent to the acquisition date, since it was first necessary to agree their status as assets of the Group with the relevant regulators, custodians, trustees, exchanges and bankruptcy courts. Such assets were initially classified within loans and advances. Once they were received, the related receivable was derecognised and the resulting asset recognised within the appropriate balance sheet category. In the table such assets are classified accordingly.

The initial accounting for the acquisition has been determined only provisionally. Any revisions to fair values that result from the conclusion of the acquisition process with respect to assets not yet received by the Group will be recognised as an adjustment to the initial accounting. Any such revisions must be effected within 12 months of the acquisition date and would result in a restatement of the 2008 income statement and balance sheet.

The excess of the fair value of net assets acquired over consideration paid resulted in £2,262m of gains on acquisition.

It is impracticable to disclose the profit or loss of the acquired Lehman Brothers North American businesses since the acquisition date. The acquired business has been integrated into the corresponding existing business lines and there is no reliable basis for allocating post-acquisition results between the acquirer and the acquiree. Similarly, it is impracticable to disclose the revenue and profit or loss of the combined entity as though the acquisition date had been 1 January 2008. Only parts of Lehman Brothers US and Canadian businesses, and specified assets and liabilities, were acquired. There is no reliable basis for identifying the proportion of the pre-acquisition results of Lehman Brothers that relates to the business acquired by the Group.

**b) Macquarie Bank Limited Italian residential mortgage businesses.**

On 6th November 2008 Barclays purchased the Italian residential mortgage business of Macquarie Bank Limited for a cash consideration of £765m, for fair value net assets of £817m, which gave rise to a gain on acquisition of £52m.

The results of these businesses operations have been included from 6th November 2008 and contributed £1m loss to the consolidated profit before tax.

**c) Goldfish credit card UK businesses.**

On 31st March 2008, Barclays completed the acquisition of Discover's UK credit card business, Goldfish for a cash consideration of £38m (including attributable costs of £3m), for fair value net assets of £130m, which gave rise to a gain on acquisition of £92m.

The results of this business operation have been included from 31st March 2008 and contributed £40m to the consolidated profit before tax.

**d) Expobank**

On 1st July 2008, Barclays acquired 100% of the ordinary shares of the Russian bank Expobank for a cash consideration of £393m including attributable costs of £7m, for fair value net assets of £150m, which gave rise to goodwill of £243m

The results of the business's operations have been included from 1st July 2008 and contributed £13m loss to the consolidated profit before tax

## Notes

The fair value of the assets and liabilities of the material acquisitions, details of purchase price and the gain on acquisition arising are as follows:

| Assets                                                                      | Lehman<br>Brothers<br>North<br>American<br>Businesses<br>Fair Values<br>£m | Goldfish Card<br>Services<br>Fair Values<br>£m | Macquarie<br>Bank<br>Businesses<br>Fair Values<br>£m | Total<br>Fair Values<br>£m | Expobank<br>Fair Values<br>£m |
|-----------------------------------------------------------------------------|----------------------------------------------------------------------------|------------------------------------------------|------------------------------------------------------|----------------------------|-------------------------------|
| Cash and balances at central banks                                          | 861                                                                        | 172                                            | 3                                                    | 1,036                      | 73                            |
| Trading portfolio assets                                                    | 23,837                                                                     | -                                              | -                                                    | 23,837                     | 52                            |
| Loans and advances to banks                                                 | -                                                                          | 8                                              | -                                                    | 8                          | -                             |
| Loans and advances to customers                                             | 3,642                                                                      | 1,963                                          | 813                                                  | 6,418                      | 451                           |
| Available-for-sale financial investments                                    | 1,948                                                                      | -                                              | -                                                    | 1,948                      | -                             |
| Other assets                                                                | 41                                                                         | 38                                             | -                                                    | 79                         | 9                             |
| Intangible assets <sup>1</sup>                                              | 888                                                                        | 32                                             | -                                                    | 920                        | 45                            |
| Property, plant and equipment                                               | 886                                                                        | 40                                             | 1                                                    | 927                        | 28                            |
| Deferred tax asset                                                          | 229                                                                        | 12                                             | -                                                    | 241                        | -                             |
| <b>Total assets</b>                                                         | <b>32,332</b>                                                              | <b>2,265</b>                                   | <b>817</b>                                           | <b>35,414</b>              | <b>658</b>                    |
| <b>Liabilities</b>                                                          |                                                                            |                                                |                                                      |                            |                               |
| Deposits from banks                                                         | -                                                                          | -                                              | -                                                    | -                          | 71                            |
| Customer accounts                                                           | 2,459                                                                      | 1,974                                          | -                                                    | 4,433                      | 318                           |
| Derivative financial instruments                                            | 599                                                                        | -                                              | -                                                    | 599                        | -                             |
| Debt securities in issue                                                    | -                                                                          | -                                              | -                                                    | -                          | 103                           |
| Repurchase agreements and cash collateral on securities lent                | 24,409                                                                     | -                                              | -                                                    | 24,409                     | -                             |
| Other liabilities                                                           | 1,049                                                                      | 152                                            | -                                                    | 1,201                      | 16                            |
| Deferred tax liabilities                                                    | 517                                                                        | 9                                              | -                                                    | 526                        | -                             |
| <b>Total liabilities</b>                                                    | <b>29,033</b>                                                              | <b>2,135</b>                                   | <b>-</b>                                             | <b>31,168</b>              | <b>508</b>                    |
| <b>Net assets acquired</b><br>(excludes Obligation to be settled in shares) | <b>3,299</b>                                                               | <b>130</b>                                     | <b>817</b>                                           | <b>4,246</b>               | <b>150</b>                    |
| Obligation to be settled in shares <sup>2</sup>                             | (163)                                                                      | -                                              | -                                                    | (163)                      | -                             |
| <b>Acquisition Cost</b>                                                     |                                                                            |                                                |                                                      |                            |                               |
| Cash paid                                                                   | 834                                                                        | 35                                             | 765                                                  | 1,634                      | 386                           |
| Attributable costs                                                          | 40                                                                         | 3                                              | -                                                    | 43                         | 7                             |
| <b>Total consideration</b>                                                  | <b>874</b>                                                                 | <b>38</b>                                      | <b>765</b>                                           | <b>1,677</b>               | <b>393</b>                    |
| <b>Goodwill</b>                                                             | <b>-</b>                                                                   | <b>-</b>                                       | <b>-</b>                                             | <b>-</b>                   | <b>(243)</b>                  |
| <b>Gain on acquisition</b>                                                  | <b>2,262</b>                                                               | <b>92</b>                                      | <b>52</b>                                            | <b>2,406</b>               | <b>-</b>                      |

The excess remaining after the reassessment of the acquiree's identifiable assets, liabilities and contingent liabilities which has been recognised within the consolidated income statement as a gain on acquisition is £2,406m.

<sup>1</sup> Intangible assets within the Lehman Brothers North American businesses acquisition included an amount of £636m relating to independently assessed customer lists.

<sup>2</sup> Under the terms of the acquisition, the Group assumed an obligation to make payments to employees of the acquired business in respect of their pre-acquisition service provided to Lehman Brothers. This amount represents the equity-settled portion of that obligation and is recognised as a component of shareholders' equity.

## 12. Tax

The effective rate of tax for 2008, based on profit before tax, was 13% (2007: 28%). The effective tax rate differs from the 2007 effective rate and the UK corporation tax rate of 28.5% principally due to the Lehman Brothers North American businesses acquisition. Under IFRS the gain on acquisition of £2,262m is calculated net of deferred tax liabilities included in the acquisition balance sheet and is thus not subject to further tax in calculating the tax charge for the year. Furthermore, Barclays has tax losses previously unrecognised as a deferred tax asset but capable of sheltering part of this deferred tax liability. This gives rise to a tax benefit of £492m which, in accordance with IAS 12, is included as a credit within the tax charge for the year. The effective rate has been adversely impacted by the effect of the fall in the Barclays share price on the deferred tax asset recognised on share awards. In common with prior years there have been offsetting adjustments relating to different overseas tax rates, disallowable expenditure and non taxable gains and income.

## 13. Profit Attributable to Minority Interests

|                                                  | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|--------------------------------------------------|------------------------------|------------------------------|
| Absa Group Limited                               | 318                          | 299                          |
| Preference shares                                | 390                          | 198                          |
| Reserve capital instruments                      | 100                          | 87                           |
| Upper Tier 2 instruments                         | 12                           | 16                           |
| Barclays Global Investors minority interests     | 17                           | 40                           |
| Other minority interests                         | 68                           | 38                           |
| <b>Profit attributable to minority interests</b> | <b>905</b>                   | <b>678</b>                   |

## 14. Earnings Per Share

|                                                                                                             | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|-------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------|
| Profit attributable to equity holders of the parent                                                         | 4,382                        | 4,417                        |
| Dilutive impact of convertible options                                                                      | (24)                         | (25)                         |
| <b>Profit attributable to equity holders of the parent including dilutive impact of convertible options</b> | <b>4,358</b>                 | <b>4,392</b>                 |
| Basic weighted average number of shares in issue                                                            | 7,389                        | 6,410                        |
| Number of potential ordinary shares <sup>1</sup>                                                            | 188                          | 177                          |
| <b>Diluted weighted average number of shares</b>                                                            | <b>7,577</b>                 | <b>6,587</b>                 |
| Basic earnings per ordinary share                                                                           | 59.3p                        | 68.9p                        |
| Diluted earnings per ordinary share                                                                         | 57.5p                        | 66.7p                        |

The calculation of basic earnings per share is based on the profit attributable to equity holders of the parent and the weighted average number of shares excluding own shares held in employee benefit trusts and shares held for trading.

The basic and diluted weighted average number of shares in issue in the year ended 31st December 2008 reflected 1,802 million shares issued during the year and the 2,642 million shares that will be issued following conversion in full of the Mandatorily Convertible Notes. The weighted average number of shares in issue in the year ended 31st December 2008 was increased by 1,034 million shares as a result of this increase.

As required by IAS 33 'Earnings per share', the full 2,642 million shares that will be issued following conversion in full of the Mandatorily Convertible Notes issued during the year were included in the weighted average number of shares calculation from the date the contract was entered into. The basic and diluted earnings per ordinary share therefore reflected the impact of the Mandatorily Convertible Notes issued in 2008.

When calculating the diluted earnings per share, the profit attributable to equity holders of the parent is adjusted for the conversion of outstanding options into shares within Absa Group Limited and Barclays Global Investors UK Holdings Limited. The weighted average number of ordinary shares excluding own shares held in employee benefit trusts and shares held for trading, is adjusted for the effects of all dilutive potential ordinary shares, totalling 188 million (2007: 177 million).

## 15. Dividends on Ordinary Shares

| Dividends Paid During the Period                           | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|------------------------------------------------------------|------------------------------|------------------------------|
| Final dividend (paid 25th April 2008, 27th April 2007)     | 1,438                        | 1,311                        |
| Interim dividend (paid 1st October 2008, 1st October 2007) | 906                          | 768                          |
| Final dividend                                             | 22.5p                        | 20.5p                        |
| Interim dividend                                           | 11.5p                        | 11.5p                        |

### Dividend Proposed

As announced on 13th October 2008, the Board of Barclays concluded that it would not be appropriate to pay a final dividend for 2008.

<sup>1</sup> Potential ordinary shares reflect the dilutive impact of share options outstanding.

## 16. Derivative Financial Instruments

| Derivatives Held for Trading – As at 31.12.08 Fair Value      | Contract<br>Notional<br>Amount<br>£m | Assets<br>£m   | Liabilities<br>£m |
|---------------------------------------------------------------|--------------------------------------|----------------|-------------------|
| Foreign exchange derivatives                                  | 2,639,133                            | 107,113        | (113,818)         |
| Interest rate derivatives                                     | 37,875,235                           | 613,257        | (605,521)         |
| Credit derivatives                                            | 4,129,244                            | 184,072        | (170,011)         |
| Equity and stock index and commodity derivatives              | 1,097,170                            | 77,554         | (74,721)          |
| <b>Total derivative assets/(liabilities) held for trading</b> | <b>45,740,782</b>                    | <b>981,996</b> | <b>(964,071)</b>  |

| Derivatives in Hedge Accounting Relationships                                             |                   |                |                  |
|-------------------------------------------------------------------------------------------|-------------------|----------------|------------------|
| Derivatives designated as cash flow hedges                                                | 83,554            | 1,322          | (1,790)          |
| Derivatives designated as fair value hedges                                               | 35,702            | 1,459          | (572)            |
| Derivatives designated as hedges of net investments                                       | 5,694             | 25             | (1,639)          |
| <b>Total derivative assets/(liabilities) designated in hedge accounting relationships</b> | <b>124,950</b>    | <b>2,806</b>   | <b>(4,001)</b>   |
| <b>Total recognised derivative assets/(liabilities)</b>                                   | <b>45,865,732</b> | <b>984,802</b> | <b>(968,072)</b> |

| Derivatives Held for Trading – As at 31.12.07 Fair Value      | £m                | £m             | £m               |
|---------------------------------------------------------------|-------------------|----------------|------------------|
| Foreign exchange derivatives                                  | 2,208,369         | 30,348         | (30,300)         |
| Interest rate derivatives                                     | 23,608,949        | 139,940        | (138,426)        |
| Credit derivatives                                            | 2,472,249         | 38,696         | (35,814)         |
| Equity and stock index and commodity derivatives              | 910,328           | 37,966         | (42,838)         |
| <b>Total derivative assets/(liabilities) held for trading</b> | <b>29,199,895</b> | <b>246,950</b> | <b>(247,378)</b> |

| Derivatives in Hedge Accounting Relationships                                             |                   |                |                  |
|-------------------------------------------------------------------------------------------|-------------------|----------------|------------------|
| Derivatives designated as cash flow hedges                                                | 55,292            | 458            | (437)            |
| Derivatives designated as fair value hedges                                               | 23,952            | 462            | (328)            |
| Derivatives designated as hedges of net investments                                       | 12,620            | 218            | (145)            |
| <b>Total derivative assets/(liabilities) designated in hedge accounting relationships</b> | <b>91,864</b>     | <b>1,138</b>   | <b>(910)</b>     |
| <b>Total recognised derivative assets/(liabilities)</b>                                   | <b>29,291,759</b> | <b>248,088</b> | <b>(248,288)</b> |

The £737bn (2007: £110bn) increase in the gross derivative assets has been predominantly driven by significant volatility and movements in yield curves during the year together with a substantial depreciation in Sterling against most major currencies.

Derivative assets and liabilities would be £917,074m (2007: £215,485m) lower than reported under IFRS if netting were permitted for assets and liabilities with the same counterparty or for which we hold cash collateral.

## Notes

The tables below set out the fair values of the derivative assets together with the value of those assets subject to enforceable counterparty netting arrangements for which the Group holds offsetting liabilities and eligible collateral.

| Derivatives – As at 31.12.08        | Gross Assets<br>£m | Counterparty Netting<br>£m | Net Exposure<br>£m |
|-------------------------------------|--------------------|----------------------------|--------------------|
| Foreign Exchange                    | 107,730            | 91,572                     | 16,158             |
| Interest Rate                       | 615,321            | 558,985                    | 56,336             |
| Credit derivatives                  | 184,072            | 155,599                    | 28,473             |
| Equity and stock index              | 28,684             | 20,110                     | 8,574              |
| Commodity derivatives               | 48,995             | 35,903                     | 13,092             |
|                                     | <b>984,802</b>     | <b>862,169</b>             | <b>122,633</b>     |
| <b>Total collateral held</b>        |                    |                            | <b>54,905</b>      |
| <b>Net exposure less collateral</b> |                    |                            | <b>67,728</b>      |
| Derivatives – As at 31.12.07        | £m                 | £m                         | £m                 |
| Foreign Exchange                    | 30,824             | 22,066                     | 8,758              |
| Interest Rate                       | 140,504            | 117,292                    | 23,212             |
| Credit derivatives                  | 38,696             | 31,307                     | 7,389              |
| Equity and stock index              | 13,296             | 12,151                     | 1,145              |
| Commodity derivatives               | 24,768             | 15,969                     | 8,799              |
|                                     | <b>248,088</b>     | <b>198,785</b>             | <b>49,303</b>      |
| <b>Total collateral held</b>        |                    |                            | <b>16,700</b>      |
| <b>Net exposure less collateral</b> |                    |                            | <b>32,603</b>      |

## 17. Fair Value Measurement of Financial Instruments

### Financial assets and liabilities recognised and measured at fair value analysed by valuation technique

Financial instruments with a fair value based on observable inputs include valuations determined by unadjusted quoted prices in an active market and market standard pricing models that use observable inputs.

Financial instruments whose fair value is determined, at least in part, using unobservable inputs are further categorised into Vanilla and Exotic products as follows:

- Vanilla products are valued using simple models such as discounted cashflow or Black Scholes models however some of the inputs are not observable
- Exotic products are over-the-counter products that are relatively bespoke, not commonly traded in the markets, and their valuation comes from sophisticated mathematical models where some of the inputs are not observable.

The table below shows the Group's financial assets and liabilities that are recognised and measured at fair value analysed by valuation technique:

|                                                                                    | Valuations<br>Based on<br>Observable<br>Inputs | Valuations Based<br>on Unobservable Inputs |                          |                 | Total<br>£m        |
|------------------------------------------------------------------------------------|------------------------------------------------|--------------------------------------------|--------------------------|-----------------|--------------------|
|                                                                                    |                                                | Vanilla<br>products<br>£m                  | Exotic<br>products<br>£m | Total<br>£m     |                    |
| <b>31st December 2008</b>                                                          | <b>Total<br/>£m</b>                            |                                            |                          |                 |                    |
| Trading Portfolio Assets                                                           | 174,168                                        | 11,469                                     | -                        | 11,469          | 185,637            |
| Financial Assets Designated at Fair Value                                          |                                                |                                            |                          |                 |                    |
| – held on own account                                                              | 37,618                                         | 16,559                                     | 365                      | 16,924          | 54,542             |
| – held in respect of linked liabilities to customers<br>under investment contracts | 66,657                                         | -                                          | -                        | -               | 66,657             |
| Derivative Financial Assets                                                        | 970,028                                        | 12,436                                     | 2,338                    | 14,774          | 984,802            |
| Available for Sale Assets                                                          | 63,149                                         | 1,827                                      | -                        | 1,827           | 64,976             |
| <b>Total Assets</b>                                                                | <b>1,311,620</b>                               | <b>42,291</b>                              | <b>2,703</b>             | <b>44,994</b>   | <b>1,356,614</b>   |
| Trading Portfolio Liabilities                                                      | (59,436)                                       | (38)                                       | -                        | (38)            | (59,474)           |
| Financial Liabilities Designated at Fair Value                                     | (71,044)                                       | (290)                                      | (5,558)                  | (5,848)         | (76,892)           |
| Liabilities to customers under investment<br>contracts                             | (69,183)                                       | -                                          | -                        | -               | (69,183)           |
| Derivative Financial Liabilities                                                   | (959,518)                                      | (6,151)                                    | (2,403)                  | (8,554)         | (968,072)          |
| <b>Total Liabilities</b>                                                           | <b>(1,159,181)</b>                             | <b>(6,479)</b>                             | <b>(7,961)</b>           | <b>(14,440)</b> | <b>(1,173,621)</b> |
| <b>31st December 2007</b>                                                          | <b>£m</b>                                      | <b>£m</b>                                  | <b>£m</b>                | <b>£m</b>       | <b>£m</b>          |
| Trading Portfolio Assets                                                           | 189,234                                        | 4,457                                      | -                        | 4,457           | 193,691            |
| Financial Assets Designated at Fair Value                                          |                                                |                                            |                          |                 |                    |
| – held on own account                                                              | 39,810                                         | 16,819                                     | -                        | 16,819          | 56,629             |
| – held in respect of linked liabilities to customers<br>under investment contracts | 90,851                                         | -                                          | -                        | -               | 90,851             |
| Derivative Financial Assets                                                        | 245,381                                        | 1,118                                      | 1,589                    | 2,707           | 248,088            |
| Available for Sale Assets                                                          | 42,262                                         | 810                                        | -                        | 810             | 43,072             |
| <b>Total Assets</b>                                                                | <b>607,538</b>                                 | <b>23,204</b>                              | <b>1,589</b>             | <b>24,793</b>   | <b>632,331</b>     |
| Trading Portfolio Liabilities                                                      | (65,360)                                       | (42)                                       | -                        | (42)            | (65,402)           |
| Financial Liabilities Designated at Fair Value                                     | (68,317)                                       | (951)                                      | (5,221)                  | (6,172)         | (74,489)           |
| Liabilities to customers under investment<br>contracts                             | (92,639)                                       | -                                          | -                        | -               | (92,639)           |
| Derivative Financial Liabilities                                                   | (243,906)                                      | (1,178)                                    | (3,204)                  | (4,382)         | (248,288)          |
| <b>Total Liabilities</b>                                                           | <b>(470,222)</b>                               | <b>(2,171)</b>                             | <b>(8,425)</b>           | <b>(10,596)</b> | <b>(480,818)</b>   |

## Notes

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Of the total assets of £1,356,614m measured at fair value, £44,994m, 3% of total assets measured at fair value, (£24,793m, 4% as at 31st December 2007) were valued using models with unobservable inputs

Valuations based on unobservable inputs primarily relate to asset backed securities (commercial and residential mortgage), loans and related derivatives; monoline counterparty, fund-linked and other structured and long dated derivatives (including those embedded in structured notes); and private equity and principal investments. The value of those assets measured using unobservable inputs increased by £20,201m to £44,994m as at 31st December 2008. While the derivative assets associated with our monoline exposure accounted for a significant portion of this, further increases arose due to weakness in Sterling, as well as increased illiquidity in the market.

As part of our risk management processes, we apply stress tests on the significant unobservable parameters to generate a range of potentially possible alternative valuations. The results of the most recent stress test showed a potential to increase the fair values by up to £2.4bn (2007: £1.5bn) or to decrease the fair values by up to £3.0bn (2007: £1.2bn) with substantially all the potential effect being recorded in profit or loss rather than equity. The widening of the stress sensitivity over 2007 levels is due to the continued market dislocation and increased volatility in unobservable inputs.

### Unobservable Profit

|                           | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|---------------------------|------------------------------|------------------------------|
| Opening balance           | 154                          | 534                          |
| Additions                 | 77                           | 134                          |
| Amortisation and releases | (103)                        | (514)                        |
| Closing balance           | 128                          | 154                          |

## 18. Reclassification of Financial Assets Held for Trading

On 16th December 2008 the Group reclassified certain financial assets originally classified as held for trading that were no longer held for the purpose of selling or repurchasing in the near term out of fair value through profit or loss to loans and receivables. At the time of transfer, the Group identified rare circumstances permitting such a reclassification, being severe illiquidity in the relevant market.

The following table shows carrying values and fair values of the assets reclassified at 16th December 2008.

|                                                      | As at<br>16.12.08<br>Carrying Value<br>£m | Year Ended<br>31.12.08<br>Carrying Value<br>£m | Year Ended<br>31.12.08<br>Fair Value<br>£m |
|------------------------------------------------------|-------------------------------------------|------------------------------------------------|--------------------------------------------|
| Trading assets reclassified to loans and receivables | 4,046                                     | 3,986                                          | 3,984                                      |

As at the date of reclassification, the effective interest rates on reclassified trading assets ranged from 0.18% to 9.29% with undiscounted interest and principal cash flows of £7.4bn.

If the reclassifications had not been made, the Group's income statement for 2008 would have included unrealised fair value losses on the reclassified trading assets of £1.5m.

After reclassification, the reclassified financial assets contributed the following amounts to the 2008 income before income taxes.

|                                                           | Year Ended<br>31.12.08<br>£m |
|-----------------------------------------------------------|------------------------------|
| Net interest income                                       | 4                            |
| Provision for credit losses                               | -                            |
| Income before income taxes on reclassified trading assets | 4                            |

Prior to reclassification in 2008, £144m of unrealised fair value losses on the reclassified trading assets were recognised in the consolidated income statement for 2008 (2007: £218m loss).

## Notes

### 19. Loans and Advances to Banks

|                                          | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m |
|------------------------------------------|-------------------------|-------------------------|
| <b>By Geographical Area</b>              |                         |                         |
| United Kingdom                           | 7,532                   | 5,518                   |
| Other European Union                     | 12,600                  | 11,102                  |
| United States                            | 13,616                  | 13,443                  |
| Africa                                   | 2,189                   | 2,581                   |
| Rest of the World                        | 11,821                  | 7,479                   |
|                                          | <b>47,758</b>           | <b>40,123</b>           |
| Less: Allowance for impairment           | (51)                    | (3)                     |
| <b>Total loans and advances to banks</b> | <b>47,707</b>           | <b>40,120</b>           |

Loans and advances to banks included £3,375m (31st December 2007: £4,210m) of settlement balances and £15,889m (31st December 2007: £10,739m) of cash collateral balances.

### 20. Loans and Advances to Customers

|                                              | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m |
|----------------------------------------------|-------------------------|-------------------------|
| Retail business                              | 201,588                 | 162,081                 |
| Wholesale and corporate business             | 266,750                 | 187,086                 |
|                                              | <b>468,338</b>          | <b>349,167</b>          |
| Less: Allowances for impairment              | (6,523)                 | (3,769)                 |
| <b>Total loans and advances to customers</b> | <b>461,815</b>          | <b>345,398</b>          |

#### By Geographical Area

|                                              |                |                |
|----------------------------------------------|----------------|----------------|
| United Kingdom                               | 216,018        | 190,347        |
| Other European Union                         | 92,063         | 56,533         |
| United States                                | 77,387         | 40,300         |
| Africa                                       | 45,230         | 39,167         |
| Rest of the World                            | 37,640         | 22,820         |
|                                              | <b>468,338</b> | <b>349,167</b> |
| Less: Allowance for impairment               | (6,523)        | (3,769)        |
| <b>Total loans and advances to customers</b> | <b>461,815</b> | <b>345,398</b> |

Loans and advances to customers included £26,411m (31st December 2007: £18,249m) of settlement balances and £33,743m (31st December 2007: £13,441m) of cash collateral balances.

## Notes

### 21. Allowance for Impairment on Loans and Advances

|                                                | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m |
|------------------------------------------------|-------------------------|-------------------------|
| <b>At beginning of period</b>                  | <b>3,772</b>            | <b>3,335</b>            |
| Acquisitions and disposals                     | 307                     | (73)                    |
| Exchange and other adjustments                 | 791                     | 53                      |
| Unwind of discount                             | (135)                   | (113)                   |
| Amounts written off                            | (2,919)                 | (1,963)                 |
| Recoveries                                     | 174                     | 227                     |
| Amounts charged against profit                 | 4,584                   | 2,306                   |
| <b>At end of period</b>                        | <b>6,574</b>            | <b>3,772</b>            |
| <b>Allowance</b>                               |                         |                         |
| United Kingdom                                 | 2,947                   | 2,526                   |
| Other European Union                           | 963                     | 344                     |
| United States                                  | 1,561                   | 356                     |
| Africa                                         | 857                     | 514                     |
| Rest of the World                              | 246                     | 32                      |
| <b>At end of period</b>                        | <b>6,574</b>            | <b>3,772</b>            |
| <b>Amounts Charged Against Profit</b>          |                         |                         |
| <b>New and Increased Impairment Allowances</b> |                         |                         |
| United Kingdom                                 | 2,160                   | 1,960                   |
| Other European Union                           | 659                     | 192                     |
| United States                                  | 1,529                   | 431                     |
| Africa                                         | 526                     | 268                     |
| Rest of the World                              | 242                     | 20                      |
|                                                | <b>5,116</b>            | <b>2,871</b>            |
| <b>Less: Releases of Impairment Allowance</b>  |                         |                         |
| United Kingdom                                 | (212)                   | (213)                   |
| Other European Union                           | (68)                    | (37)                    |
| United States                                  | (9)                     | (50)                    |
| Africa                                         | (36)                    | (20)                    |
| Rest of the World                              | (33)                    | (18)                    |
|                                                | <b>(358)</b>            | <b>(338)</b>            |
| <b>Less: Recoveries</b>                        |                         |                         |
| United Kingdom                                 | (131)                   | (154)                   |
| Other European Union                           | (4)                     | (32)                    |
| United States                                  | (1)                     | (7)                     |
| Africa                                         | (36)                    | (34)                    |
| Rest of the World                              | (2)                     | -                       |
|                                                | <b>(174)</b>            | <b>(227)</b>            |
| <b>Total amounts charged against profit</b>    | <b>4,584</b>            | <b>2,306</b>            |

## 22. Provisions

|                                                           | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m |
|-----------------------------------------------------------|-------------------------|-------------------------|
| Redundancy and restructuring                              | 118                     | 82                      |
| Undrawn contractually committed facilities and guarantees | 109                     | 475                     |
| Onerous contracts                                         | 50                      | 64                      |
| Sundry provisions                                         | 258                     | 209                     |
|                                                           | <b>535</b>              | <b>830</b>              |

Undrawn contractually committed facilities and guarantees have decreased primarily as a result of liquidating the remaining mezzanine ABS CDO Super Senior exposures.

## 23. Retirement Benefit Liabilities

The Group's IAS 19 pension deficit across all schemes as at 31st December 2008 was £1,287m (31st December 2007: surplus of £393m). There are net recognised liabilities of £1,292m (31st December 2007: £1,501m) and unrecognised actuarial gains of £5m (31st December 2007: £1,894m). The net recognised liabilities comprised retirement benefit liabilities of £1,357m (31st December 2007: £1,537m) and assets of £65m (31st December 2007: £36m).

The Group's IAS 19 pension deficit in respect of the main UK scheme as at 31st December 2008 was £858m (31st December 2007: surplus of £668m). Among the reasons for this change were the large loss on the assets over the year and, to a lesser extent a strengthening of the allowance made for future improvement in mortality. Offsetting these were the increase in AA+ long-term corporate bond yields which resulted in a higher discount rate of 6.75% (31st December 2007: 5.82%), a decrease in the inflation assumption to 3.16% (31st December 2007: 3.45%) and contributions paid.

## 24. Share Capital and Share Premium

|                                                         | Number of<br>Shares<br>m | Called<br>Up Share<br>Capital<br>£m | Share<br>Premium<br>£m                | Total<br>£m                           |
|---------------------------------------------------------|--------------------------|-------------------------------------|---------------------------------------|---------------------------------------|
| <b>At 1st January 2008</b>                              | <b>6,601</b>             | <b>1,651</b>                        | <b>56</b>                             | <b>1,707</b>                          |
| Issued to staff under the Sharesave Share Option Scheme | 3                        | 1                                   | 13                                    | 14                                    |
| Issued under the Incentive Share Option Plan            | 1                        | -                                   | 3                                     | 3                                     |
| Issued to staff under the Share Incentive Plan          | 1                        | -                                   | 2                                     | 2                                     |
| Issue of new ordinary shares                            | 1,803                    | 451                                 | 3,971                                 | 4,422                                 |
| Repurchase of shares                                    | (37)                     | (10)                                | -                                     | (10)                                  |
| <b>At 31st December 2008</b>                            | <b>8,372</b>             | <b>2,093</b>                        | <b>4,045</b>                          | <b>6,138</b>                          |
| <b>At 1st January 2007</b>                              | <b>6,535</b>             | <b>1,634</b>                        | <b>5,818</b>                          | <b>7,452</b>                          |
| Issued to staff under the Sharesave Share Option Scheme | 19                       | 6                                   | 62                                    | 68                                    |
| Issued under the Incentive Share Option Plan            | 10                       | 2                                   | 40                                    | 42                                    |
| Issued under the Executive Share Option Scheme          | -                        | -                                   | 1                                     | 1                                     |
| Issued under the Woolwich Executive Share Option Plan   | -                        | -                                   | 1                                     | 1                                     |
| Transfer to retained earnings                           | -                        | -                                   | (7,223)                               | (7,223)                               |
| Issue of new ordinary shares                            | 337                      | 84                                  | 1,357                                 | 1,441                                 |
| Repurchase of shares                                    | (300)                    | (75)                                | -                                     | (75)                                  |
| <b>At 31st December 2007</b>                            | <b>6,601</b>             | <b>1,651</b>                        | <b>56</b>                             | <b>1,707</b>                          |
|                                                         |                          |                                     | <b>Year Ended<br/>31.12.08<br/>£m</b> | <b>Year Ended<br/>31.12.07<br/>£m</b> |
| <b>Ordinary Shares</b>                                  |                          |                                     |                                       |                                       |
| At beginning of period                                  |                          |                                     | 1,650                                 | 1,633                                 |
| Issued to staff under the Sharesave Share Option Scheme |                          |                                     | 1                                     | 6                                     |
| Issued under the Incentive Share Option Plan            |                          |                                     | -                                     | 2                                     |
| Issue of new ordinary shares                            |                          |                                     | 451                                   | 84                                    |
| Repurchase of shares                                    |                          |                                     | (9)                                   | (75)                                  |
| <b>At end of period</b>                                 |                          |                                     | <b>2,093</b>                          | <b>1,650</b>                          |
| <b>Staff Shares</b>                                     |                          |                                     |                                       |                                       |
| At beginning of period                                  |                          |                                     | 1                                     | 1                                     |
| Repurchase                                              |                          |                                     | (1)                                   | -                                     |
| <b>At end of period</b>                                 |                          |                                     | <b>-</b>                              | <b>1</b>                              |
| <b>Total</b>                                            |                          |                                     | <b>2,093</b>                          | <b>1,651</b>                          |

The authorised share capital of Barclays PLC is £3,540m, US\$77.5m, €40m and ¥4,000m. (31st December 2007: £2,500m) comprising 13,996 million (2007: 9,996 million) ordinary shares of 25p each, 0.4 million Sterling preference shares of £100 each, 0.4 million US Dollar preference shares of \$100 each, 150 million US Dollar preference shares of \$0.25 each, 0.4 million Euro preference shares of €100 each, 0.4 million Yen preference shares of ¥10,000 each and 1 million (2007: 1 million) staff shares of £1 each.

## 25. Total Shareholders' Equity

|                                                          | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m |
|----------------------------------------------------------|-------------------------|-------------------------|
| Called up share capital                                  | 2,093                   | 1,651                   |
| Share premium account                                    | 4,045                   | 56                      |
| Available for sale reserve                               | (1,190)                 | 154                     |
| Cash flow hedging reserve                                | 132                     | 26                      |
| Capital redemption reserve                               | 394                     | 384                     |
| Other capital reserve                                    | 617                     | 617                     |
| Currency translation reserve                             | 2,840                   | (307)                   |
| <b>Other reserves</b>                                    | <b>2,793</b>            | <b>874</b>              |
| Other Equity                                             | 3,652                   | -                       |
| Retained earnings                                        | 24,208                  | 20,970                  |
| Less: treasury shares                                    | (173)                   | (260)                   |
| <b>Shareholders' equity excluding minority interests</b> | <b>36,618</b>           | <b>23,291</b>           |
| Preference shares                                        | 5,927                   | 4,744                   |
| Reserve Capital instruments                              | 1,908                   | 1,906                   |
| Upper Tier 2 instruments                                 | 586                     | 586                     |
| Absa minority interests                                  | 1,994                   | 1,676                   |
| Other minority interests                                 | 378                     | 273                     |
| <b>Minority interests</b>                                | <b>10,793</b>           | <b>9,185</b>            |
| <b>Total shareholders' equity</b>                        | <b>47,411</b>           | <b>32,476</b>           |

Total shareholders' equity increased £14,935m to £47,411m (31st December 2007: £32,476m).

Called up share capital comprises 8,372 million ordinary shares of 25p each (2007: 6,600 million ordinary shares of 25p each and 1 million staff shares of £1 each).

Retained earnings increased £3,238m to £24,208m (2007: £20,970m). Profit attributable to the equity holders of the parent of £4,382m and the proceeds of capital raisings of £1,410m were partially offset by dividends paid to shareholders of £2,344m. Other equity of £3,652m relates to the issuance of Mandatorily Convertible Notes.

Movements in other reserves, except the capital redemption reserve, reflect the relevant amounts recorded in the consolidated statement of recognised income and expense on page 14.

Minority interests increased £1,608m to £10,793m (2007: £9,185m). The increase primarily reflects a preference share issuance by Barclays Bank PLC of £1,345m.

Called up share capital comprises 8,372 million (31st December 2007: 6,600 million) ordinary shares of 25p each and nil (31st December 2007: 1 million) staff shares of £1 each.

During the year, the following share issues took place:

On 4th July 2008, Barclays PLC raised approximately £500m (before issue costs) through the issue of 168.9 million new ordinary shares at £2.96 per share in a firm placing to Sumitomo Mitsui Banking Corporation.

On 22nd July 2008, Barclays PLC raised approximately £3,969m (before issue costs) through the issue of 1,407.4 million new ordinary shares at £2.82 per share in a placing to Qatar Investment Authority, Challenger Universal Limited (a company representing the beneficial interests of His Excellency Sheikh Hamad Bin Jassim Bin Jabr Al-Thani, the chairman of Qatar Holding LLC, and his family), China Development Bank, Temasek Holdings (Private) Limited and certain leading institutional shareholders and other investors, which shares were available for clawback in full by means of an open offer to existing shareholders. Valid applications under the open offer were received from qualifying shareholders in respect of approximately 267 million new ordinary shares in aggregate, representing 19.0 per cent. of the shares offered pursuant to the open offer. Accordingly, the remaining 1,140.3 million shares were allocated to the various investors with whom they had been conditionally placed.

On 18th September 2008, Barclays PLC raised approximately £701m (before issue costs) through the issue of 226 million new ordinary shares at £3.10 per share to certain institutional investors. The proceeds of the issuance, in excess of the nominal value and issue costs, of £634m were credited to retained earnings. This resulted from the operation of section 131 of the Companies Act 1985 with regard to the issue of shares by Barclays PLC in exchange for shares in Long Island Investments Jersey No. 1 Limited and the subsequent redemption of redeemable preference shares of that company for cash.

During the period from 27th November 2008 to 31st December 2008, 33,000 ordinary shares have been issued following conversion of Mandatorily Convertible Notes (see below) at the option of their holders.

### **Mandatorily Convertible Notes**

On 27th November 2008, Barclays Bank PLC issued £4,050m of 9.75% Mandatorily Convertible Notes (MCNs) maturing on 30th September 2009 to Qatar Holding LLC, and entities representing the beneficial interests of HH Sheikh Mansour Bin Zayed Al Nahyan, a member of the Royal Family of Abu Dhabi and existing institutional shareholders and other institutional investors. If not converted at the holders' option beforehand, these instruments mandatorily convert to ordinary shares of Barclays PLC on 30th June 2009. The conversion price is £1.53276, and, after taking into account MCNs that were converted on or before 31st December 2008, will result in the issue of 2,642 million new ordinary shares. Following conversion the relevant amounts will be credited to share capital and share premium.

Of the net proceeds of the MCNs, £233m have been included in liabilities being the fair value of the coupon. The remaining net proceeds are included in Other Equity until conversion (see Note 25).

### **Warrants**

On 31st October 2008 Barclays PLC issued, in conjunction with a simultaneous issue of Reserve Capital Instruments issued by Barclays Bank PLC, warrants to subscribe for up to 1,516.9 million new ordinary shares at a price of £1.97775 to Qatar Holding and HH Sheikh Mansour Bin Zayed Al Nahyan. The fair value, net of transaction costs attributable to the warrants is recorded in retained earnings. These may be exercised at any time up to close of business 31st October 2013.

## 26. Analysis of Statement of Recognised Income and Expense

| Available for Sale Reserve                                             | Year Ended<br>31.12.08<br>£m | Year Ended<br>31.12.07<br>£m |
|------------------------------------------------------------------------|------------------------------|------------------------------|
| Net (losses)/gains from changes in fair value                          | (1,741)                      | 484                          |
| Losses transferred to net profit due to impairment                     | 382                          | 13                           |
| Net gains transferred to net profit on disposal                        | (209)                        | (563)                        |
| Net (gains)/losses transferred to net profit due to fair value hedging | (2)                          | 68                           |
| <b>Net movements in available for sale reserves</b>                    | <b>(1,570)</b>               | <b>2</b>                     |
| <b>Cash Flow Hedging Reserve</b>                                       |                              |                              |
| Net gains from changes in fair value                                   | 305                          | 106                          |
| Net losses transferred to net profit                                   | 71                           | 253                          |
| <b>Net movements in cash flow hedging reserve</b>                      | <b>376</b>                   | <b>359</b>                   |
| Net movements in currency translation reserve                          | 2,407                        | 54                           |
| Tax                                                                    | 841                          | 54                           |
| Other movements                                                        | (5)                          | 22                           |
| <b>Amounts included directly in equity</b>                             | <b>2,049</b>                 | <b>491</b>                   |
| Profit after tax                                                       | 5,287                        | 5,095                        |
| <b>Total recognised income and expense</b>                             | <b>7,336</b>                 | <b>5,586</b>                 |

The consolidated statement of recognised income and expense reflects all items of income and expense for the period, including items taken directly to equity. Movements in individual reserves are shown including amounts which relate to minority interests; the impact of such amounts is then reflected in the amount attributable to such interests. Movements in individual reserves are also shown on a pre-tax basis with any related tax recorded on the separate tax line.

The available for sale reserve reflects gains or losses arising from the change in fair value of available for sale financial assets until disposal. The exceptions to reflect fair value movements through the income statement are impairment losses, gains or losses transferred to the income statement due to fair value hedge accounting and foreign exchange gains or losses on monetary items such as debt securities. When an available for sale asset is impaired or derecognised, the cumulative gain or loss previously recognised in the available for sale reserve is transferred to the income statement. The loss of £1,741m (2007: gain of £484m) from changes in fair value and £382m (2007: £13m) due to impairment reflects the downturn across the US credit markets. The decrease in net gains transferred to net profit is primarily due to the lower level of disposals.

Cash flow hedging aims to minimise exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction that could affect profit or loss. The fair value gain or loss associated with the effective portion of the hedge is initially recognised in shareholders' equity, and recycled to the income statement in the periods when the hedged item will affect profit or loss. Any ineffective portion of the gain or loss on the hedging instrument is recognised in the income statement immediately. The movement in 2008 relates to an increase in the fair value of received fixed interest rate swaps. These gains were partially offset by losses on interest rate swaps entered into as the payer of US Dollars.

Exchange differences arising on the net investments in foreign operations and effective hedges of net investments are recognised in the currency translation reserve and transferred to the income statement on the disposal of the net investment. The currency movement on net investments is also hedged through preference share capital that is not revalued for accounting purposes and therefore not recognised in the consolidated statement of recognised income and expense. The movement in 2008 primarily reflects the impact of changes in the value of the US Dollar, Euro and Yen against Sterling. These movements largely reflect the value of currency movements on net investments which are economically hedged through preference share capital that is not revalued for accounting purposes and on net investments which are hedged on a post-tax basis.

## 27. Contingent Liabilities and Commitments

|                                                                     | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m |
|---------------------------------------------------------------------|-------------------------|-------------------------|
| Acceptances and endorsements                                        | 585                     | 365                     |
| Guarantees and letters of credit pledged as collateral security     | 15,652                  | 12,973                  |
| Securities lending arrangements                                     | 38,290                  | 22,719                  |
| Other contingent liabilities                                        | 11,783                  | 9,717                   |
| <b>Contingent liabilities</b>                                       | <b>66,310</b>           | <b>45,774</b>           |
| Documentary credits and other short-term trade related transactions | 859                     | 522                     |
| <b>Undrawn note issuance and revolving underwriting facilities:</b> |                         |                         |
| Forward asset purchases and forward deposits placed                 | 291                     | 283                     |
| Standby facilities, credit lines and other                          | 259,666                 | 191,834                 |
| <b>Commitments</b>                                                  | <b>260,816</b>          | <b>192,639</b>          |

The Group facilitates securities lending arrangements for its investment management clients whereby securities held by funds are lent to third parties. The borrowers provide the funds with collateral in the form of cash or other assets equal to at least 100% of the securities lent plus a margin of at least 2% up to 8%. Over the period of the loan, the funds may make margin calls to the extent that the collateral is less than the market value of the securities lent. Amounts disclosed above represent the total market value of the lent securities at 31st December 2008. The market value of collateral held by the funds was £39,690m (2007: £23,559m).

## 28. Adjusted Gross Leverage

| Adjusted Gross Leverage                                                         | Pro Forma<br>31.12.08<br>£m | As at<br>31.12.08<br>£m | As at<br>31.12.07<br>£m |
|---------------------------------------------------------------------------------|-----------------------------|-------------------------|-------------------------|
| Total assets                                                                    |                             | 2,052,980               | 1,227,361               |
| Counterparty net / collateralised derivatives (note 16)                         |                             | (917,074)               | (215,485)               |
| Financial assets designated at fair value and associated cash balances          |                             |                         |                         |
| – held in respect of linked liabilities to customers under investment contracts |                             | (69,183)                | (92,639)                |
| Net Settlement Balances (note 19 and 20)                                        |                             | (29,786)                | (22,459)                |
| Goodwill and intangible assets                                                  |                             | (10,402)                | (8,296)                 |
| <b>Adjusted total tangible assets</b>                                           |                             | <b>1,026,535</b>        | <b>888,482</b>          |
| Total qualifying Tier 1 capital                                                 | 42,246                      | 37,250                  | 26,743                  |
| Adjusted gross leverage                                                         | 24                          | 28                      | 33                      |

### 29. Legal Proceedings

Barclays has for some time been party to proceedings, including a class action, in the United States against a number of defendants following the collapse of Enron; the class action claim is commonly known as the Newby litigation. On 20th July 2006 Barclays received an Order from the United States District Court for the Southern District of Texas Houston Division which dismissed the claims against Barclays PLC, Barclays Bank PLC and Barclays Capital Inc. in the Newby litigation. On 4th December 2006 the Court stayed Barclays dismissal from the proceedings and allowed the plaintiffs to file a supplemental complaint. On 19th March 2007 the United States Court of Appeals for the Fifth Circuit issued its decision on an appeal by Barclays and two other financial institutions contesting a ruling by the District Court allowing the Newby litigation to proceed as a class action. The Court of Appeals held that because no proper claim against Barclays and the other financial institutions had been alleged by the plaintiffs, the case could not proceed against them. The plaintiffs applied to the United States Supreme Court for a review of this decision. On 22nd January 2008, the United States Supreme Court denied the plaintiffs' request for review. Following the Supreme Court's decision, the District Court ordered a further briefing concerning the status of the plaintiffs' claims. Barclays is seeking the dismissal of the plaintiffs' claims. Barclays considers that the Enron related claims against it are without merit and is defending them vigorously. It is not possible to estimate Barclays possible loss in relation to these matters, nor the effect that they might have upon operating results in any particular financial period.

Like other UK financial services institutions, the Group faces numerous County Court claims and complaints by customers who allege that its unauthorised overdraft charges either contravene the Unfair Terms in Consumer Contracts Regulations 1999 ("UTCCR") or are unenforceable penalties or both. In July 2007, by agreement with all parties, the OFT commenced proceedings against seven banks and one building society, including Barclays, to resolve the matter by way of a "test case" process. Preliminary issues hearings took place in January, July and December 2008 with judgments handed down in April and October 2008 and January 2009 (a further judgment not concerning Barclays terms). As to current terms, in April 2008 the Court held in favour of the banks on the issue of the penalty doctrine. The OFT did not appeal that decision. In the same judgment the Court held in favour of the OFT on the issue of the applicability of the UTCCR. The banks appealed that decision. As to past terms, in a judgment on 8th October 2008, the Court held that Barclays historic terms, including those of Woolwich, were not capable of being penalties. The OFT indicated at the January 2009 hearing that it was not seeking permission to appeal the Court's findings in relation to the applicability of the penalty doctrine to historic terms. Accordingly, it is now clear that no declarations have or will be made against Barclays that any of its unauthorised overdraft terms assessed in the test case constitute unenforceable penalties and that the OFT will not pursue this aspect of the test case further. The banks' appeal against the decision in relation to the applicability of the UTCCR (to current and historic terms) took place at a hearing in late October 2008. The hearing concluded on 5th November with judgment reserved. A judgment from the Court of Appeal is expected in the first quarter of 2009. The proceedings will now concentrate exclusively on UTCCR issues. It is likely that they will still take a significant period of time to conclude. Pending resolution of the test case process, existing and new claims in the County Courts remain stayed, and there is an FSA waiver of the complaints handling process and a standstill of Financial Ombudsman Service decisions. The Group is defending the test case vigorously. It is not practicable to estimate the Group's possible loss in relation to these matters, nor the effect that they may have upon operating results in any particular financial period.

Barclays is engaged in various other litigation proceedings both in the United Kingdom and a number of overseas jurisdictions, including the United States, involving claims by and against it which arise in the ordinary course of business. Barclays does not expect the ultimate resolution of any of the proceedings to which Barclays is party to have a significant adverse effect on the financial position of the Group and Barclays has not disclosed the contingent liabilities associated with these claims either because they cannot reasonably be estimated or because such disclosure could be prejudicial to the conduct of the claims.

### 30. Competition and Regulatory Matters

The scale of regulatory change remains challenging, arising in part from the implementation of some key European Union ("EU") directives. Many changes to financial services legislation and regulation have come into force in recent years and further changes will take place in the near future. Concurrently, there is continuing political and regulatory scrutiny of the operation of the retail banking and consumer credit industries in the UK and elsewhere. The nature and impact of future changes in policies and regulatory action are not predictable and beyond the Group's control but could have an impact on the Group's businesses and earnings.

In September 2005, the Office of Fair Trading ("OFT") received a super-complaint from the Citizens Advice Bureau relating to payment protection insurance ("PPI"). As a result, the OFT commenced a market study on PPI in April 2006. In October 2006 the OFT announced the outcome of the market study and the OFT referred the PPI market to the UK Competition Commission ("CC") for an in-depth inquiry in February 2007. In June 2008, the CC published its provisional findings. The CC published its final report into the PPI market on 29th January 2009. The CC's conclusion is that the businesses which offer PPI alongside credit face little or no competition when selling PPI to their credit customers. The CC has set out a package of measures which it considers will introduce competition into the market (the "Remedies"). The Remedies, which are expected to be implemented (following consultation) in 2010, are: a ban on sale of PPI at the point of sale; a prohibition on the sale of single premium PPI; mandatory personal PPI quotes to customers; annual statements for all regular premium policies, including the back book (for example credit card and mortgage protection policies); measures to ensure that improved information is available to customers; obliging providers to give information to the OFT to monitor the Remedies and to provide claims ratios to any person on request. Barclays is reviewing the report and considering the next steps, including how this might affect the Group's different products.

In October 2006, the FSA published the outcome of its broad industry thematic review of PPI sales practices in which it concluded that some firms fail to treat customers fairly and that the FSA would strengthen its actions against such firms. Tackling poor PPI sales practices remains a priority for the FSA, with their most recent update on their thematic work published in September 2008. Barclays voluntarily complied with the FSA's request to cease selling single premium PPI by the end of January 2009. There has been no enforcement action against Barclays in respect of its PPI products. The Group has cooperated fully with these investigations into PPI and will continue to do so.

The OFT has carried out investigations into Visa and MasterCard credit card interchange rates. The decision by the OFT in the MasterCard interchange case was set aside by the Competition Appeals Tribunal in June 2006. The OFT is progressing its investigations in the Visa interchange case and a second MasterCard interchange case in parallel and both are ongoing. The outcome is not known but these investigations may have an impact on the consumer credit industry in general and therefore on the Group's business in this sector. In February 2007 the OFT announced that it was expanding its investigation into interchange rates to include debit cards.

In September 2006, the OFT announced that it had decided to undertake a fact find on the application of its statement on credit card fees to current account unauthorised overdraft fees. The fact find was completed in March 2007. On 29th March 2007, the OFT announced its decision to conduct a formal investigation into the fairness of bank current account charges. The OFT initiated a market study into personal current accounts ("PCAs") in the UK on 26th April 2007. The study's focus was PCAs but it also included an examination of other retail banking products, in particular savings accounts, credit cards, personal loans and mortgages in order to take into account the competitive dynamics of UK retail banking. On 16th July 2008, the OFT published its market study report, in which it concluded that certain features of the UK PCA market were not working well for consumers. The OFT reached the provisional view that some form of regulatory intervention is necessary in the UK PCA market. On 16th July 2008, the OFT also announced a consultation to seek views on the findings and possible measures to address the issues raised in its report. The consultation period closed on 31st October 2008. The Group has participated fully in the market study process and will continue to do so.

US laws and regulations require compliance with US economic sanctions, administered by the Office of Foreign Assets Control, against designated foreign countries, nationals and others. HM Treasury regulations similarly require compliance with sanctions adopted by the UK government. The Group has been conducting an internal review of its conduct with respect to US Dollar payments involving countries, persons and entities subject to these sanctions and has been reporting to governmental authorities about the results of that review. The Group received inquiries relating to these sanctions and certain US Dollar payments processed by its New York branch from the New York County District Attorney's Office and the US Department of Justice, which along with other authorities, has been reported to be conducting investigations of sanctions compliance by non-US financial institutions. The Group has responded to those inquiries and is cooperating with the regulators, the Department of Justice and the District Attorney's Office in connection with their investigations of Barclays conduct with respect to sanctions compliance. Barclays has also received a formal notice of investigation from the FSA, and has been keeping the FSA informed of the progress of the US investigations and Barclays internal review. Barclays review is ongoing. It is currently not possible to predict the ultimate resolution of the issues covered by Barclays review and the investigations, including the timing and potential financial impact of any resolution, which could be substantial.

The Financial Services Compensation Scheme provides compensation to customers of financial institutions in the event that an institution is unable, or is likely to be unable, to pay claims against it. During the year, a number of institutions failed, including Bradford & Bingley plc, Heritable Bank plc, Kaupthing Singer & Friedlander Limited, Landsbanki 'Icesave', and London Scottish Bank plc. In order to meet its obligations to the depositors of these institutions, the FSCS has borrowed £19.7 billion from HM Treasury, which is on an interest only basis until September 2011. These borrowings are anticipated to be repaid wholly or substantially from the realisation of the assets of the above named institutions. The FSCS raises annual levies from the banking industry to meet its management expenses and compensation costs. Individual institutions make payments based on their level of market participation (in the case of deposits, the proportion that their protected deposits represent of total market protected deposits) at 31st December each year. If an institution is a market participant on this date it is obligated to pay a levy. Barclays Bank PLC was a market participant at 31st December 2007 and 2008. The Group has accrued £101m for its share of levies that will be raised by the FSCS including the interest on the loan from HM Treasury in respect of the levy years to 31st March 2010. The accrual includes estimates for the interest FSCS will pay on the loan and estimates of Barclays market participation in the relevant periods. Interest will continue to accrue on the HM Treasury loan to the FSCS until September 2011 and will form part of future FSCS management expenses levies. If the assets of the failed institutions are insufficient to repay the HM Treasury loan in 2011, the FSCS will agree a schedule of repayments with HM Treasury, which will be recouped from the industry in the form of additional levies. At the date of these financial statements, it is not possible to estimate whether there will ultimately be additional levies on the industry, the level of Barclays market participation or other factors that may affect the amounts or timing of amounts that may ultimately become payable, nor the effect that such levies may have upon operating results in any particular financial period.

### **31. Events After the Balance Sheet Date**

On 2nd February 2009, Barclays completed the acquisition of PT Bank Akita, which was announced initially on 17th September 2008, following the approval of the Central Bank of Indonesia.

## Other Information

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### Share Capital

The Group manages its debt and equity capital actively. The Group's authority to buy back ordinary shares (up to 984.9 million ordinary shares) was renewed at the 2008 Annual General Meeting. The Group will seek to renew its authority to buy back ordinary shares at the 2009 Annual General Meeting to provide additional flexibility in the management of the Group's capital resources.

At the 2008 Annual General Meeting, shareholders approved the creation of Sterling, Dollar, Euro and Yen preference shares ('Preference Shares') in order to provide the Group with more flexibility in managing its capital resources. No preference shares have been issued.

During the first half of 2008 Barclays repurchased in the market 36,150,000 of its ordinary shares of 25p each at a total cost of £171,923,243. This was the completion of the repurchase programme in order to minimise the dilutive effect on its existing shareholders of the issuance of a total of 336,805,556 Barclays ordinary shares to Temasek Holdings and China Development Bank in 2007.

Barclays purchased all of its staff shares in issue, following approval for such purchase being given at the 2008 Annual General Meeting, at a total cost of £1,023,054.

### Group Share Schemes

The independent trustees of the Group's share schemes may make purchases of Barclays PLC ordinary shares in the market at any time or times following this announcement of the Group's results for the purposes of those schemes' current and future requirements. The total number of ordinary shares purchased would not be material in relation to the issued share capital of Barclays PLC.

## Other Information

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### General Information

#### Registered Office

1 Churchill Place, London, E14 5HP, United Kingdom. Tel: +44 (0) 20 7116 1000.

Company number: 48839

#### Website

[www.barclays.com](http://www.barclays.com)

#### Registrar

The Registrar to Barclays, Aspect House, Spencer Road, Lancing, West Sussex, BN99 6DA, United Kingdom.

Tel: 0871 384 2055 (calls to this number are charged at 8p per minute if using a BT landline. Call charges may vary if using other providers) or +44 121 415 7004 from overseas.

#### Listing

The principal trading market for Barclays PLC ordinary shares is the London Stock Exchange. Trading on the New York Stock Exchange is in the form of ADSs under the ticker symbol 'BCS'. Each ADS represents four ordinary shares of 25p each and is evidenced by an ADR. The ADR depositary is JPMorgan Chase Bank, whose international telephone number is +1-651-453-2128, whose domestic telephone number is 1-800-990-1135 and whose address is JPMorgan Chase Bank, N.A., PO Box 64504, St. Paul, MN 55164-0504, USA.

#### Filings with the SEC

Statutory accounts for the year ended 31st December 2008, which also include certain information required for the Joint Annual Report on Form 20-F of Barclays PLC and Barclays Bank PLC to the Securities Exchange Commission (SEC), can be obtained from Corporate Communications, Barclays Bank PLC, 200 Park Avenue, New York, NY 10166, United States of America or from the Director, Investor Relations at Barclays registered office address, shown above, once they have been published in late March. Once filed with the SEC, copies of the form 20-F will also be available from the Barclays Investor Relations website ([www.barclays.com/investorrelations](http://www.barclays.com/investorrelations)) and from the SEC's website ([www.sec.gov](http://www.sec.gov))

## Other Information

### General Information (continued)

#### Results Timetable

| Item                                                         | Date                      |
|--------------------------------------------------------------|---------------------------|
| 2009 Annual General Meeting                                  | Thursday, 23rd April 2009 |
| 2009 First Quarter Interim Management Statement <sup>1</sup> | Thursday, 14th May 2009   |
| 2009 Interim Results <sup>1</sup>                            | Thursday, 6th August 2009 |

#### Economic Data

|                     | 31.12.08 | 31.12.07 | Change |
|---------------------|----------|----------|--------|
| Period end - US\$/£ | 1.46     | 2.00     | 37%    |
| Average - US\$/£    | 1.86     | 2.00     | 8%     |
| Period end - €/£    | 1.04     | 1.36     | 31%    |
| Average - €/£       | 1.26     | 1.46     | 16%    |
| Period end - ZAR/£  | 13.74    | 13.64    | (1%)   |
| Average - ZAR/£     | 15.17    | 14.11    | (7%)   |

#### For Further Information Please Contact

| Investor Relations   | Media Relations             |
|----------------------|-----------------------------|
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More information on Barclays can be found on our website at the following address:

[www.barclays.com/investorrelations](http://www.barclays.com/investorrelations)

<sup>1</sup> Note that these announcement dates are provisional and subject to change

## Glossary of Terms

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'Adjusted gross leverage' is calculated as set out in note 28

'Average net income generated per member of staff' is defined as total operating income compared to the average of staff numbers for the reporting period.

'Compensation:net income ratio' is defined as staff compensation based costs compared to total income net of insurance claims less impairment charges.

'Cost:income ratio' is defined as operating expenses compared to total income net of insurance claims.

'Cost:net income ratio' is defined as operating expenses compared to total income net of insurance claims less impairment charges.

'CRL' is defined as Credit Risk Loans.

'Daily Value at Risk (DVaR)' is an estimate of the potential loss which might arise from unfavourable market movements, if the current positions were to be held unchanged for one business day, measured to a defined confidence level.

'Economic profit' is defined as profit after tax and minority interests less capital charge (average shareholder's equity excluding minority interests multiplied by the Group cost of capital.)

'Gain on acquisition' is defined as the amount by which the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities, recognised in a business combination, exceeds the cost of the combination.

'Income' refers to total income net of insurance claims, unless otherwise specified.

'Return on average economic capital' is defined as attributable profit compared to average economic capital.

'Risk tendency' is a statistical estimate of the average loss for each loan portfolio for a 12-month period, taking into account the size of the portfolio and its risk characteristics under current economic conditions, and is used to track the change in risk as the portfolio of loans changes over time.

### Absa Definitions

'Absa' refers to the results for Absa Group Limited as consolidated into the results of Barclays PLC; translated into Sterling with adjustments for amortisation of intangible assets, certain head office adjustments, transfer pricing and minority interests.

'Absa Capital' is the portion of Absa's results that is reported by Barclays within Barclays Capital.

'Absa Card' is the portion of Absa's results that is reported by Barclays within Barclaycard.

'Absa Group Limited' refers to the consolidated results of the South African group of which the parent company is listed on the Johannesburg Stock Exchange (JSE Limited) in which Barclays owns a controlling stake.

## Index

|                                                    |        |                                                                            |         |
|----------------------------------------------------|--------|----------------------------------------------------------------------------|---------|
| Accounting policies                                | 89     | Legal proceedings                                                          | 113     |
| Acquisitions and disposals                         | 95     | Liquidity Risk                                                             | 77      |
| Adjusted gross leverage                            | 112    | Loans and advances to banks                                                | 59, 105 |
| Allowance for impairment on<br>loans and advances  | 106    | Loans and advances to customers                                            | 59, 105 |
| Average balances                                   | 88     | Margins (business)                                                         | 88      |
| Balance sheet (consolidated)                       | 12     | Market risk                                                                | 76      |
| Barclaycard                                        | 20     | Net claims and benefits incurred on<br>insurance contracts                 | 92      |
| Barclays Capital                                   | 28     | Net fee and commission income                                              | 90      |
| Barclays Capital credit market exposures           | 40     | Net interest income                                                        | 90      |
| Barclays Commercial Bank                           | 18     | Net premiums from insurance contracts                                      | 91      |
| Barclays Global Investors                          | 30     | Operating expenses                                                         | 93      |
| Barclays Wealth                                    | 32     | Other income                                                               | 92      |
| Business margins                                   | 88     | Other information                                                          | 116     |
| Basis of preparation                               | 89     | Performance highlights                                                     | 3       |
| Business net interest income                       | 87     | Potential credit risk loans                                                | 72      |
| Capital ratios                                     | 80     | Principal Transactions                                                     | 91      |
| Capital resources                                  | 80     | Profit attributable to minority interests                                  | 98      |
| Cash flow statement (consolidated)                 | 15     | Profit before tax                                                          | 2       |
| Chief Executive's Review                           | 4      | Profit on disposal of subsidiaries,<br>associates and joint ventures       | 95      |
| Competition and regulatory matters                 | 114    | Provisions                                                                 | 107     |
| Contingent liabilities and commitments             | 112    | Reclassification of financial assets held<br>for trading                   | 104     |
| Credit risk                                        | 59     | Reconciliation of business interest<br>income to group net interest income | 87      |
| Debt securities and other bills                    | 75     | Reconciliation of regulatory capital                                       | 81      |
| Derivative financial instruments                   | 100    | Results by business                                                        | 16      |
| Dividends on ordinary shares                       | 99     | Results timetable                                                          | 118     |
| Daily Value at Risk (DVaR)                         | 76     | Retail credit risk                                                         | 66      |
| Earnings per share                                 | 99     | Retirement benefit liabilities                                             | 107     |
| Economic capital                                   | 82     | Risk asset ratio                                                           | 80      |
| Economic capital demand                            | 83     | Risk management                                                            | 37      |
| Economic capital supply                            | 84     | Risk Tendency                                                              | 74      |
| Economic data                                      | 118    | Risk weighted assets                                                       | 79      |
| Economic profit                                    | 85     | Share capital and share premium                                            | 108     |
| - generated by business                            | 86     | Share of post-tax results of associates<br>and joint ventures              | 95      |
| Fair value measurement of<br>financial instruments | 102    | Staff costs                                                                | 93      |
| Filings with the SEC                               | 117    | Staff numbers                                                              | 94      |
| Finance Director's Review                          | 7      | Statement of recognised income and<br>expense (consolidated)               | 14, 111 |
| Glossary of terms                                  | 119    | Tax                                                                        | 98      |
| GRCB – Absa                                        | 26     | Tier 1 Capital ratio                                                       | 80      |
| GRCB – Emerging Markets                            | 24     | Total assets                                                               | 38, 79  |
| GRCB – Western Europe                              | 22     | Total shareholders' equity                                                 | 109     |
| Group performance                                  | 7      | UK Retail Banking                                                          | 16      |
| Group share schemes                                | 116    | Wholesale credit risk                                                      | 61      |
| Group Reporting Changes                            | 89     |                                                                            |         |
| Head office functions and other<br>operations      | 34     |                                                                            |         |
| Impairment charges and other credit<br>provisions  | 70, 92 |                                                                            |         |
| Income statement (consolidated)                    | 11     |                                                                            |         |